



Results for the half year to 30 September 2019

7 November 2019



Important information



The sole purpose of this information-only presentation ("Presentation") is to provide information on a non-reliance basis about 3i Infrastructure plc and its subsidiaries (together "3iN") and their holdings in 3iN's investment portfolio. This Presentation should not be taken as an offer of any kind or a recommendation to buy, sell or hold the shares of 3i Infrastructure plc or any other securities. Nothing in this Presentation constitutes or is intended to constitute an offer, invitation or a commitment of any kind or a solicitation by 3iN or its investment manager 3i Investments plc ("3i") to provide services or to enter into any transaction, nor does it evidence an intention on the part of 3iN, 3i or their respective affiliates (together the "Companies") to make such an offer. The Presentation does not and is not intended to give rise to legally binding relations and shall not create any legally binding obligations (whether contractual, non-contractual or otherwise) on the part of the Companies or any other person.

Nothing in this Presentation constitutes or is intended to constitute financial or other advice and you should not act upon any information contained in the Presentation without first consulting a financial or other professional adviser.

No representation, warranty or undertaking is given by the Companies or by any other person in respect of the fairness, adequacy, accuracy or completeness of statements, information or opinions expressed in the Presentation and neither 3iN, 3i nor any other person takes responsibility for the consequences of reliance upon any such statement, information or opinion in, or any omissions from, the Presentation. The information contained in this Presentation has not been audited or verified. The Presentation may contain statements about the future, including certain statements about the future outlook for 3iN. Any projections or forecasts in this Presentation have been prepared by 3iN and 3i based on various assumptions concerning anticipated results (which assumptions may or may not prove to be correct) and are illustrative only. These are not guarantees of future performance and will not be updated. The actual results may be materially and adversely affected by economic or other circumstances and the analysis is based on certain assumptions with respect to significant factors that may prove not to be as assumed. Nothing contained herein shall constitute any representation or warranty as to future performance of 3iN securities, any financial instrument, credit, currency, rate or other market or economic measure and past performance is not necessarily indicative of future results.

To the fullest extent possible under English law, by accepting delivery of the Presentation, each recipient releases each of the Companies and each of their affiliates, advisers, directors, employees and agents in all circumstances from any liability whatsoever (other than for fraud) howsoever arising from its use of the Presentation. In addition, no responsibility or liability or duty of care is or will be accepted by the Companies or their affiliates, advisers, directors, employees or agents for updating this Presentation (or any additional information), correcting any inaccuracies in it or providing any additional information to recipients.

The distribution of this Presentation in certain jurisdictions may be restricted by law. Persons into whose possession this Presentation comes are required to inform themselves about and to observe any such restrictions.

This Presentation is not an offer of securities of 3iN or any 3i entity for sale in the United States and securities may not be offered or sold in the United States absent registration under the U.S. Securities Act of 1933, as amended (the "Securities Act"), or an exemption from registration under the Securities Act. Any public offering of any such securities in the United States would be made by means of a prospectus that could be obtained from 3iN and 3i and which would contain detailed information about 3i Infrastructure plc, its management and its financial statements. 3iN is not currently making any public offering in the United States and no such prospectus has been issued. No public offering of any such securities in the United States is currently contemplated.

Presentations made to US investors are made only to 'qualified purchasers' (as that term is used for purposes of Section 3(c)(7) of the Investment Company Act of 1940, as amended (the '1940 Act')), and 'accredited investors' and 'qualified institutional buyers' (as defined under the Securities Act of 1933). As a result, by your continued attendance at today's presentation you represent that you act as investment manager for one or more accounts that are 'qualified purchasers', 'accredited investors' and 'qualified institutional buyers'. Moreover, you, on your own behalf and on behalf of your affiliates, agree that so long as 3iN is not registered under the 1940 Act, any securities of 3iN that are purchased will be purchased only for the accounts of 'qualified purchasers', 'accredited investors' and 'qualified institutional buyers'. You and your affiliates also agree that any securities of 3iN owned by any such accounts will be sold and/or transferred only in offshore secondary market transactions (e.g. through the London Stock Exchange) without the direct or indirect involvement of 3iN, its affiliates, agents or intermediaries.

This document has not been approved by a person authorised under the Financial Services & Markets Act 2000 ("FSMA") for the purposes of section 21 FSMA. This document has not been approved by the UK Financial Conduct Authority, the Jersey Financial Services Commission or other relevant regulatory body, nor by a person authorised under the Financial Services & Markets Act 2000. 3i Investments plc is acting only for 3i Infrastructure plc and is not acting for any other person (a "third party"). 3i Investments plc will not be responsible to any third party for providing the protections afforded to clients of 3i Investments plc and will not be advising any third party on investing in 3i Infrastructure plc.

This disclaimer notice (and any non-contractual obligations arising out of or in connection with it) is governed by English law.



Paul Masterton

Senior Independent Director

Today's agenda



Introduction

Paul Masterton

Business review

Phil White

Financial review

James Dawes

Q&A

All

HY20 results: another successful period



Good portfolio performance drove growth in net asset value

5.8%

Total return on opening NAV

243.6p

NAV per share

Income and non-income cash in line with expectations

£57m

Total income and non-income cash

New investment in Ionisos further diversifies the portfolio

£186m

New investment

Placing of 81m new ordinary shares at a price of 275 pence per share

£223m

Gross proceeds

On track to deliver the FY20 dividend target, 6.4% higher than FY19

4.6p

Interim dividend per share



Share price continues to outperform with low correlation

Half-year share price performance



Total Shareholder Return

	3iN	FTSE 250
Half year	8.9%	6.3%
Since IPO (per annum)	13.6%	7.6%
BETA - 3iN to FTSE 250 12 months to 30 September	0.085	

Note: FTSE 250 rebased to 3iN opening share price at 1 April 2019



Phil White

Managing Partner, Infrastructure, 3i Investments plc



Provide shareholders with sustainable long term returns

Our strategy

To maintain a balanced portfolio of infrastructure investments delivering an attractive mix of income yield and capital appreciation for shareholders

Our objectives

To provide shareholders with:

- **A total return of 8% to 10% per annum**, to be achieved over the medium term; and
- **A progressive annual dividend per share**

