

# Results for the year to 31 March 2015



12 May 2015



*The Company has achieved all of its objectives for the year*

**Peter Sedgwick**  
Chairman

# Achieved all objectives for the year



		FY15 outcome	Company's target	
<b>Strong total return ahead of target</b>		<b>24.6%</b> total return on opening NAV	<b>10%</b> total return on opening NAV	
<b>Annual dividend ahead of target</b>		<b>7.0p/share</b> <b>5.7%</b> on opening NAV	<b>6.7p/share</b> <b>5.5%</b> on opening NAV	
<b>Balanced portfolio with a focus on Core</b>		<b>86%<sup>1</sup></b> Core	At least <b>75%</b> Core	

Achieved strongest annual total return since IPO in 2007

<sup>1</sup> 81% on a Pro Forma basis (does not include commitments). The Pro Forma basis includes the effect on the portfolio as at 31 March 2015 of: (i) the sale of Eversholt Rail and (ii) the expected £52m investment in the Oiltanking Terneuzen and Ghent terminals.



**Following the Board review of shareholder return targets, we are announcing today:**

**Updated  
total return  
target**



**8% - 10%** total return to be achieved over the medium-term

**New  
progressive  
dividend policy**



**Progressive** annual dividend per share  
Forward guidance: **7.25p/share** target dividend for year ending 31 March 2016

**Return of capital  
to shareholders**



**£150m** return of capital  
**17.0p/share** special dividend, expected in July 2015

# Today's agenda



**Introduction**

**Peter Sedgwick**

**Business review**

**Ben Loomes**

**Financial review**

**Stephen Halliwell**

**Closing remarks**

**Phil White**

**Q&A**

**All**



# *Strong performance in FY15 Positioning the Company for the future*

**Ben Loomes**

Managing Partner, Infrastructure  
3i Investments plc



- **Strong total return, materially above target**
  - Sale of Eversholt Rail crystallised an exceptional return
  - Valuation gains across the European Core portfolio
- **Good level of new investment**
  - £77m committed to two oil storage terminals with Oiltanking in the Netherlands and Belgium
  - £37m committed to five new primary PPP investments in the UK, France and the Netherlands
- **European portfolio continues to perform strongly**
  - Robust portfolio income, in line with prior year
  - Driving value through our engaged asset management approach

# Strong performance in FY15



## Performance highlights:

	FY15	FY14
Portfolio income	£79.5m	£82.3m
New investment	£114.2m	£80.3m
NAV per share	149.9p	126.4p
Total return on opening NAV	24.6%	6.6%
Total dividend per share	7.0p	6.7p

European portfolio continues to perform strongly, underpinning the Company's future returns



# A clear investment strategy



- Maintaining a balanced and diversified portfolio
- Investing in developed markets, with a focus on the UK and Europe
- Delivering an attractive mix of income yield and capital growth

## Target markets:

### Core infrastructure

**Dynamic businesses that own their asset base in perpetuity**, not concessions with a finite life

Key sectors: utilities, energy and transportation

Equity investments typically between **£50m and £250m**

Returns typically between **8% and 10%**

### Primary PPP and low-risk energy projects

**Concession-based** primary PPP projects, as well as low-risk energy projects

Key sectors: education, transport, healthcare, public sector accommodation, wind, solar and OFTOs

Equity investments typically between **£5m and £50m**

Returns typically between **9% and 12%**

### India Fund

Higher risk characteristics, through exposure to increased market or geopolitical risk

India Fund closed to new investment

Managing assets for realisation over coming years

# Diversified portfolio delivering an attractive mix of income yield and capital growth



## Target markets:

### Core infrastructure

4 investments:

- Anglian Water Group
- Elenia
- Oystercatcher
- Cross London Trains

**77%**  
of portfolio value

### Primary PPP and low-risk energy projects

6 primary projects:

- 3 road / transport
- 3 accommodation

4 operational projects,  
including 64 underlying  
projects

**16%**  
of portfolio value

### India Fund

7 investments in:

- Power generation
- Roads
- Ports

**7%**  
of portfolio value

**Diversified portfolio with 21 investments, valued at £965m**

# Investment Adviser has strong capabilities and track record



## **Strong asset management skills, driving value from the portfolio**

- Board representation key to implementing our engaged asset management approach
- Optimising long term business strategies and ensuring alignment with management teams
- Active refinancing programme across the portfolio

## **Broad origination platform, providing access to opportunities across the infrastructure market**

- Access to opportunities through local networks and partnerships
- Deep sector knowledge and local insight
- c.30 investment professionals based in London and Paris supported by broader 3i Group network in Amsterdam, Frankfurt, Madrid and Stockholm

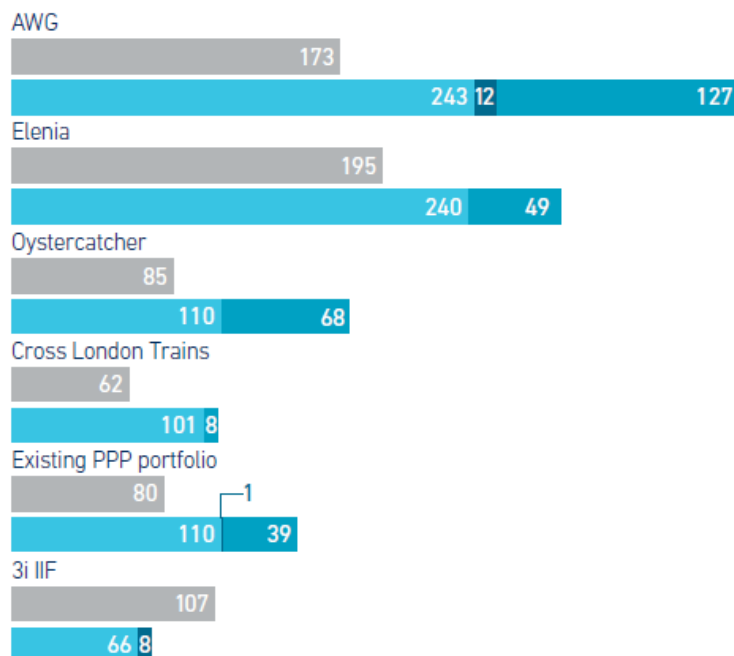
**Experienced investment and asset management professionals with strong and long term track record**

# Proven track record of delivering value from the portfolio

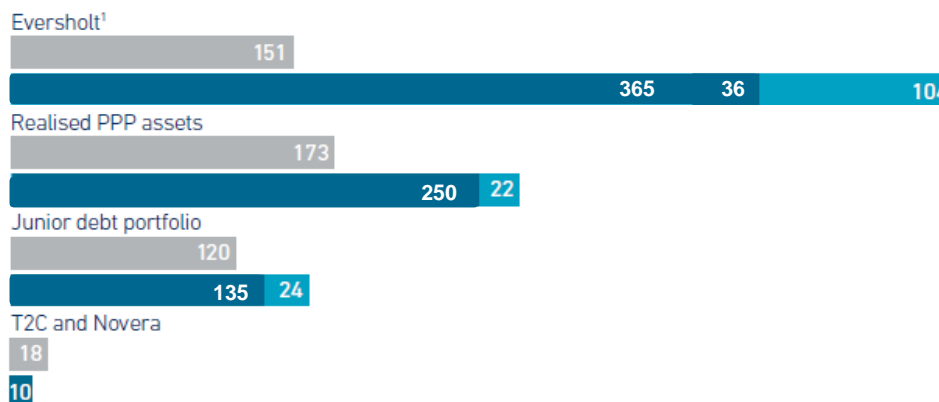


## Portfolio asset returns throughout holding periods (£m)

### Existing portfolio



### Realised assets



- Total cost
- Value including accrued income
- Proceeds on disposals/capital return
- Cash income

17% annualised asset IRR since the Company's IPO in 2007

<sup>1</sup> Sale completed in April 2015.

