

# Results for the year to 31 March 2013

# Financial highlights

	Inves	tment basis <sup>1</sup>	Consolidate	ed IFRS basis <sup>2</sup>
	31 March 2013	31 March 2012	31 March 2013	31 March 2012
Total return	£89.1m	£56.0m	£92.3m	£55.0m
Total return on shareholders' equity	8.6%	5.6%	8.8%	5.5%
Total dividend per share	6.49p	5.94p	6.49p	5.94p
Net asset value ("NAV")/share	125.2p	121.0p	125.9p	121.4p
NAV after deducting proposed final dividend	121.7p	118.0p	122.4p	118.4p
Portfolio value	£918.7m	£890.8m	£1,222.6m	£1,182.2m
Cash balances	£179.2m	£173.4m	£185.3m	£183.6m

<sup>1</sup> The investment basis accounts for majority investments and subsidiaries formed specifically for investment purposes in the same way as minority investments and does not consolidate these entities as required by International Financial Reporting Standards ("IFRS").

# Commentary

- Improved total return of £89.1 million, or 8.6% on shareholders' equity, compared to £56.0 million, or 5.6%, in 2012
- 9.3% increase in the dividend over the prior year, with a total dividend of 6.49p per share, or 5.5% on opening shareholders' equity, exceeding the 5% objective for the year
- Strong portfolio income generation of £72.8 million, broadly in line with last year
- Steady asset performance, with growth in EBITDA of underlying investments of 2.8% over the prior year
- Updated financial objectives to a total return of 10% per annum, of which 5.5% to be delivered through dividends to shareholders

**Peter Sedgwick, Chairman of 3i Infrastructure plc**, said: "This was a successful year for 3i Infrastructure, which delivered a total return of 8.6% on shareholders' equity and strong portfolio income. Our investments in the European portfolio continued to perform in line with, or above, our expectations. The performance of the India Fund, however, continued to be affected by challenging conditions.

In its annual strategic update, the Board assessed the Company's investment strategy in light of the likely evolution of the portfolio in the current market. As a result of this review, we updated our return and dividend objectives to 10% and 5.5% respectively. We are confident that we have a strategy in place to deliver these objectives."

Cressida Hogg, Managing Partner, Infrastructure, 3i Investments plc, added: "Last year we continued to grow the value of our portfolio, crystallising some of this through the profitable sale of Alpha Schools. We are developing our investment pipeline, assessing a number of opportunities in our target areas of core and social infrastructure."

- ends -

<sup>2</sup> For the consolidated IFRS basis, the total return in this measure is the total comprehensive income attributable to equity holders of the parent and does not include non-controlling interests. The gross consolidated total return for the year to 31 March 2013 was £111.8 million (2012: £70.9 million).

### For further information, please contact:

Peter Sedgwick, Chairman, 3i Infrastructure plc

Tel: 01534 711 444
Silvia Santoro, investor and press enquiries

Tel: 020 7975 3258

For further information regarding the announcement of results for 3i Infrastructure plc please see www.3i-infrastructure.com. The analyst presentation will be made available on this website during the day.

#### Notes to editors

3i Infrastructure plc is a Jersey-incorporated, closed-ended investment company that invests in infrastructure businesses and assets and is regulated by the Jersey Financial Services Commission. The Company is building a diversified portfolio of infrastructure investments across the globe, with a focus on Europe and India. As of 31 March 2013, 3i Infrastructure had a portfolio of 14 assets valued at £919 million, and net assets of £1,103 million. The Company listed on the London Stock Exchange in March 2007, raising £703 million in an initial public offering and a further £115 million in a subsequent placing and open offer in July 2008, and is a constituent of the FTSE 250 index.

3i Investments plc, a wholly-owned subsidiary of 3i Group plc, is authorised and regulated in the UK by the Financial Services Authority and acts as Investment Adviser to 3i Infrastructure plc.

This press release is not for distribution (directly or indirectly) in or to the United States, Canada, Australia or Japan and is not an offer of securities for sale in or into the United States, Canada, Australia or Japan. Securities may not be offered or sold in the United States absent registration under the U.S. Securities Act of 1933, as amended (the "Securities Act"), or an exemption from registration under the Securities Act. Any public offering to be made in the United States will be made by means of a prospectus that may be obtained from the issuer or selling security holder and will contain detailed information about 3i Group plc, 3i Infrastructure plc, 3i India Infrastructure Fund and management, as applicable, as well as financial statements. No public offering in the United States is currently contemplated.