Consistently strong performance



1

Buy well, selectively sell at the right time

2

Active asset management

3

Manage balance sheet efficiently

New investment: Ionisos

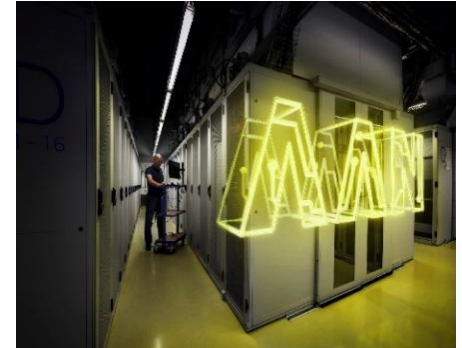
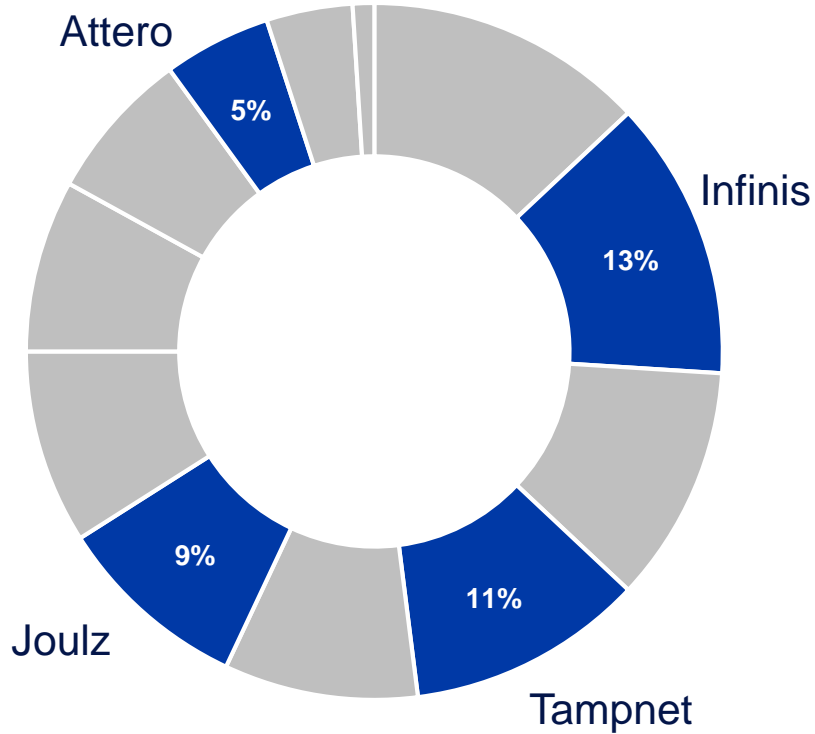
Cold sterilisation for the healthcare industry



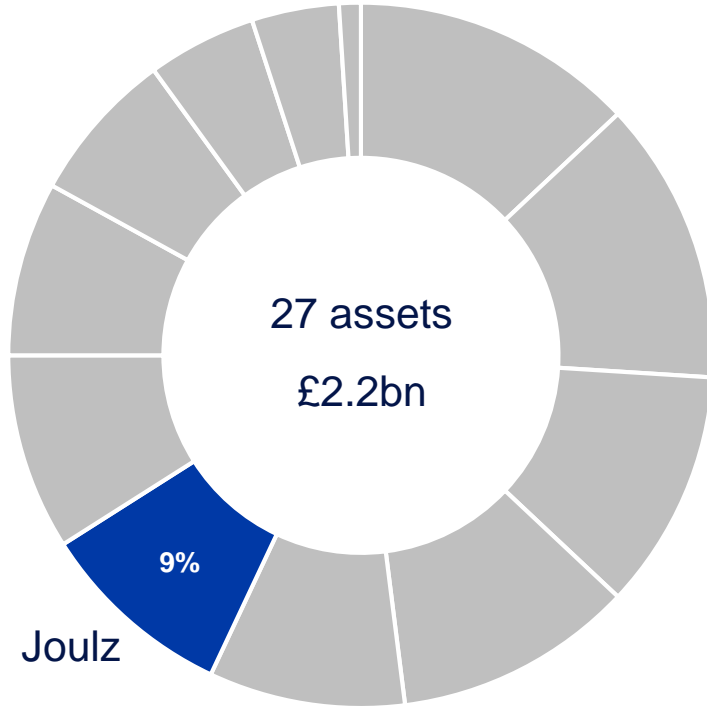
Ownership	95%
Date invested	September 2019
Management team HQ	Civrieux, France
Countries	France, Spain, Germany, Italy, Estonia
Currency	EUR
Sector	Social infrastructure

- Bilateral deal outside of a formal auction process
- Supportive long term and non-cyclical demand dynamics
- High barriers to entry
- Growth opportunities organically and through M&A