# Sale of Eversholt Rail – case study

- Driving value from Eversholt Rail through our engaged asset management approach:
  - Successful carve-out from HSBC in 2010
  - Repositioned as an asset management business
  - Strong governance and management incentives
  - Investment in the fleet
  - Efficient capital structure through refinancing



Driving value through our engaged asset management

## Sale of Eversholt Rail crystallised significant additional value for shareholders above the holding value

### Key investment metrics:

Investment cost	£151m
September 2014 valuation <sup>1</sup>	£242m
Total net cash proceeds from sale	£365m
% uplift from September 2014 valuation <sup>2</sup>	57%
IRR during 4 year ownership	>40%
Money multiple against investment cost	3.4x



## Crystallised exceptional value for our shareholders

<sup>1</sup>

Includes accrued interest income of £1.2m.

<sup>2</sup>

Percentage uplift is calculated as £365m plus other income and capital receipts from Eversholt Rail in the period of ownership of £140m, divided by £242m. Other income and capital receipts include the dividend of £15.5m received in December 2014.

€107m commitment to acquire 45% interests in two oil storage terminals:

- Oiltanking Terneuzen in the Netherlands
- Oiltanking Ghent in Belgium

## Compelling investment case:

- Strong projected demand for oil and oil-related products
- Terminals located in global trading hub
- Well placed to benefit from contract renewals
- Profitable, with resilient cash flows



Compelling investment case, building on the Oystercatcher investment

## Our approach:

- Deep knowledge of assets and sector through existing investment in Oystercatcher
- Leveraged our existing partnership with Oiltanking, a leading independent storage operator
- Creating a more diversified portfolio of oil storage investments within Oystercatcher
- Raised further debt in Oystercatcher to finance the transaction



Securing an attractive investment in the mid-market Core sector



# Positive regulatory developments and active refinancing programme adding value to the Core portfolio



## Regulatory developments

- **AWG:** worked closely with the management team towards Ofwat's Final Determination
- **Elenia:** positive impact of draft guidelines for next two regulatory periods
- **Oystercatcher:** higher capex provision for the implementation of upgrades at Amsterdam terminal

## Active refinancing programme

- **Elenia:** capital structure enhanced with issue of two further long-dated bonds in September 2014
- **Oystercatcher:** refinancing completed in October 2014
- **XLT:** refinancing completed in February 2015

# Good momentum in new primary PPP and low-risk energy project investing



## **A9 (Netherlands)**

Motorway between Diemen and Holendrecht



## **RIVM (Netherlands)**

New laboratories and offices for public health authorities



## **A12 (Netherlands)**

Motorway connecting the German border to the Hague



## **Ayrshire College (UK)**

Consolidation of further education facilities in Scotland

## **La Santé (France)**

Prison in the Paris area

£37m committed to five new primary PPP investments

Preferred bidder for the WODS OFTO project (c.£25m); completion expected in summer 2015



## Supply/demand imbalance pushing up asset prices

### Growing investor universe

- Over 2,400 institutions investing in infrastructure in 2014, vs. 900 in 2010<sup>1</sup>
- SWFs, pension funds and insurers building direct investing capabilities

### Increasing allocations

- Average actual allocation of 4.3% in 2014 vs. 3.5% in 2011<sup>1</sup>
- Investors remain under-invested relative to target allocations

### Favourable debt market conditions

- Bank and capital markets debt readily available to finance infrastructure assets on attractive terms

Compression of market returns

Positive impact on value of Company's portfolio

# Good investment opportunities in the Primary PPP market



## The market opportunity

- Growth in opportunity as European governments increasingly adopt PPP model and expand existing programmes

## Competition

- Competitive market with c.3-5 bidders per project
- Few players with international reach and capabilities

## Returns

- Returns for primary projects relatively stable over the last five years at 9-12%

Steady flow of opportunities and stable returns. Few market participants with the skills and network to access these opportunities across Europe

# Our approach in these changing markets



**Manage intensively the portfolio**

**Disciplined approach to new investment**

**Maintain an efficient balance sheet**

**Set sustainable return target and dividend policy for the future**



**Active management of the portfolio to deliver an attractive mix of income yield and capital growth for our shareholders**

## **Delivery in FY15:**

- Strong financial and operational performance from the European portfolio
- Crystallised an exceptional return through the sale of Eversholt Rail, materially above the holding value
- Pro-active refinancing programme implemented across the portfolio
- Initiated realisation of India Fund investments



**Disciplined approach to new investment, focusing selectively on investments that are value enhancing to the Company and consistent with its return objectives**

## **Delivery in FY15:**

- Investment in mid-market Core sector, leveraging existing Oystercatcher expertise and Oiltanking partnership
- Commitments to five new primary PPP projects

## **Positioning the Company for new investment:**

- Proposed amendment to single asset concentration limit to provide additional flexibility for new investment
- Continuing to evaluate new opportunities in broader infrastructure market sectors and other developed geographies



**Maintain an efficient balance sheet, minimising return dilution to shareholders while retaining a good level of liquidity for new investment**

## **Delivery in FY15:**

- Actively managed liquidity, including securing short-term credit facilities to support bidding activity during the year
- Increased RCF from £200m to £300m with lower pricing and extended term

## **Positioning the Company for the future:**

- Increased RCF combined with strong cash proceeds from Eversholt facilitates a £150m return of capital to shareholders
- While maintaining a good level of liquidity for new investments



# Set sustainable return target and dividend policy for the future



**Board has evaluated Company's return objectives taking into account market conditions and is setting a sustainable total return target and dividend policy**

**New  
progressive  
dividend policy**



**Progressive** annual dividend per share  
Forward guidance: **7.25p / share** target dividend for year ending 31 March 2016

**Updated  
total return  
target**



**8% - 10%** total return to be achieved over the medium-term

# Positioning the Company for the future



Total return	Updated total return target	10% annual target	8%-10% target to be achieved over the medium term
Dividend policy	New progressive dividend policy	5.5% of opening NAV	Progressive DPS 7.25p/share target for FY16
Efficient balance sheet	Efficient balance sheet and return of capital	£200m RCF	£300m RCF £150m return of capital 17.0p/share special dividend
Concentration limit	Proposed flexibility to single asset concentration limit	20% of Gross Assets	25% of Gross Assets