This report of 3i Infrastructure plc for the six months to 31 March 2013 has been drawn up in reliance upon applicable English and Jersey law and the liabilities of the Company in connection with this report shall be subject to the limitations and restrictions provided by such law. This report may contain certain statements about the future outlook for 3i Infrastructure plc. Although the Company believes its expectations are based on reasonable assumptions, any statements about the future outlook may be influenced by factors that could cause actual outcomes and results to be materially different.

# Our portfolio

Investments	
(value as at 31 March 2013)	£m
Core portfolio	
AWG	231
Elenia	205
Eversholt Rail Group	154
Oystercatcher	141
PFI portfolio	
Elgin	43
Octagon	34
Dalmore	12
3i India Infrastructure Fund	
Krishnapatnam Port	31
KMC Roads	17
Adani Power	17
GVK Energy	15
Soma Enterprise	7
Ind-Barath Utkal	6
Supreme Roads	6
Total portfolio value	919
Cash	
Cash committed to new investment in Dalmore	3
Expected investment in Thameslink	60
Cash committed to final dividend	31
Free cash <sup>1</sup>	85
Total cash	179

Includes £25 million committed to the 3i India Infrastructure Fund. The remaining commitment is limited to 15% of the original US\$250 million commitment, or US\$37.5 million. This amount is unlikely to be drawn in full.

The information above is presented according to the investment basis of preparation and not according to IFRS.

## Portfolio summary on an investment basis (£m)

Portfolio assets	Directors' valuation 31 March 2012	Investment in the year	Divestment in the year	Value movement	Foreign exchange translation	Directors' valuation 31 March 2013	Profit on disposal	Income in the year	Asset total return in the year
Anglian Water Group	209.4			21.2	_	230.6	_	15.5	36.7
Elenia	201.0	_	_	0.6	3.9	205.5	_	20.6	25.1
Eversholt Rail Group	154.2	_	(6.6)	6.0	_	153.6	-	17.8	23.8
Oystercatcher	118.2	_	_	21.3	1.9	141.4	_	11.2	34.4
3i India Infrastructure Fund	114.2	4.9	_	(26.3) <sup>1</sup>	6.3	99.1	_	_	(20.0)
Elgin	42.0	_	(0.3)	1.2	_	42.9	_	3.4	4.6
Octagon	33.3	_	_	0.7	_	34.0	_	2.6	3.3
Alpha Schools	18.5	_	(18.5)	_	_	_	2.7	1.5	4.2
Dalmore Capital Fund	_	11.6	_	_	_	11.6	_	0.2	0.2
T2C <sup>2</sup>	_	_	_	_	_	-	_	_	_
Total	890.8	16.5	(25.4)	24.7	12.1	918.7	2.7	72.8	112.3

<sup>1</sup> Includes a £7.2 million negative impact from US\$/rupee exchange movements. 2 T2C was sold in the year for a nominal amount.

	Year to 31 March 2013	Year to 31 March 2012	Consolidated IFRS basis Year to 31 March 2013
Realised profits/(losses) over fair value on the disposal of investments	2.7	(4.7)	2.7
Unrealised profits on the revaluation of investments	24.7	7.0	34.4
Foreign exchange gains/(losses) on investments	12.1	(4.3)	-
Capital return/(loss)	39.5	(2.0)	37.1
Portfolio income			
Dividends	46.0	41.0	69.4
Income from loans and receivables	26.8	30.3	29.0
Income from quoted debt investments	_	1.8	_
Fees payable on investment activities	(0.7)	(1.3)	(0.7)
Interest receivable	0.7	1.5	0.7
Investment return	112.3	71.3	135.5
Advisory, performance and management fees payable	(14.3)	(15.3)	(15.5)
Operating expenses	(2.3)	(2.4)	(2.3)
Finance costs	(2.9)	(2.9)	(17.8)
Movements in the fair value of derivative financial instruments	(3.3)	5.3	(0.3)
Other net (expense)/income	(0.3)	0.3	(0.3)
Profit before tax	89.2	56.3	99.3
Income taxes	(0.1)	(0.3)	(0.1)
Profit after tax and profit for the year	89.1	56.0	99.2
Exchange difference on translation of foreign operations	_	_	12.6
Profit attributable to non-controlling interests for the year	_	_	(19.5)
Total comprehensive income ("Total Return")	89.1	56.0	92.3

# Chairman's statement

This was a successful year for the Company. Growth in Net Asset Value ('NAV') was strong and the portfolio continued to generate good levels of income which covered our dividend. We also delivered a realisation from the portfolio at a good uplift to carrying value. The Company faced some difficulties too. In my outlook statement last year I said that conditions for investment were challenging and markets were volatile. Those conditions persisted throughout this financial year, which led to a difficult environment for investment and continued volatility in returns from the portfolio in India.