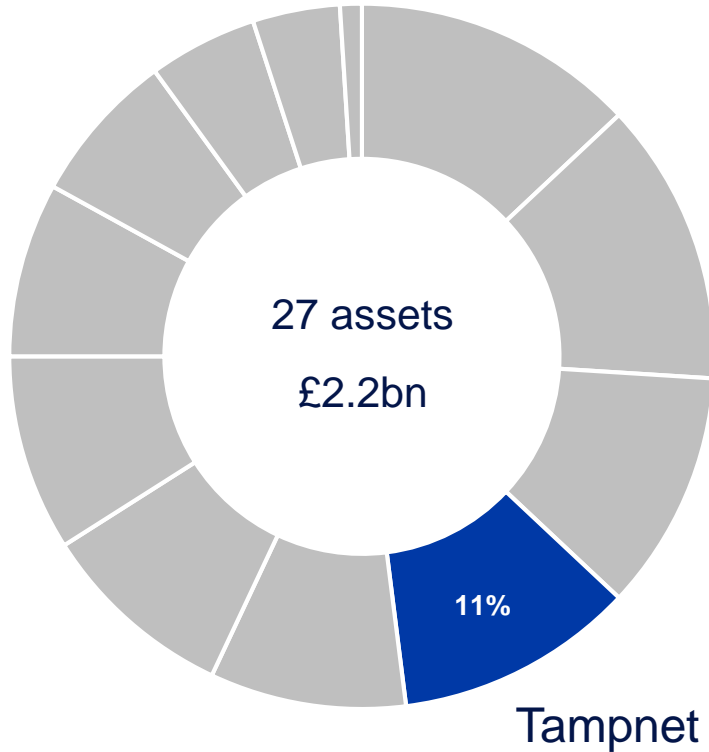
Key management team updates



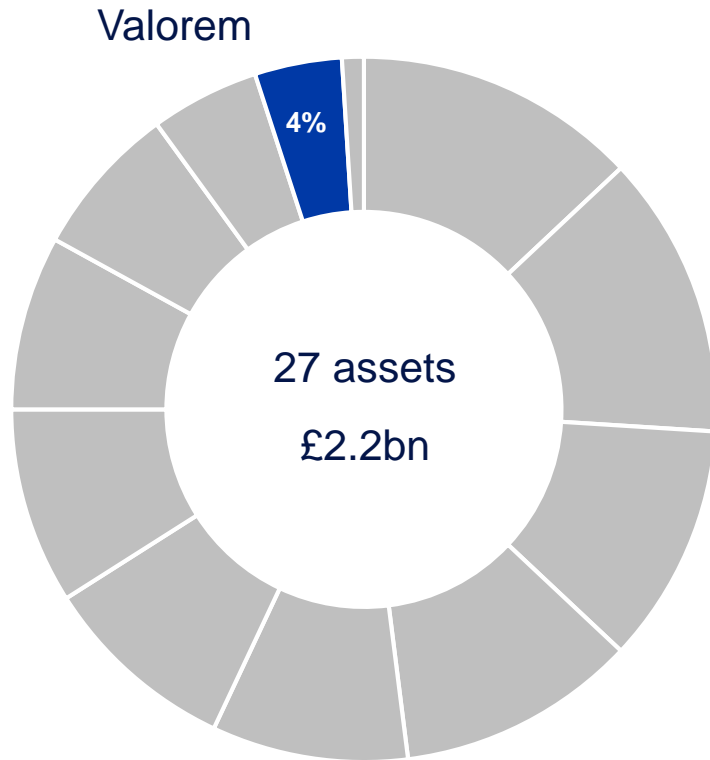
Actively managing a balanced portfolio



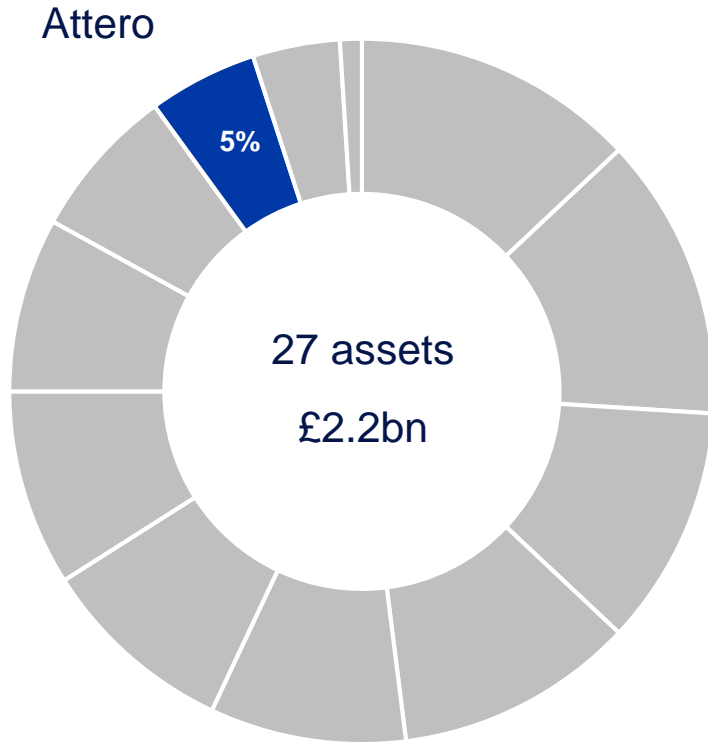
Actively managing a balanced portfolio



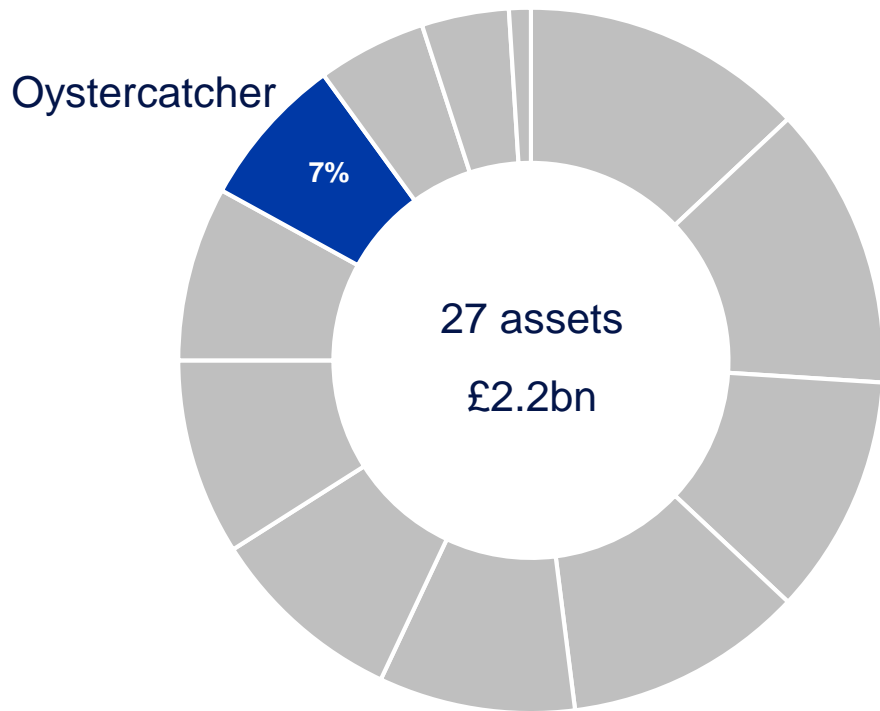
Actively managing a balanced portfolio



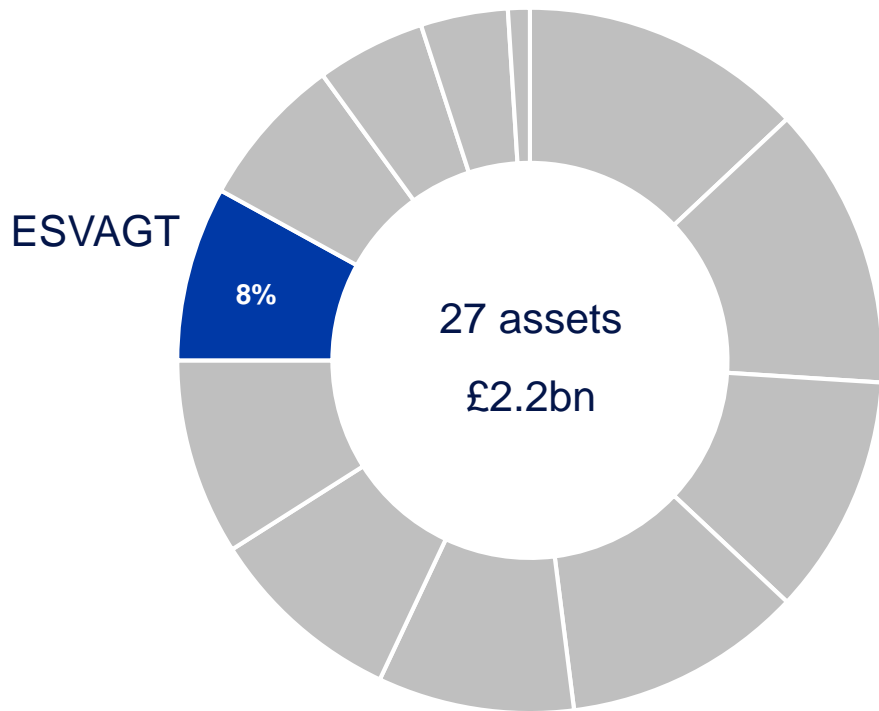
Actively managing a balanced portfolio



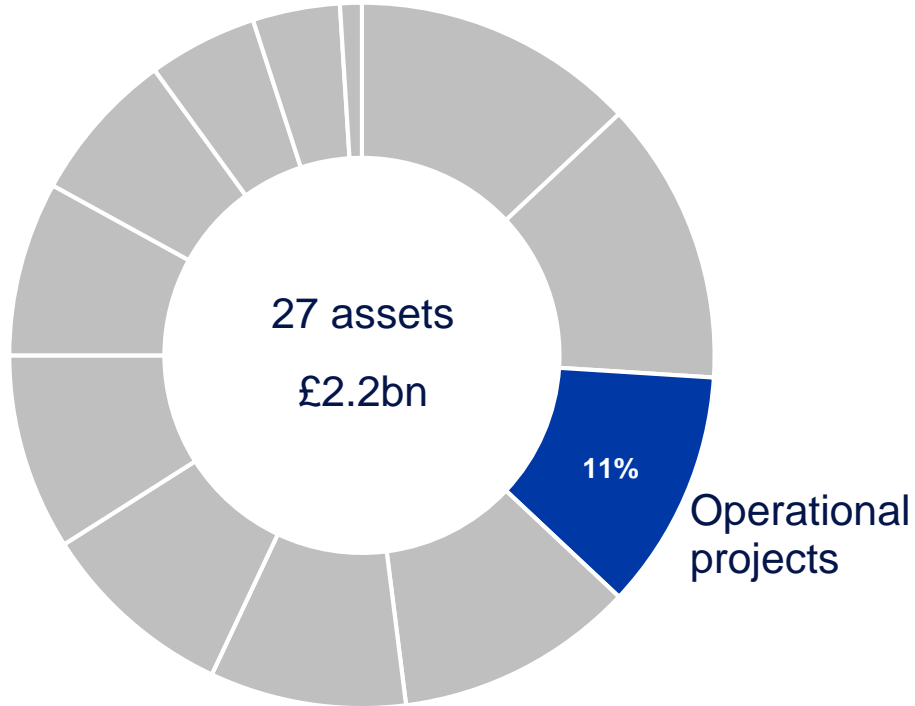
Actively managing a balanced portfolio