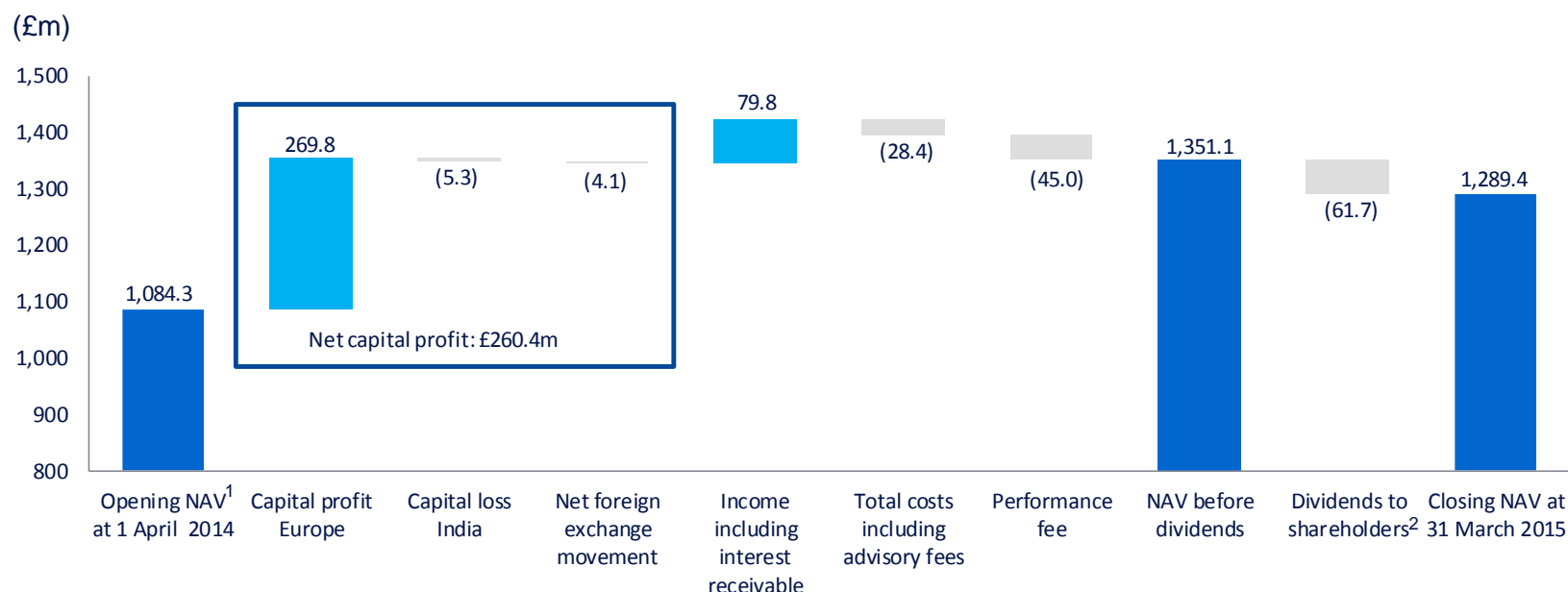
# Financial review

**Stephen Halliwell**  
CFO, Infrastructure  
3i Investments plc

# Strong growth in NAV



Return underpinned by sale of Eversholt Rail, valuation gains across the European portfolio and robust income generation



Closing NAV of 149.9p/share, reducing to 146.3p/share after payment of final dividend

<sup>1</sup> Net of prior year final dividend.

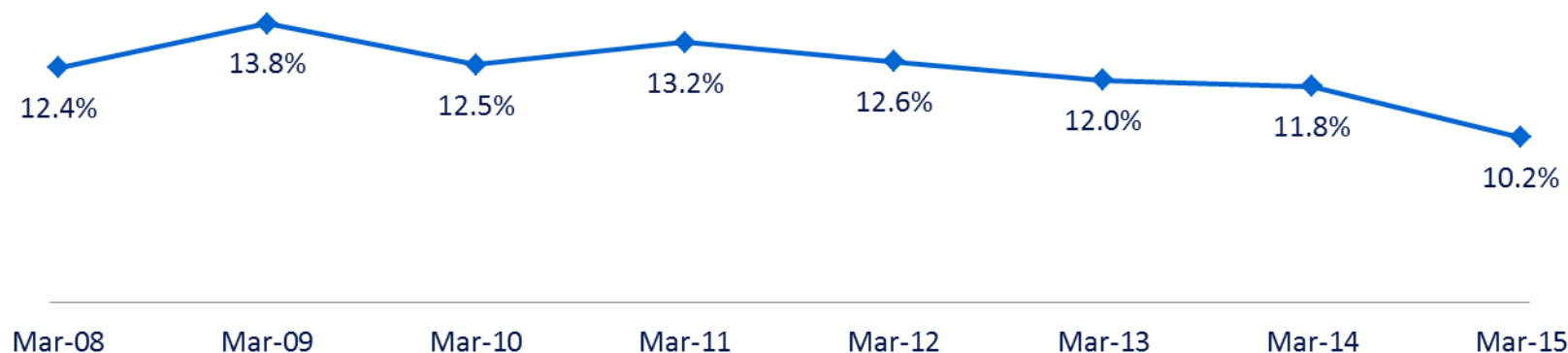
<sup>2</sup> Includes interim and final dividends and does not reflect the special dividend of £150m to be paid in July 2015.

# Weighted average discount rate reduced in the year



£131m, from a total gross asset return of £340m, driven by discount rate movements