In its annual review of strategy this year the Board focused on the outlook for the infrastructure market, on opportunities to build on the existing strengths of the business and portfolio and reflected upon the changes to the market since the Company's financial targets were set back in 2007. As a result, we are rebalancing our investment strategy in favour of less volatile investments, reducing our exposure to higher risk hybrid investments in India over time, and therefore updating our return objective to an annual measure of 10% total return per annum. We are also increasing our dividend objective to 5.5% of opening NAV. We believe these objectives reflect the continuing opportunity to develop further our diversified portfolio of infrastructure investments, which deliver long-term yield with the potential for capital growth.

#### Performance

Looking at the financial performance in more detail, the total comprehensive income attributable to the equity holders of the parent (the "total return") on a consolidated IFRS basis was £92 million in the year to 31 March 2013. On an investment basis, which the Board also uses to monitor performance, the total return was £89 million, or 8.6% on shareholders' equity. This return was delivered through the strong performance of the Company's European portfolio, which generated both good income and value growth in the year. The European portfolio's strong returns were partly offset by the weaker performance of the investments in the 3i India Infrastructure Fund, which continued to be negatively affected by adverse macroeconomic and market conditions.

#### **Dividend**

Reflecting the strong income generation, the Board proposes a final dividend of 3.52p per share which, added to the interim dividend of 2.97p per share, exceeds the 5% dividend objective for this year and represents 5.5% of opening NAV, in line with our new objective for future years.

## **Investment activity**

Investment levels were low this year, with 3i Infrastructure completing two new investments, totalling £17 million. The Company invested £12 million in the Dalmore Capital Fund, which is building a portfolio of secondary PFI investments in the UK. In addition, £5 million was invested in Supreme Roads, a portfolio of road BOT projects in India, through the 3i India Infrastructure Fund (the "India Fund"). In addition to our new investments, significant progress has been made on the Thameslink XLT transaction, which is approaching financial close.

As outlined in the Investment Adviser's review, there continues to be competition for infrastructure assets, as investors are attracted to investments that can provide stable income in a low interest rate environment. Price points, as a result, have remained high. Against this backdrop, the Board and Investment Adviser have retained their investment and pricing discipline.

In keeping with our strategy of selling investments at attractive prices relative to our valuations and of crystallising value for shareholders, the Company sold its investment in Alpha Schools in March to a wholly-owned subsidiary of HICL Infrastructure Company Limited. The sale generated gross proceeds of £21.2 million and the Board was pleased to

deliver a strong premium to the opening value of £18.5 million through the sale. There is a detailed case study on the Alpha Schools divestment in the Investment Adviser's review. 3i Infrastructure also received proceeds of £6.9 million as a result of loan repayments from Eversholt and Elgin.

## Strategic update

In its annual strategic update, the Board assessed the Company's investment strategy and objectives in the context of developments in the infrastructure investment market, as well as of the performance of its portfolio. It concluded that the Company would make no new investments in India and would focus its future investment activity in core infrastructure and PPP in developed markets, in particular in the UK and continental Europe. Over time, as the investments in the India Fund are gradually realised, the portfolio will rebalance in favour of less volatile investments in core infrastructure and primary social infrastructure in Europe.

As a result of the review of our strategy and the rebalancing of risk and reward across the portfolio, the Board has decided to update the Company's return objective to an annual measure of 10% NAV growth, of which 5.5% is to be delivered through an annual dividend. The move to an annual total return target, rather than a long-term target based on full investment, recognises that 3i Infrastructure is a mature company, whose performance target should be an annual measure against an absolute return objective incorporating its funding requirements, rather than a long-term objective based on full investment.

The review validated the investment strategy and approach adopted thus far, which has delivered a strong performance across the Company's core and social infrastructure portfolios. The European portfolio has consistently delivered capital and income returns in line with or, more often, ahead of expectations, confirming the benefits of diversification within the portfolio. This portfolio provides a solid bedrock for the future. Core infrastructure markets will offer significant opportunity for skilled investors, which we believe the Investment Adviser is well placed to access.