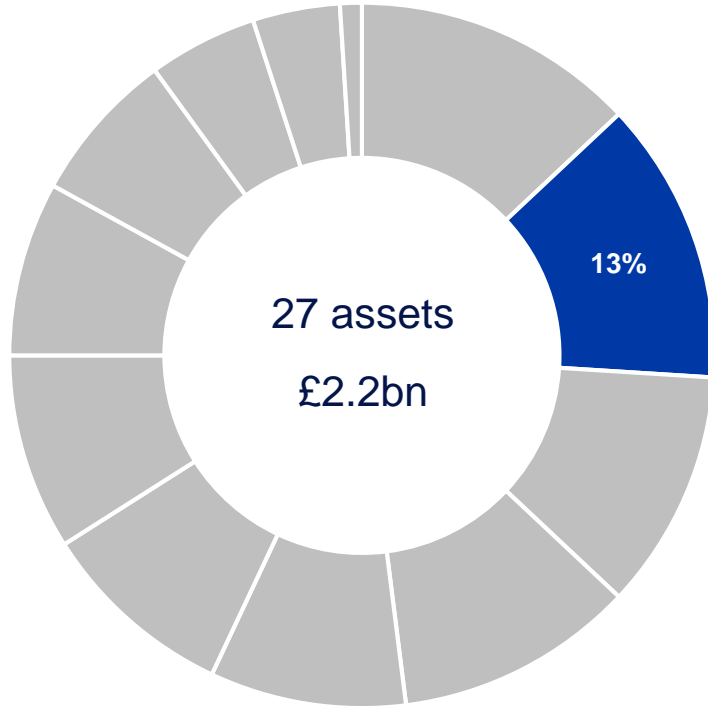
Actively managing a balanced portfolio



Actively managing a balanced portfolio



Actively managing a balanced portfolio

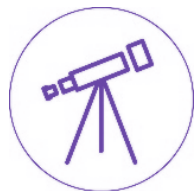


Infinis





Liquidity to make new selective investments



Large dedicated infrastructure team incentivised to perform



Balanced portfolio well placed to deliver on our objectives



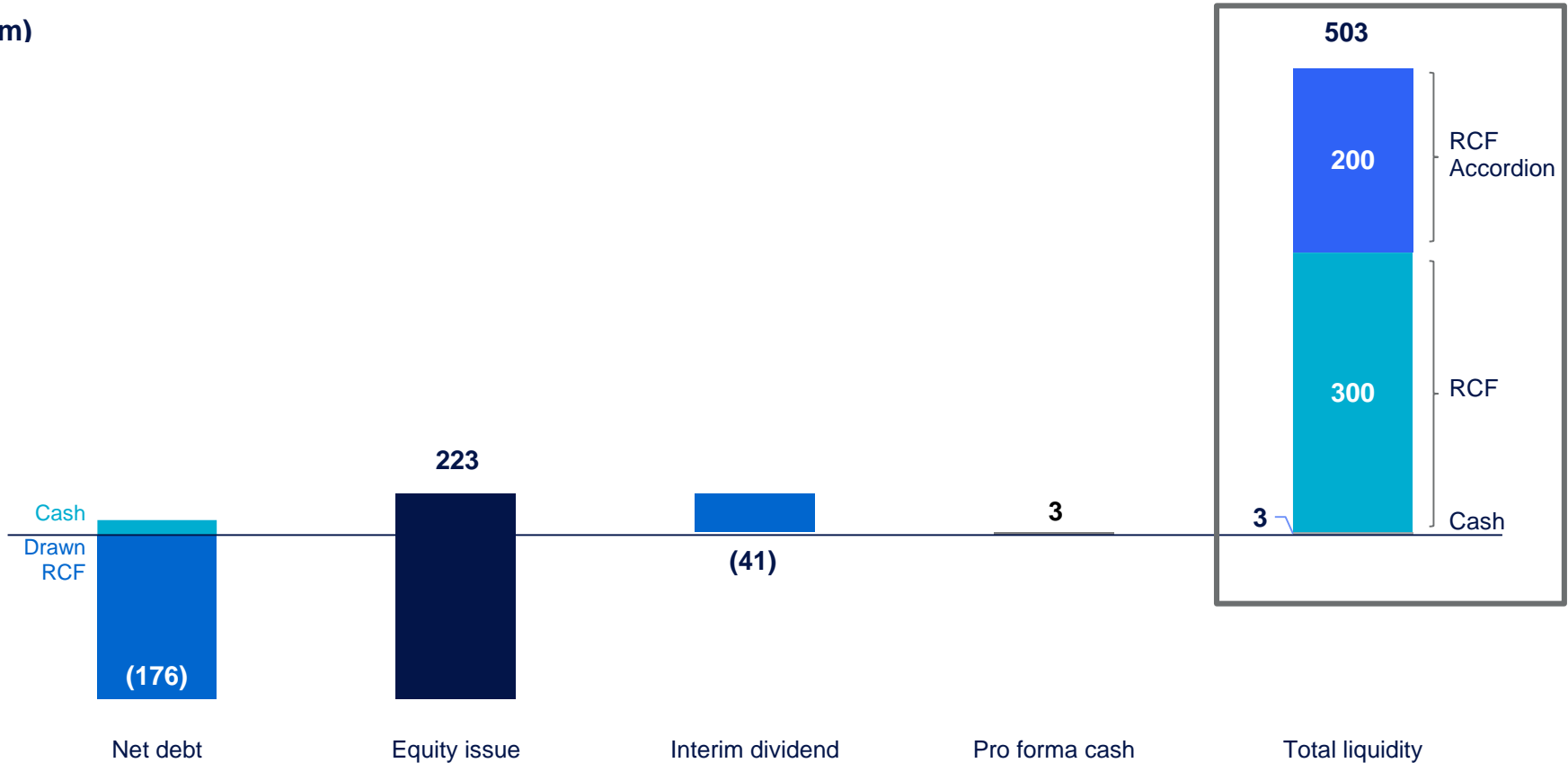
James Dawes

CFO, Infrastructure, 3i Investments plc

Efficient balance sheet



(£m)