## Portfolio weighted average discount rate (%)

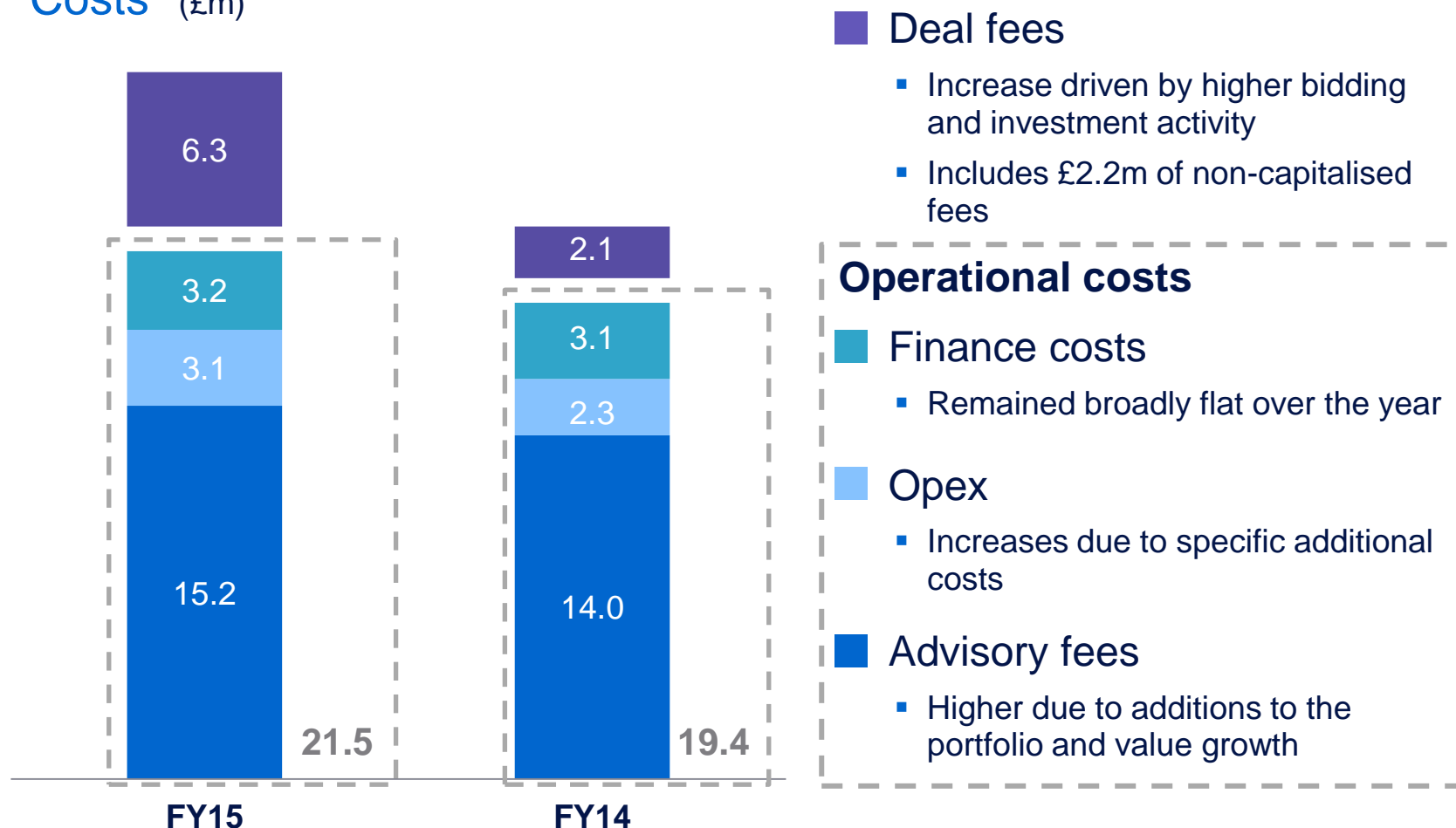


Reduction in weighted average discount rates reflecting broader market returns compression and Eversholt valued on a sales basis

# Costs in FY15 reflect higher activity levels



## Costs<sup>1</sup> (£m)



<sup>1</sup> Total costs of £28.4m shown earlier include £(0.6)m of other net costs principally related to non-portfolio foreign exchange movements.



## **Ongoing liquidity secured through a renewed revolving credit facility**

- Amount increased to £300m from £200m
- Pricing significantly improved
- Term extended to May 2018, with potential to extend further

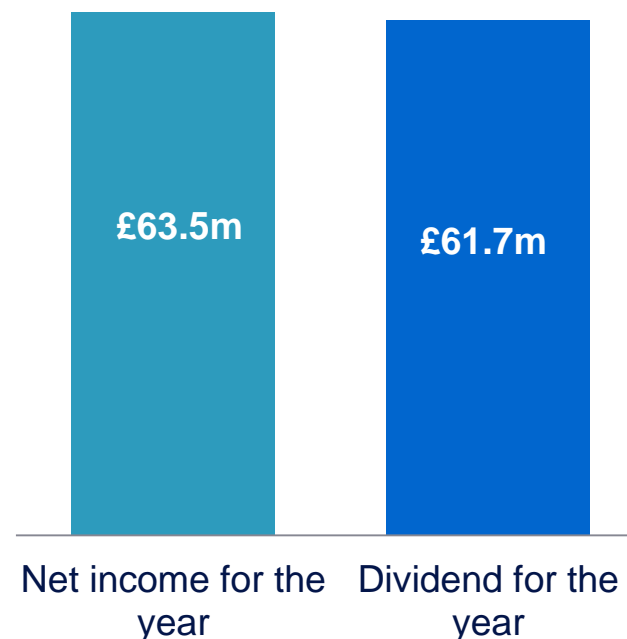
## **Maintaining a good level of liquidity for new investment**

- Pro forma liquidity of £445m after the return of capital
- Improved investment liquidity over prior years

# Dividend covered in FY15



Inflows	£85.0m
<ul style="list-style-type: none"><li>Income from portfolio including fees and interest on cash balances accrued</li><li>Non-income cash distributions from the portfolio</li></ul>	
Less	
Operational costs	£21.5m
<ul style="list-style-type: none"><li>Advisory fees</li><li>Operating expenses</li><li>Finance costs</li></ul>	



Excess dividend coverage of £1.8m



# Amounts available for future dividends



The Company has built up amounts “available for distribution” from previous years through excess dividend coverage and capital profits from the sale of investments

(£m)	Year to 31 March 2015
Opening balance	79.9
Movements in the year <sup>2</sup>	(1.9)
Performance fee	(45.0)
<b>Closing reserves</b>	<b>33.0</b>
Net Pro forma adjustments	54.0
<b>Carried forward</b>	<b>87.0</b>

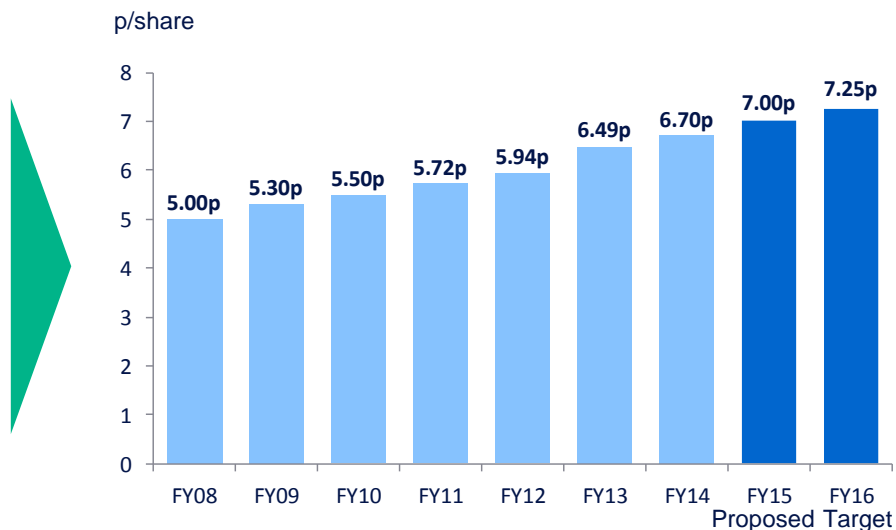
Capital profits realised on sale of Eversholt Rail	£204m <sup>1</sup>
Return of capital	£(150)m
<b>Net Pro forma adjustments</b>	<b>£54m</b>

<sup>1</sup> Capital profits less amounts previously included in dividends analysis relating to non-income cash distributions.  
<sup>2</sup> Includes excess net income of £1.8m net of realised capital losses of £3.7m.