We also believe that the PPP market will offer attractive investment opportunities, strategically aligned to our principles of delivering income and potential for capital growth. Investment in social and energy infrastructure is at the heart of the Europe-wide political agenda to stimulate economic growth. Private sector funding is a key element in determining the success of these ambitions, as resource-constrained governments seek to open up essential infrastructure through PPP-style transactions.

The Company, through the Investment Adviser, is well positioned to access opportunities across these markets with its leading track record of returns from core and PPP/PFI infrastructure investments, including primary projects such as Alpha Schools and Alma Mater.

Macroeconomic, market and regulatory conditions in India have been more challenging than initially expected when the Company committed to the India Fund in 2007. This investment has not, to date, delivered the premium risk adjusted returns that were expected and has brought unwelcome volatility to overall portfolio performance. On this basis, the Board has decided that the Company will make no further new investment in India or emerging markets, lowering overall portfolio return volatility.

The key elements of our strategic update are outlined in the Strategic update section below.

#### Cash balances and liquidity

As at 31 March 2013, 3i Infrastructure had cash balances of £179 million, of which £31 million will be used for the payment of the proposed final dividend, £3 million to new investment in Dalmore, £60 million to the Thameslink transaction and £25 million for any residual cash calls by the 3i India Infrastructure Fund, although it is unlikely that this amount will be drawn down in full.

With a significant portion of the cash balances invested or committed, the Board looked to secure the Company's liquidity in the medium term. On 2 May 2013, the Company entered

into a new, £200 million, three-year revolving credit facility with a syndicate of five major banks. This new facility replaces the £200 million facility entered into in November 2010, which was due to expire in November 2013, on improved terms. As with the previous facility, the Board intends to use this liquidity as a bridge to equity, to be refinanced through equity issuance in due course.

## **Corporate governance and Board**

There were a number of changes to the Board during the year. Charlotte Valeur served on the Board until 31 March 2013. Paul Masterton was appointed as non-Executive Director with effect from 4 April 2013. I would like to express my gratitude to Charlotte for her valuable contribution as a Director, and welcome Paul to the Board. Paul, a Jersey resident, has spent the majority of his career in the printing and communications industry, holding various appointments in the UK, the US and Asia.

In May, Florence Pierre and Paul Waller indicated that they wished to resign from the Board at the Company's AGM, to be held on 9 July 2013. I would like to thank them also for their valuable contribution. Paul Waller will be replaced by Ben Loomes as the 3i Group nominated Director of the Company. Ben will stand for election at the Company's AGM in July 2013.

The Board aims to uphold the highest standards of corporate governance and, in the year under review, complied with all applicable provisions of the UK Corporate Governance Code. At the last Annual General Meeting, held on 10 July 2012, shareholders approved the re-election of all Directors to the Board.

## **Investment Adviser and exclusivity arrangements**

The Board has a Management Engagement Committee (comprising all independent Board members), which is tasked with managing the Company's relations with the Investment Adviser, including carrying out the annual evaluation of the Investment Adviser. This evaluation concluded that, based on good performance, the continued appointment of the Investment Adviser is in the interest of shareholders.

In November 2012, the Company and the Investment Adviser agreed an amendment to the Investment Advisory Agreement. This further extended the amount covered by the Agreement by £47 million, to cover the cash balances available for investment at 30 September 2012.

#### Outlook

Looking forward, the Board is confident that the Company has a strategy in place to deliver a 10% annual return and a dividend of 5.5% of opening NAV in the current climate, with reduced volatility. As the investments in the India Fund are gradually realised, we will redeploy our capital in core infrastructure and PPP, our key areas of strength, where we have built a market-leading track record of performance.

## **Peter Sedgwick**

Chairman 8 May 2013

# Strategic update

## **Key elements**

Our investment strategy and approach, as well as our return objectives, dated back to our IPO in 2007. Since then, our portfolio has developed, as have the markets in which we operate.

In its strategic update this year, the Board assessed the Company's strategy and objectives in light of these changes. The review took a number of factors into consideration.