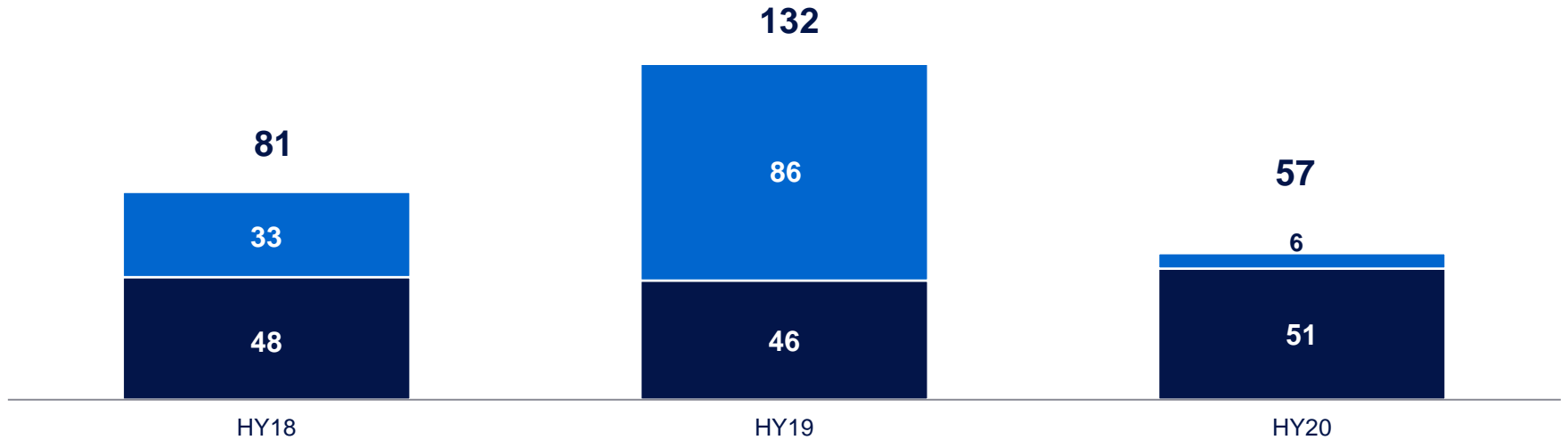


Income growing as expected



(£m)