# Commitment to continued dividend per share growth



- Proposed total dividend for FY15 of 7.0p/share
- Providing forward guidance for FY16 with target dividend of 7.25p/share<sup>1</sup>



- Special dividend of 17.0p/share
  - Share consolidation subject to shareholder approval

<sup>1</sup> FY16 target dividend is calculated based on the approval of a share consolidation at the Company's EGM in July 2015.



# Closing remarks

**Phil White**

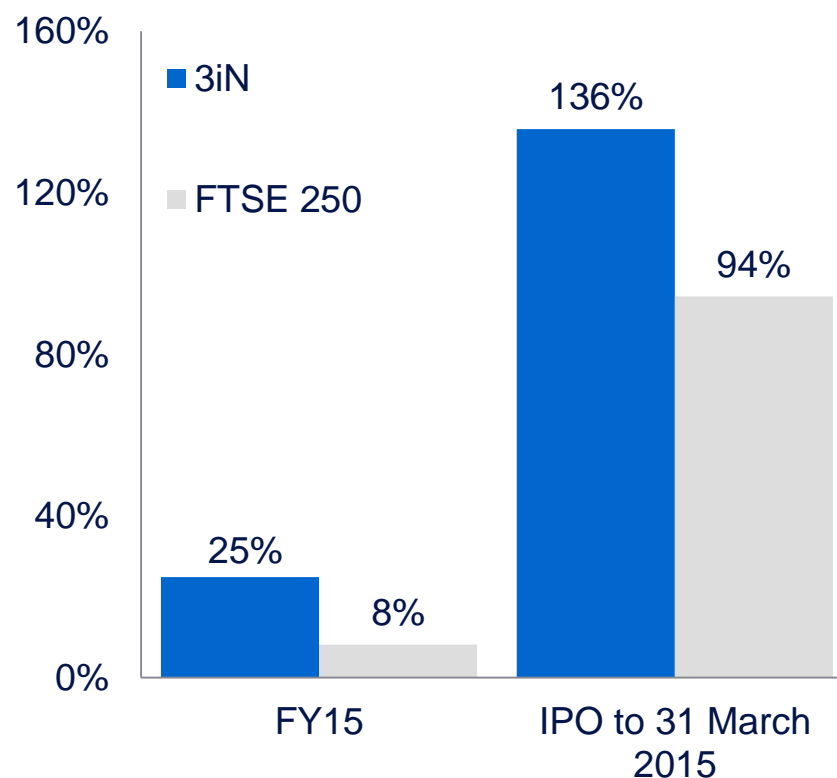
Managing Partner, Infrastructure  
3i Investments plc



## Company's performance since IPO in 2007:

- 10.6% annualised total return
- Dividend per share has grown each year
- Low share price volatility through the cycle

## Total shareholder return (%)



Source: Bloomberg



## Maintain a balanced and diversified portfolio

- Invested in developed markets, with a focus on the UK and Europe
- Delivering an attractive mix of income yield and capital growth for our shareholders

## Manage intensively the portfolio

- Drive value through engaged asset management approach

## Disciplined approach to new investment

- Focus selectively on investments that are value-enhancing to the portfolio
- Evaluate new opportunities in broader infrastructure market sectors and geographies

## Maintain an efficient balance sheet

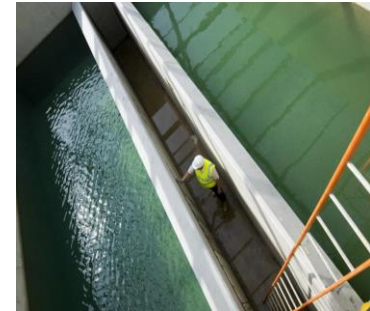
- Minimise return dilution to shareholders, while retaining a good level of liquidity for new investment

# An attractive and differentiated investment proposition



- **Access to attractive infrastructure asset class**
  - Diversified portfolio, across sectors, geographies and regulatory frameworks
  - Investing in developed markets, with a focus on the UK and Europe
  - Delivering an attractive mix of robust income yield and growth potential
  - Low correlation to other asset classes
- **Differentiated investment proposition**
  - Portfolio weighted towards Core infrastructure businesses which own assets in perpetuity
  - Growing exposure to attractive greenfield returns through commitments to primary PPP projects
  - Driving value from investments through our engaged asset management approach
  - Origination platform providing access to new opportunities through local networks and partnerships
- **Strong and proven long-term track record**
  - Delivered 11.2% annualised total shareholder return since Company's IPO in 2007 compared to 8.6% for FTSE 250
  - Low share price volatility through the cycle
  - Dividend per share has grown each year
  - Valuable European portfolio underpinning Company's future returns

# Appendix



# Portfolio summary

## 31 March 2015 (£m)



Portfolio assets	Directors' valuation 31 March 2014	Investment in the year	Divestment in the year	Value movement	Foreign exchange translation	Directors' valuation 31 March 2015	Profit/ (loss) on disposal	Underlying portfolio income in the year	Allocated foreign exchange hedging	Asset total return in the year
<b>Core infrastructure</b>										
Eversholt Rail Group	160.3	5.1 <sup>1</sup>	(3.9)	198.3	–	359.8	–	31.1	–	229.4
Anglian Water Group	234.5	–	–	7.8	–	242.3	–	10.5	–	18.3
Elenia	235.7	11.0 <sup>1</sup>	(8.2)	29.5	(29.5)	238.5	(0.1)	19.9	26.4	46.2
Oystercatcher	119.8	–	–	(0.7)	(8.6)	110.5	–	4.3	2.9	(2.1)
Cross London Trains	64.0	–	–	35.8	–	99.8	–	4.8	–	40.6
	814.3	16.1	(12.1)	270.7	(38.1)	1,050.9	(0.1)	70.6	29.3	332.4
<b>Primary PPP</b>										
Mersey Gateway Bridge	–	–	–	–	–	–	–	0.2	–	0.2
Ayrshire College	–	–	–	–	–	–	–	0.8	–	0.8
A12	–	–	–	–	–	–	–	0.1	–	0.1
A9	–	–	–	–	–	–	–	0.1	–	0.1
La Santé	–	–	–	–	–	–	–	0.1	–	0.1
RIVM	–	–	–	–	–	–	–	0.2	–	0.2
	–	0.1	–	–	–	0.1	–	1.5	–	1.5
<b>Operational PPP</b>										
Elgin	46.8	–	(0.1)	(2.0)	–	44.7	–	2.8	–	0.8
Octagon	42.6	–	–	(0.4)	–	42.2	–	3.2	–	2.8
Dalmore	15.6	0.2	–	1.6	–	17.4	–	1.0	–	2.6
NMM	2.8	2.4	–	–	(0.6)	4.6	–	0.4	0.5	0.3
	107.8	2.6	(0.1)	(0.8)	(0.6)	108.9	–	7.4	0.5	6.5
<b>3i India Infrastructure Fund</b>										
	73.9	–	(9.2)	(6.3)	4.8	63.2	1.0	–	–	(0.5)
<b>Total portfolio</b>										
	996.0	18.8	(21.4)	263.6	(33.9)	1,223.1	0.9	79.5	29.8	339.9
<b>Balance sheet adjustments related to unconsolidated subsidiaries</b>										
	0.6	–	1.0	6.8	–	8.4	–	–	–	–
<b>Income statement adjustments related to unconsolidated subsidiaries</b>										
	–	–	–	–	–	–	13.6	(19.9)	(5.1)	(4.6)
<b>Reported in the Consolidated financial statements</b>										
	996.6	18.8	(20.4)	236.5	–	1,231.5	14.5	59.6	24.7	335.3