1.	Core portfolio bedrock	Our portfolio has developed and diversified since our IPO. We have invested well and have crystallised value growth through a number of realisations. Our core European portfolio has consistently delivered returns in line with, or ahead of, our expectations. These returns have been supported by the steady value growth and robust income generation of our investments.
		This portfolio provides a solid bedrock for future development.
2.	Target investment opportunities	We have been disciplined investors, maintaining our focus on core infrastructure, which has delivered the portfolio income and capital growth we expected. There are good opportunities for skilled investors in the core infrastructure market, which will remain our key area of focus.
		As market conditions evolve, we also see <b>other attractive areas to develop our business</b> , most notably primary PPP investments. Investment in social and energy infrastructure is at the heart of the Europe wide agenda to stimulate growth and private sector funding is key to the implementation of these ambitions. This will result in investment opportunities, as resource-constrained governments across Europe seek to privatise or open up essential infrastructure through PPP-style transactions.
3.	Return volatility	While the case for infrastructure development in India remains unaltered, private infrastructure investment in India has faced more political, market and macroeconomic challenges than we expected when we initially made our commitment to the India Fund in 2007.
		Our investment in the India Fund has not been immune to those challenges and, as a result, has suffered significant valuation volatility and has not delivered the premium returns we anticipated. In turn, this has introduced an element of volatility to the total return. The India Fund reached the end of its investment period in November 2012 and the Board decided that, as the Fund's assets are gradually realised, the Company will not redeploy the proceeds in India.
4.	Portfolio balance	The Company will focus its future investment activity in the core infrastructure and PPP markets, where the Investment Adviser sees the best opportunities to invest.
		Over time, as the investments in the India Fund are gradually realised, the portfolio will rebalance in favour of less volatile core and PPP investments in our focus European market, which can deliver a substantial portion of their return through income and an element of capital growth.
		The portfolio composition will evolve over time as follows:  75%-80% invested in core infrastructure  20%-25% invested in PPP, with an emphasis on primary investments  The India Fund portfolio will be gradually realised
5.	Specialist advisory skills	The Board believes that <b>the Investment Adviser is well placed to access the target investment opportunities</b> , with its strong track record in core infrastructure and PPP/PFI investing.
		In light of the complexity and the long-term nature of infrastructure investing, portfolio management is a key area of focus for the Investment Adviser and is an important tool in achieving our return objectives.

# **Updating our financial objectives**

As a result of this strategic review and of the rebalancing of risk and reward across the portfolio, we updated our financial objectives. This also reflects the composition of our existing portfolio and the market environment in which we operate.

Total return objective of **12**%, to be Annual total return objective of **10**% of achieved over the long term Opening NAV

Annual distribution yield of **5%** of opening NAV Annual distribution yield of **5.5%** of opening NAV

Our updated objectives assume:

- A blended portfolio return, which reflects the returns from our existing European portfolio and a re-balancing of the portfolio away from India, in favour of core infrastructure and PPP in developed markets;
- An evolution of the market environment in which we operate, where projected returns from new infrastructure investments are lower than in 2007, as are interest rates; and
- Greater portfolio income generation, as the non-yielding India Fund investments are sold and proceeds re-deployed in core infrastructure and PPP projects.

The revised total return objective also accommodates costs and incorporates our funding strategy, with an element of dilution from holding cash balances for future investment.

Building on the bedrock of our portfolio and through the rigorous focus on core infrastructure and PPP, we can deliver these objectives with reduced volatility in the years to come.

## Investment Adviser's review

## About the Investment Adviser

3i Investments plc ("3i Investments"), a wholly-owned subsidiary of 3i Group plc ("3i Group"), acts as the investment adviser (the "Investment Adviser") to the Company through its infrastructure investment team (the "investment advisory team").

The investment advisory team provides advice to the Company on the origination and completion of new investments, on the management of the portfolio and on realisations, as well as on funding requirements. The investment advisory team is managed as a separate business line within 3i Group and operates from hubs in London and India. All investment professionals have significant experience investing in infrastructure assets. The investment advisory team can also draw on 3i Group's network of investment professionals to originate infrastructure investment opportunities.

3i Group was among the subscribers to 3i Infrastructure's Initial Public Offering and subsequent Placing and Open Offer and owns 34% of the equity in the Company.