- Non-income cash
- Income

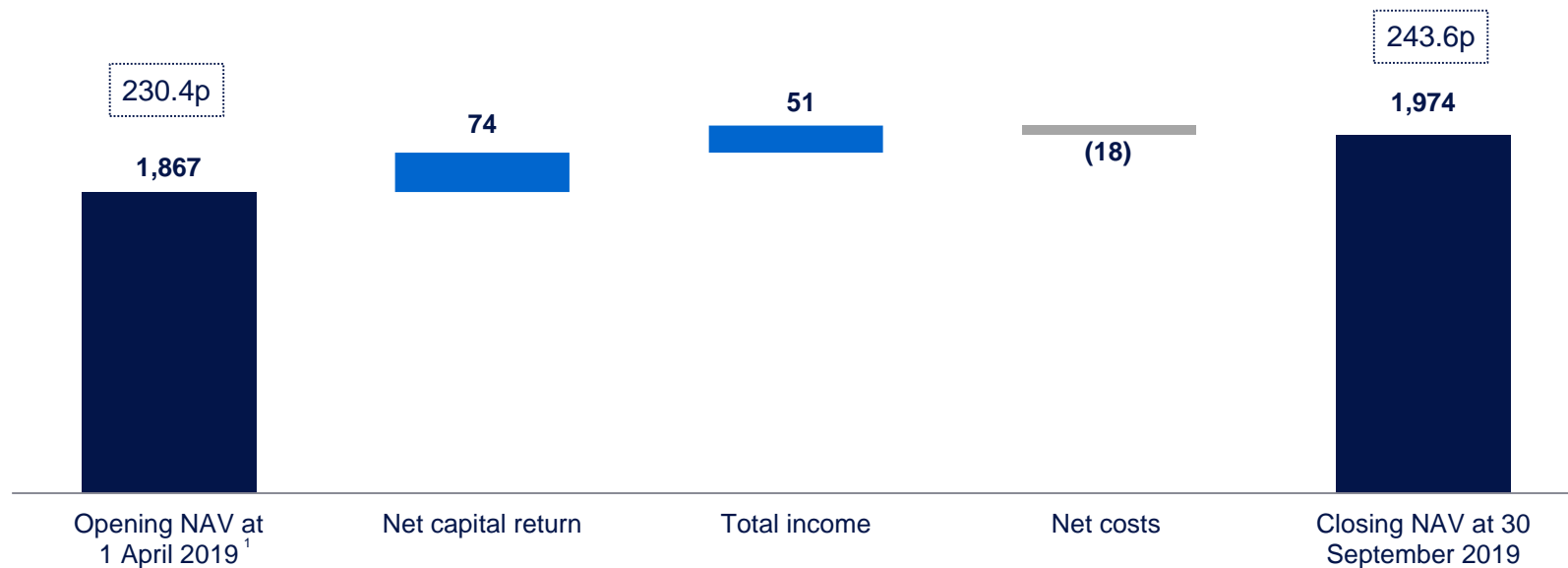


NAV progression

HY20 growth driven by capital return

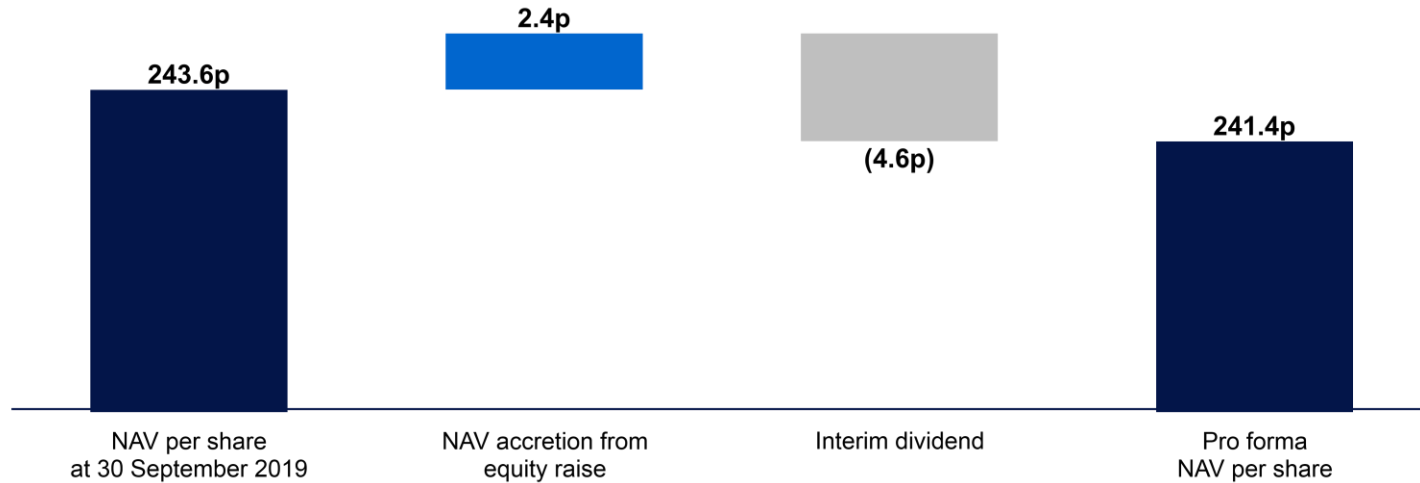


(£m)