# Unrealised value movement

## Year to 31 March 2015



Value movement component	Value movement in the year (£m)	Description
Planned value growth	26.0	Net value movement resulting from the passage of time, consistent with the discount rate at the beginning of the year, less distributions received in the year.
Asset performance	180.5	Net movement arising from actual performance in the year and changes to future cash flow projections, including financing assumptions and changes to regulatory determination assumptions. It also includes uplift to sales basis from last valuation.
Discount rate movement	131.0	Value movement relating to changes in the discount rate applied to the valuations.
Macro economic assumptions	(73.9)	Value movement relating to changes to macro economic out-turn or assumptions, eg inflation, interest rates on deposit accounts and taxation rates. This includes changes to regulatory returns that are directly linked to macro economic variables.
<b>Total value movement before exchange</b>	<b>263.6</b>	
Foreign exchange retranslation	(33.9)	Movement in value due to currency retranslation to year-end rate.
<b>Total value movement</b>	<b>229.7</b>	

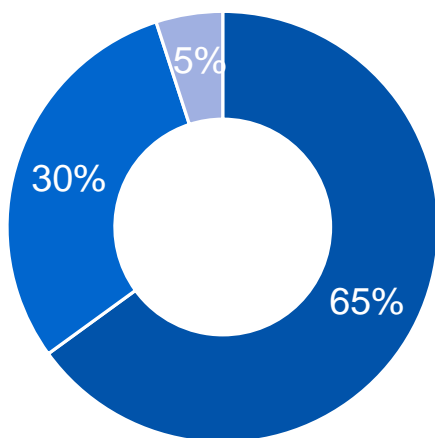
# Portfolio diversification

## 31 March 2015

3i Infrastructure plc

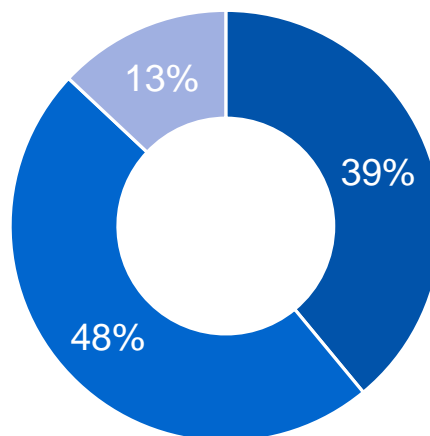


### By geography



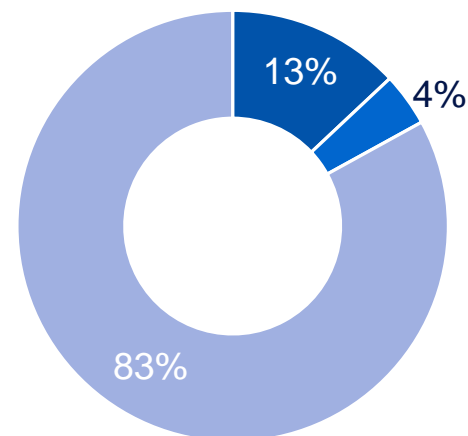
- UK and Ireland
- Cont. Europe and Singapore
- India

### By sector



- Utilities
- Transportation
- PPP

### By maturity



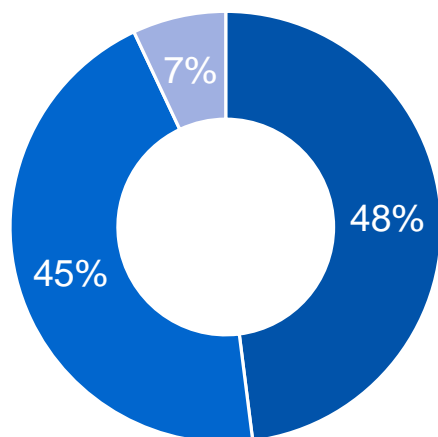
- Early stage
- Operational growth
- Mature

# Portfolio diversification

## Pro Forma

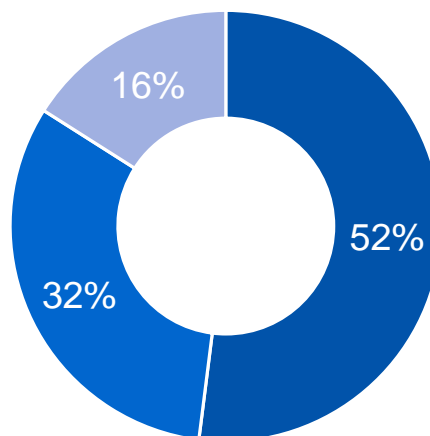


### By geography



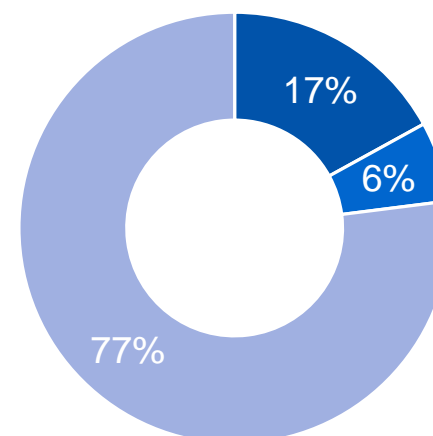
- UK and Ireland
- Cont. Europe and Singapore
- India

### By sector



- Utilities
- Transportation
- PPP

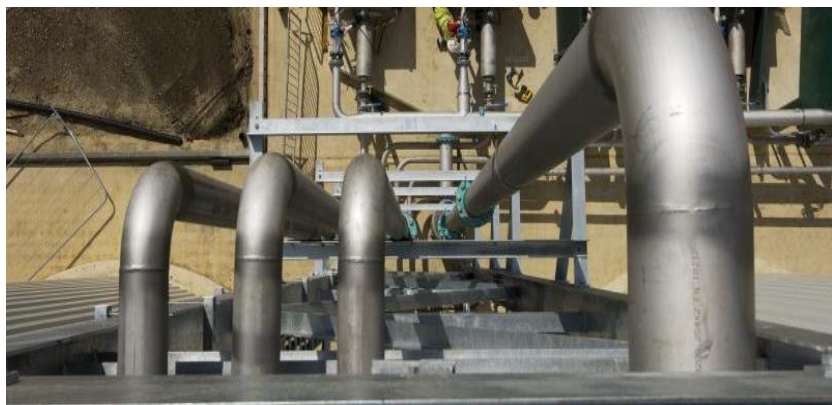
### By maturity



- Early stage
- Operational growth
- Mature

**Note:** Information on this slide is provided on a Pro Forma basis which includes the effect on the portfolio as at 31 March 2015 of: (i) the sale of Eversholt Rail and (ii) the expected £52m investment in the Oiltanking Terneuzen and Ghent terminals.