# The infrastructure asset class – key characteristics

Infrastructure businesses generally have a strong market position, often operating within regulatory frameworks, or with revenues underpinned by strong, long-term contracts. They can be described as "essential", either because they are fundamental to economic activity and economic growth, such as utilities or transport infrastructure, or because they support important social functions, such as education or healthcare facilities. Key features include:

- strong market position underpinning revenues (eg long-term contracts, quasi monopolies);
- capital-intensive;
- some degree of inflation linkage;
- low volatility through economic cycles;
- predictable, income-oriented returns when operational; and
- potential for capital growth.

Infrastructure assets typically have only a low correlation with other asset classes, including listed equities, real estate and fixed income. The quality and predictability of cash flows tend to result in attractive distributions to shareholders.

Social Infrastructure/PPP	Core infrastructure	Hybrid infrastructure
7%-12% target return	8%-15% target return	>15% target return
<ul> <li>High inflation correlation</li> <li>Mainly government-backed revenue streams</li> <li>Lower risk/return profile</li> <li>Strong yield when fully operational</li> </ul>	<ul> <li>Dynamic businesses owning their asset base, not concessions with a finite life</li> <li>Low volatility across economic cycles         <ul> <li>low volume/market/GDP risk</li> <li>strong market position</li> </ul> </li> </ul>	<ul> <li>Higher risk characteristics         <ul> <li>country risk</li> <li>market/volume risk</li> <li>GDP correlation</li> </ul> </li> <li>Operational expertise in building out the assets and running the business is more important</li> </ul>
'	<ul> <li>Asset management key to driving value</li> <li>operational expertise/management of long-term performance</li> <li>financing skills</li> <li>management incentives</li> </ul>	·

# Investment strategy

To achieve 3i Infrastructure's return objectives, the Investment Adviser aims to build a portfolio that delivers a balance of both yield and an element of capital growth, by focusing on the PPP and core infrastructure markets.

The infrastructure asset class offers the opportunity to diversify investments across the risk/return spectrum. As shown in the table above, we believe it can be sub-divided into three main categories: social, core and hybrid infrastructure.

Returns and yields from these categories typically range between 7% and 15% or more, depending, among other things, on the risks associated with the investments and on their state of development (eg under construction versus fully operational).

#### **Core infrastructure investing**

Core infrastructure companies are dynamic businesses which own their asset base.

Investing in core infrastructure businesses is therefore more complex and requires a broader set of skills, including:

- a sound operational understanding of the business and of how to drive long-term value through investment in the asset base, the management of costs and the incentivisation of management teams;
- in-depth knowledge of the market and regulatory dynamics; and
- the ability to deliver an efficient financing structure.

An engaged portfolio management approach is key in driving value from core infrastructure investments over the long term. Before committing to any investment, we develop a comprehensive understanding of the company, of the markets in which it operates, its competitive dynamics and the relevant regulatory environment.

3i Infrastructure has permanent capital and intends to drive value from its investments over long-term hold periods. Therefore, after making each investment, we engage with the management team at board level, as well as more informally, to develop strategies that support:

- investment in the asset base to promote growth over the long term;
- continued improvements in operational performance;
- disciplined cash management to drive yield for shareholders;
- efficient capital structures that can evolve according to market contingencies and business needs; and
- **alignment of interest** between management and shareholders, ensuring management focus on the long-term development of the business, rather than on short-term goals.

The Investment Adviser has a strong track record in core infrastructure investing, having delivered robust returns from the Company's investments in Anglian Water Group, Oystercatcher, Eversholt Rail Group and, most recently, Elenia.

## **PPP** investing

Primary PPP investing involves investing in projects at the start of the concession rather than secondary acquisitions in operational projects. This usually requires a financial investor to:

- form a consortium with a primary developer to put together a bid;
- support the consortium through a bidding process, drawing on relevant financial, legal and commercial advice;
- underpin a share of the bid costs;
- shape the funding plans required for the project;
- negotiate the contractual structure with the procuring authority; and
- **oversee the construction** of the facilities or assets to be provided under the contract within the timescale and to the standards agreed with the procuring authority, taking construction and ramp-up risk.

Primary investing involves higher risks than secondary investing, where financial investors buy stakes in projects that have completed their construction phase, are operational and with contractual and financing structures already agreed. In return for accepting these risks and providing the necessary resources, **investment returns from primary projects are generally higher than secondary returns** and can be quantified towards the upper end of the 7%–12% return bracket for social infrastructure.

Contracts are often structured so as to ensure that consortia receive payments from procuring authorities before the facilities or assets are fully operational.

Primary investing therefore requires specialist skills, a strong understanding of the market and good relationships with primary developers.