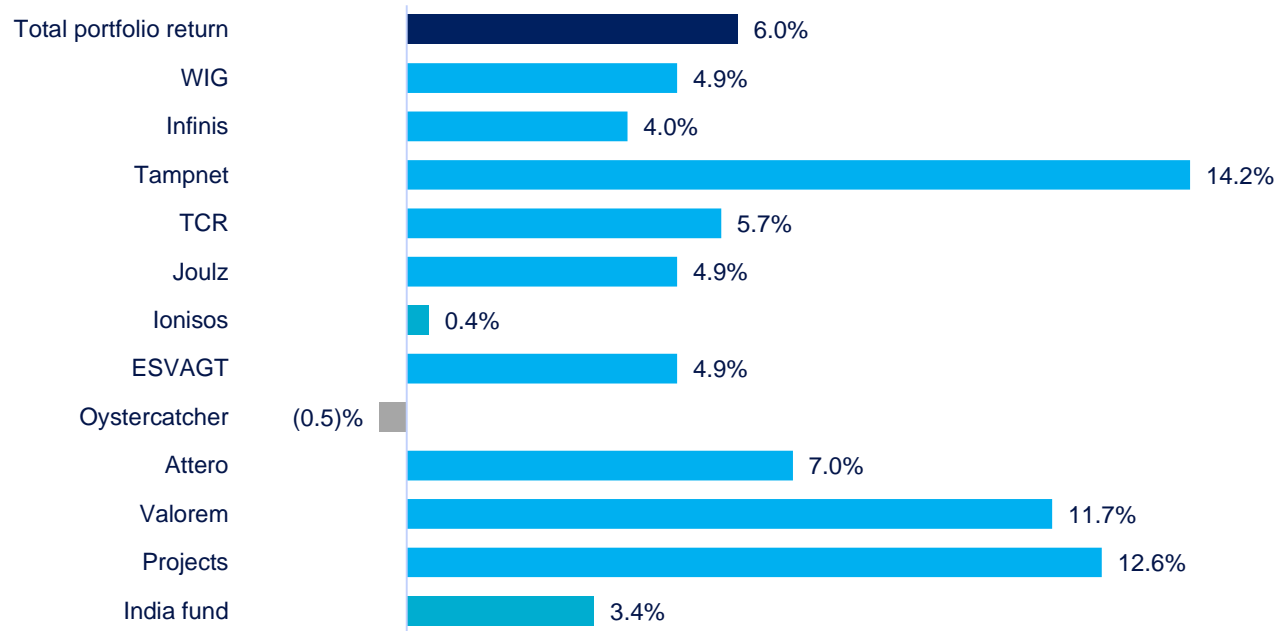


1. Net of final dividend for the prior year of £35.1m.

Pro forma NAV



Good asset returns across the portfolio

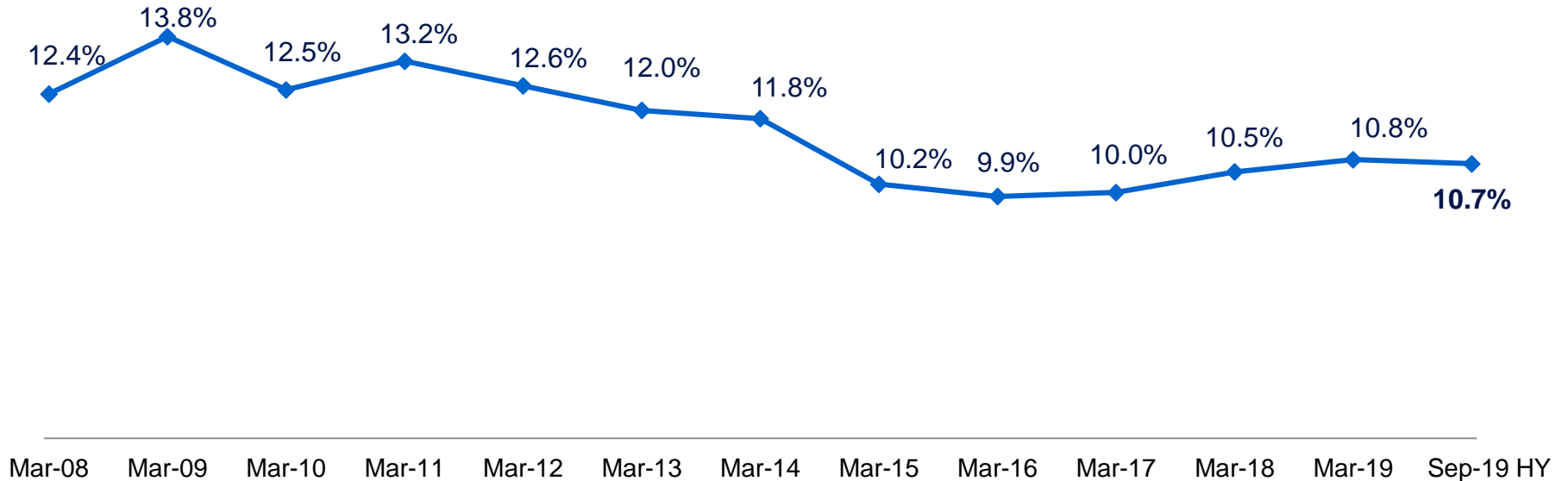


Discount rate movement



The weighted average discount rate has decreased to 10.7%

Portfolio weighted average discount rate





Q&A

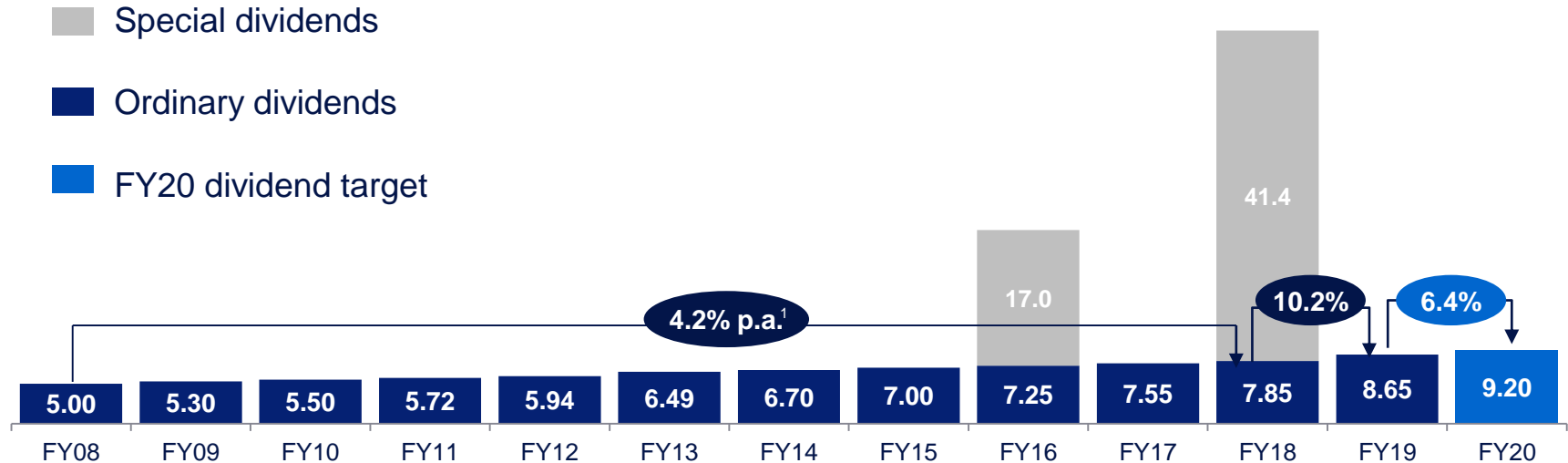
Appendix



FY20 target dividend growth of 6.4%

Dividend growth since IPO

(pence per share)



1. Annualised growth rate in ordinary dividends to FY18.

Portfolio summary

30 September 2019 (£m)



Portfolio assets	Directors' valuation 31 March 2019	Investment in the period	Divestment in the period	Accrued income movement	Value movement	Foreign exchange translation	Directors' valuation 30 September 2019	Allocated foreign exchange hedging	Underlying portfolio income in the period	Portfolio total return in the period ¹
WIG	288	-	(5) ²	-	8	-	291	-	6	14
Infinis	289	-	(6) ²	-	3	-	286	-	9	12
Tampnet	198	-	-	2	24	3	227	(1)	2	28
TCR	187	-	-	5	5	3	200	(3)	6	11
Joulz	-	190	-	1	3	5	199	(4)	6	10
Ionisos	-	186	-	-	-	1	187	-	-	1
ESVAGT	160	9 ³	-	1	-	(2)	168	1	9	8
Oystercatcher	155	-	-	-	(3)	5	157	(3)	-	(1)
Attero	102	2 ³	-	-	2	3	109	(2)	4	7
Valorem	76	-	-	-	7	3	86	(2)	1	9
Economic infrastructure portfolio	1,455	387	(11)	9	49	21	1,910	(14)	43	99
Projects	197	13 ^{3,4}	(1) ²	2	18	-	229	(1)	8	25
India Fund	29	-	-	-	-	1	30	-	-	1
Total portfolio	1,681	400	(12)	11	67	22	2,169	(15)	51	125
Adjustments related to unconsolidated subsidiaries ⁵	16	-	1	4	(4)	-	17	-	4	-
Reported in the consolidated financial	1,697	400	(11)	15	85	-	2,186	(15)	55	125

1. This comprises the aggregate of value movement, foreign exchange translation, allocated foreign exchange hedging and underlying portfolio income in the period

2. Shareholder loan repaid

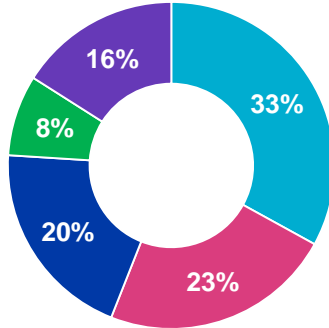
3. Capitalised interest

4. Drawdown of commitment

5. Income statement and balance sheet adjustments explained in the September 2019 Half Year Report

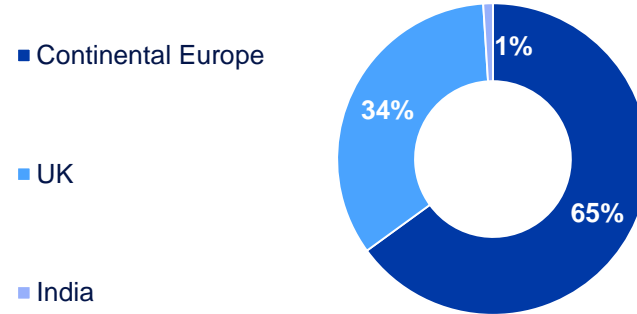


Portfolio value by sector



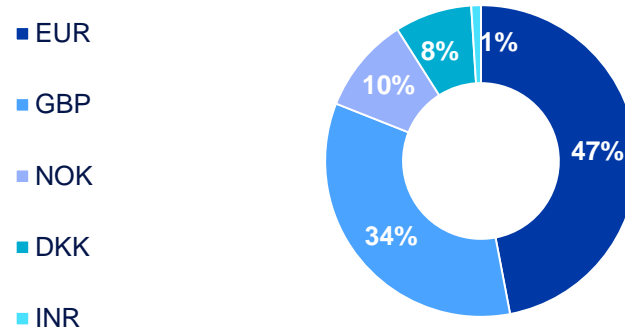
- Utilities
- Communications
- Transportation / logistics
- Natural Resources / energy
- Social infrastructure

Portfolio value by geography



- Continental Europe
- UK
- India

Portfolio value by currency



- EUR
- GBP
- NOK
- DKK
- INR

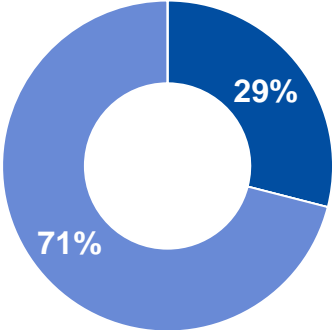


Sensitivities to total return

Inflation linkage

Assets with revenues:

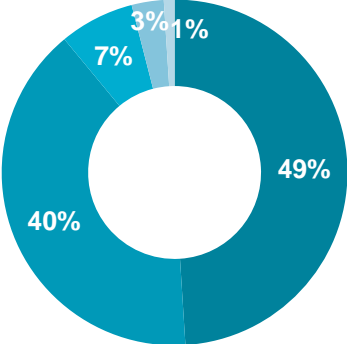
- Directly linked to UK inflation
- Partly linked to inflation



Sensitivity (for European assets only)	+1% point	-1% point
Change in inflation over underlying assumption for next 2 years	£51m	£(48)m