## Operational highlights for the year



Cost	£161.9m
Closing value	£242.3m
Equity interest	10.3%
Opening value	£234.5m
Income in the year	£10.5m
Value movement in the year	£7.8m
Asset total return in the year	£18.3m

- Operational performance and income broadly in line with expectations
- Business substantially achieved its cost efficiency and capital spending targets in final year of AMP5
- Final Determination for AMP6 accepted in February 2015; a tough determination for the sector as a whole, although Anglian Water's business plan well received
- Business now focused on capital spending programme and efficiency targets for AMP6
- Stephen Billingham appointed as chairman with effect from 1 April 2015

# Elenia

## Operational highlights for the year



- Good operational and financial performance despite lower demand caused by warm weather
- New bond issues within WBS framework on attractive terms, to repay bank debt
- Low Finnish government bond yields continue to depress allowed return
- Draft guidelines for the next two regulatory periods issued by regulator feature changes to the calculation of the allowed return and have positive value implications

Cost	£194.8m
Closing value	£238.5m
Equity interest	39.3%
Opening value	£235.7m
Net capitalised interest in the year	£2.8m
Income in the year	£19.9m
Value movement in the year	£29.5m
Net exchange movement in the year <sup>1</sup>	£(3.1)m
Asset total return in the year	£46.2m

<sup>1</sup> Exchange movement of £(29.5) million net of allocated foreign exchange hedging movements of £26.4 million.

# Oystercatcher

## Operational highlights for the year



- Backwardation for much of the year put pressure on renewal rates
- Strong market position of all terminals ensured that capacity was substantially let for the year on good terms
- Outlook is softer in Amsterdam and Singapore, due to weaker demand in Amsterdam and increasing capacity in Singapore region
- Refinancing completed in October, extending maturity profile and reducing interest costs
- Some increased provision for capex across all three terminals: preventative maintenance, safety improvements and facility upgrades

Cost	£84.5m
Closing value	£110.5m
Equity interest	45.0%
Opening value	£119.8m
Income in the year	£4.3m
Value movement in the year	£(0.7)m
Net exchange movement in the year <sup>1</sup>	£(5.7)m
Asset total return in the year	£(2.1)m

<sup>1</sup> Exchange movement of £(8.6) million net of allocated foreign exchange hedging movements of £2.9 million.



# Cross London Trains

## Operational highlights for the year



- Manufacturing of the trains progressing ahead of schedule
- Thameslink franchise expired in September 2014; DfT appointed Govia Thameslink Railway to replace First Capital Connect; XLT worked with FCC and GTR on franchise transition
- Debt refinancing completed in February 2015, achieving lower pricing and an improved covenant package

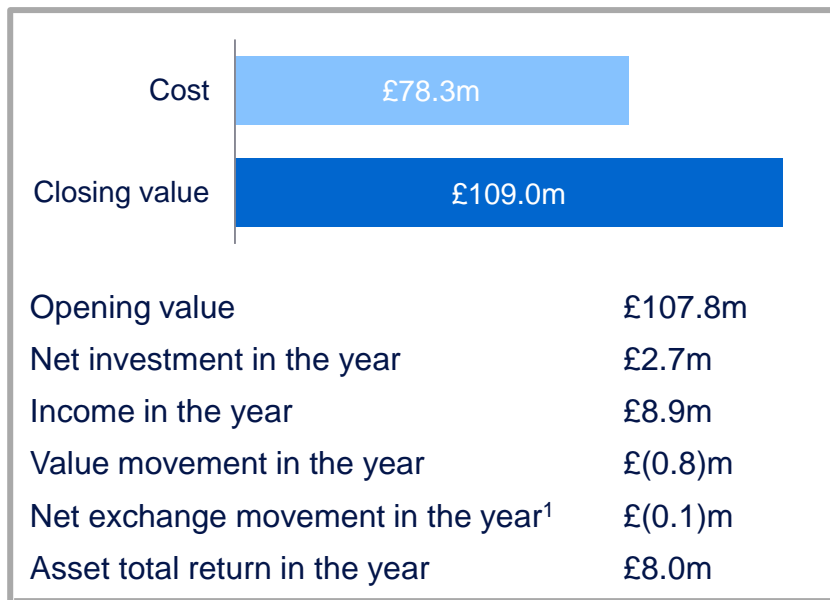
Cost	£61.8m
Closing value	£99.8m
Equity interest	33.3%
Opening value	£64.0m
Income in the year	£4.8m
Value movement in the year	£35.8m
Asset total return in the year	£40.6m

# PPP portfolio

## Operational highlights for the year



- All assets in the operational PPP portfolio performed well, delivering good levels of income
- Dalmore commitment now fully drawn
- £37m committed to five new primary PPP investments in the UK, the Netherlands and France
- NMM primary PPP investment became operational in September 2014
- WODS OFTO investment (c.£25m) expected to complete in the summer



**Note:** In addition to the value of the investments shown above (Octagon, Elgin, Dalmore and NMM), the Company also has undrawn commitments to primary PPP projects totalling £49.7 million. The total invested and committed portfolio value at 31 March 2015 was £158.7 million. Opening cost was £75.8 million.

<sup>1</sup> Exchange movement of £(0.6) million net of allocated foreign exchange hedging movements of £0.5 million.



# 3i India Infrastructure Fund

## Operational highlights for the period



### Transportation

- Road assets: performance affected by funding constraints, slow project execution and legal/approval-related delays
- Krishnapatnam Port successful in broadening cargo mix and witnessing strong growth in traffic, mainly due to increase in coal imports

### Power

- Performance continues to be affected by availability and pricing of domestic coal and gas
- Coal licenses withdrawn
- Revisions to PPA tariffs still not settled
- Fund sold approx. 54% of holding in Adani Power

Cost	£91.9m
Closing value	£63.2m
Partnership interest	20.9%
Opening value	£73.9m
Divestment in the year	£9.2m
Capital profit in the year	£1.0m
Value movement in the year	£(6.3)m
Exchange movement in the year	£4.8m
Asset total return in the year	£(0.5)m

**Note:** Opening cost was £106.8 million

# IFRS 10 – total return adjustments

## Year to 31 March 2015



Summary total return (£m)	Underlying portfolio asset aggregate returns and costs	Adjustments for transactions in unconsolidated subsidiaries	Financial Statements
Capital return	230.6	20.4 <sup>1,2,3</sup>	251.0
Movement in the fair value of derivatives	29.8	(5.1) <sup>1</sup>	24.7
Total income	79.8	(19.9) <sup>2</sup>	59.9
	<b>340.2</b>	<b>(4.6)</b>	<b>335.6</b>
Costs	(72.8)	4.7 <sup>3</sup>	(68.1)
Other income and exchange	(0.6)	(0.1)	(0.7)
<b>Total return</b>	<b>266.8</b>	<b>-</b>	<b>266.8</b>

- 1 Movement in fair value of derivatives relating to hedging specific to the Oystercatcher subsidiary, reclassified as capital return, to reflect the fact it is monitored by the Board as part of the unrealised value movement in Oystercatcher.
- 2 Income generated from underlying portfolio assets which has, subsequently, not been distributed from an intermediate unconsolidated holding company as an income distribution and is therefore reflected as a capital profit. The adjustment reclassifies a capital return of £19.9 million as income, to reflect the nature of the original source of the return, as monitored by the Board. This principally relates to a dividend of £15.5 million received from Eversholt Rail.
- 3 Costs of £4.7 million were incurred within unconsolidated subsidiaries, comprising fees paid directly to 3i Group (£4.2 million), operating expenses (£0.3 million) and transaction fees (£0.2 million). These are reflected in capital returns or income as they have reduced either the carrying value, or the income distributed from these subsidiaries.