Foreign exchange

- EUR
- GBP
- NOK
- DKK
- INR



Sensitivity	+5%	-5%
Change in foreign exchange rate ¹	£6m	£(6)m

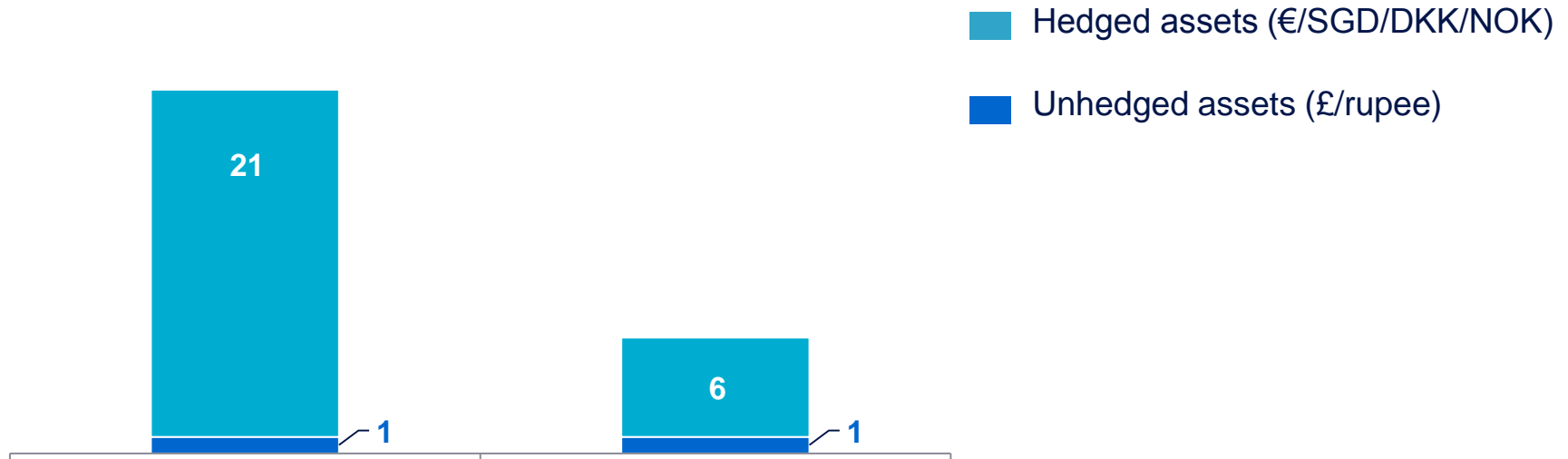
1. The sensitivity calculation assumes that the hedging programme movements are fully effective. Foreign exchange sensitivity calculation includes cash held at 30 September 2019.

Hedging programme mitigates volatility

(£m)

FX gains before hedging

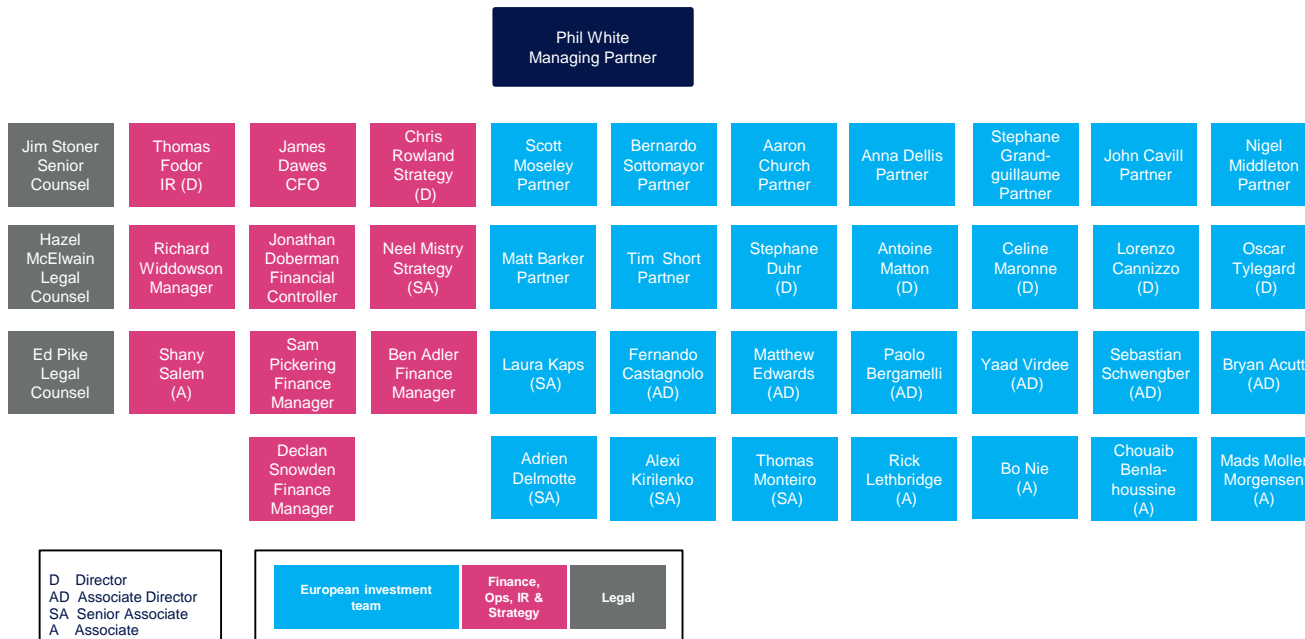
FX gains after hedging



Note: SGD exposure is within Oystercatcher, a euro denominated investment.

The 3i Infrastructure European team

Experienced and well-resourced team established in 2006



50-strong Infrastructure team in Europe, with c.30 Investment Professionals and dedicated legal, finance, IR and strategy executives



Governance and fees

Board of Directors	<ul style="list-style-type: none">• Independent chair, four independent non-executive directors and one 3i Group appointed non-executive director• Committed to observe requirements of the UK Corporate Governance Code• Responsibilities include:<ul style="list-style-type: none">– overall supervision of 3i Investments plc as the investment manager– monitoring of investments and divestments
Investment Manager	<ul style="list-style-type: none">• Services provided by 3i Investments plc as the Company's investment manager include:<ul style="list-style-type: none">– origination, execution and realisation of investments– providing valuations of the Company's portfolio on a half-yearly basis– managing funding requirements and treasury management– managing the portfolio– providing support services in respect of the administration of the Company
Fees	<ul style="list-style-type: none">• Tiered management fee: 1.4% p.a. in respect of the portion of the gross investment value of the Company's portfolio up to £1.25 billion; 1.3% p.a. above £1.25 billion up to £2.25 billion; and 1.2% above £2.25 billion• One-off transaction fee: 1.2% of the acquisition price of each new Investment• No fee on cash or other net assets• Performance fee equal to 20% of the Company's total return in excess of 8%, payable in three equal annual instalments, with the 2nd and 3rd instalments only payable if the performance of the Company exceeds 8% in those years or is above the 8% hurdle over the three years on an annual basis

3i Infrastructure plc