# IFRS 10 – balance sheet adjustments

As at 31 March 2015



Summary balance sheet (£m)	Underlying aggregate portfolio amounts and other balances	Adjustments for transactions in unconsolidated subsidiaries <sup>1</sup>	Financial Statements
Portfolio assets	1,223.1	8.4	1,231.5 <sup>2</sup>
Cash balances	75.4	(2.9) <sup>3</sup>	72.5
Financial assets	33.9	-	33.9
Derivative financial instruments	28.2	(4.5) <sup>4</sup>	23.7
Other net liabilities	(39.3)	(1.0)	(40.3)
<b>Net asset value</b>	<b>1,321.3</b>	<b>-</b>	<b>1,321.3</b>

- 1 "Investments at fair value through profit and loss" in the statutory Financial statements includes £2.9 million of unrestricted cash balances and £1.0 million of other net assets within intermediate unconsolidated holding companies and a £4.5 million re-classification of derivative liabilities relating to the Oystercatcher subsidiary. These adjustments reclassify these balances to show the underlying value of the portfolio assets, the total cash holdings and the derivative and other net assets/(liabilities) position, as monitored by the Board.
- 2 Described as "Investments at fair value through profit and loss" in the Financial Statements.
- 3 Cash balances held in unconsolidated subsidiaries totalled £2.9 million.
- 4 A £4.5 million derivative liability relating to hedging specific to the Oystercatcher subsidiary, re-classified as Portfolio assets, to reflect the fact that it is monitored by the Board as part of the valuation of Oystercatcher.
- 5

# Consolidated statement of comprehensive income



(£m)	Year to 31 March 2015	Year to 31 March 2014
Realised gains over fair value on disposal of investments	14.5	2.0
Net gains on investments at fair value through profit or loss	236.5	7.8
	<b>251.0</b>	<b>9.8</b>
Investment income	58.1	71.5
Fees payable on investment activities	(6.1)	(2.0)
Fees receivable on investment activities	1.5	1.1
Interest receivable	0.3	0.4
<b>Investment return</b>	<b>304.8</b>	<b>80.8</b>
Advisory, performance and management fees payable	(56.0)	(9.6)
Operating expenses and finance costs	(6.0)	(5.3)
Unrealised gains on the fair value of derivative financial instruments	23.3	4.9
Net realised gains over fair value on the settlement of derivative financial instruments	1.4	-
Other income	1.1	0.2
Exchange movements	(1.8)	-
<b>Profit before tax</b>	<b>266.8</b>	<b>71.0</b>
Income taxes	-	-
<b>Total comprehensive income for the year ("Total return")</b>	<b>266.8</b>	<b>71.0</b>
Total return as a % of opening net asset value	24.6%	6.6%

# Foreign exchange impact

Year to 31 March 2015

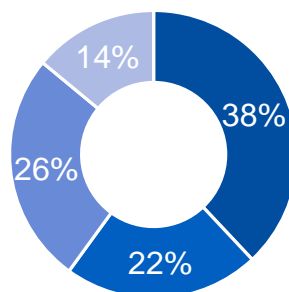


Impact of foreign exchange movements on portfolio value (£m)	£/rupee	£/€/SGD	Net impact
Translation of assets (£/rupee)	4.8		4.8
Translation of assets (£/€/SGD)		(38.7)	(38.7)
<b>Reported foreign exchange gains / (losses) on investments</b>	<b>4.8</b>	<b>(38.7)</b>	<b>(33.9)</b>
Movement in the fair value of derivative financial instruments (£/€/SGD hedging)		29.8	29.8
<b>Net foreign exchange gains / (losses)</b>	<b>4.8</b>	<b>(8.9)</b>	<b>(4.1)</b>

## Inflation linkage (pro forma basis)<sup>1</sup>

### Assets with revenues:

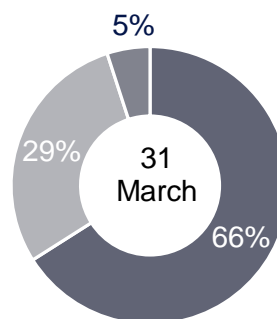
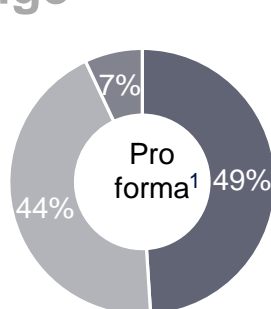
- Directly linked to UK inflation
- Directly linked to Finnish inflation
- Partly linked to inflation
- Not linked to inflation



Sensitivity (for European assets only)	+1% point	-1% point
Change in inflation over underlying assumption for next 2 years	£19.8m	£(19.2)m

## Foreign exchange

- Sterling
- Euro
- Rupee



Sensitivity	+5%	-5%
Change in foreign exchange rate <sup>1</sup> – Pro forma	£4.6m	£(4.4)m
Change in foreign exchange rate <sup>2</sup> – 31 March 2015	£4.5m	£(4.3)m

<sup>1</sup> The Pro Forma basis includes the effect on the portfolio as at 31 March 2015 of: (i) the sale of Eversholt Rail and (ii) the expected £52m investment in the Oiltanking Terneuzen and Ghent terminals.

<sup>2</sup> The sensitivity calculation assumes that the hedging programme movements are fully effective.



<b>Board of Directors</b>	<ul style="list-style-type: none"><li>▪ Independent Chairman, four independent non-executive directors and one 3i Group appointed non-executive director</li><li>▪ Committed to observe requirements of the UK Corporate Governance Code</li><li>▪ Responsibilities<ul style="list-style-type: none"><li>- acts as Investment Committee / approves investment opportunities</li><li>- responsible for determination and supervision of investment policy</li><li>- supervises monitoring of investments</li></ul></li></ul>
<b>Investment Adviser</b>	<ul style="list-style-type: none"><li>▪ Advises the Board on<ul style="list-style-type: none"><li>- origination and completion of investments</li><li>- realisation of investments</li><li>- funding requirements</li><li>- management of the portfolio</li></ul></li></ul>
<b>Fees</b>	<ul style="list-style-type: none"><li>▪ Advisory fee of 1.5% of Gross Investment Value, reducing to 1.25% for any portion of an asset held for more than five years</li><li>▪ Advisory fee of 1% for new primary PPP and renewable energy project investments</li><li>▪ Performance fee of 20% of the growth in Net Asset Value, above a hurdle of 8%, with a high water mark requirement</li></ul>

3i Infrastructure plc