The Investment Adviser has a strong track record in primary investing, as demonstrated by the successful investments in Alma Mater, Alpha Schools and some projects within the I<sup>2</sup> portfolio, all of which have now been realised successfully. Primary investments of this type have allowed the Investment Adviser to crystallise the benefits of supporting projects through their construction phase and selling them into a very competitive secondary market when

fully operational. The divestment of Alpha Schools in March 2013, is described in the case study below.

The Company's proposed investment in the Thameslink Rolling Stock Procurement Programme has many of the characteristics of primary PPP. 3i Infrastructure, with Siemens and Innisfree, its Thameslink XLT consortium partners, submitted a bid to the Department for Transport ("DfT") for the delivery, maintenance and financing of around 1,200 vehicles, as part of a broader upgrade programme for the Thameslink line. The consortium was named preferred bidder in June 2011 and has subsequently been negotiating complex contractual and financing structures with the DfT and a group of banks.

Secondary PPP investing involves secondary acquisitions of projects that are already operational. Due to the lower risks involved, returns from this type of investment tend to be lower than returns from primary projects. We have a strong track record of successful investing in secondary projects.

In October 2012, the Company announced that it had made a commitment of £15 million to the Dalmore Capital Fund ("Dalmore"), which specialises in investing in the UK secondary PFI market. Dalmore is managed by Dalmore Capital Limited, which is run by key members of the team that managed I², which generated an IRR for the Company of 23.8% on full exit. The investment in Dalmore builds on our strong track record in secondary PFI and provides us with access to the specialist investment skills of the team at Dalmore Capital in this market.

# Divestment case study – Alpha Schools

## **About Alpha Schools**

Alpha Schools (Highland) Limited ("Alpha Schools") is a concession company under a 30-year PFI contract (commenced in 2006) to build, operate and maintain 11 new schools on 10 sites in the Highland region of Scotland. Alpha Schools receives RPIX-linked payments from the Highlands Council to cover services and building maintenance. The construction of the schools commenced in 2006 and was completed in 2011.

The investment in Alpha Schools was part of the initial portfolio seeded into 3i Infrastructure at its IPO in 2007. The PFI investments in that initial portfolio provided balanced exposure to both early-stage (Alpha Schools, Alma Mater) and operational projects (Octagon, a majority of the projects within I²). Investments in early-stage PFI projects typically generate returns that are higher compared to the returns generated by operational PFI projects, reflecting the higher construction and execution risks involved. Both early-stage and operational PFI investments provide portfolios with lower risk, index-linked cash flows and robust yields.

Through the Investment Adviser, the Company managed its investment in Alpha Schools through the construction phase and through ramp-up, **achieving a robust track record of operational performance** when the facilities became fully operational.

#### The realisation

On 25 March 2013, 3i Infrastructure announced it had sold its 50% holding in Alpha Schools to a wholly-owned subsidiary of HICL Infrastructure Company Limited ("HICL"), which already owned the balance of the investment. The sale of the investment, which 3i Infrastructure held through a subsidiary undertaking, generated gross proceeds of £21.2 million, representing a premium to the opening valuation of £18.5 million and to the cost of £9.1 million.

Cost Income received in the period of ownership Sale proceeds IRR	£9.1m £6.3m £21.2m 33.2%
Opening value at 1 April 2012 Profit over opening value	£18.5m £2.7m

## Value creation from primary investing

While 3i Infrastructure, with its permanent capital, is set up to hold investments over the long term, it will sell assets where attractive offers crystallise the value created in an investment over the period of ownership, or where there is a strong market for that particular investment. Both these conditions were met in the case of Alpha Schools. HICL's offer **crystallised the value growth generated over the period of ownership**, at a considerable uplift to the cost and the opening value of the investment, against the backdrop of a competitive market for secondary PFI investments. Having generated good returns from the investment through the construction phase and through ramp-up to successful operation, 3i Infrastructure sold its investment once it had achieved a track record of stable returns, which was reflected in a lower discount rate.

### Hybrid infrastructure investing

The Company currently invests in hybrid infrastructure through its US\$250 million commitment to the US\$1.2 billion India Fund, managed by the Investment Adviser through a dedicated team in India. The India Fund reached the end of its investment period in November 2012 and will make no new investments. In this post-investment phase, the India Fund will focus on realising its portfolio over time and this will reduce the Company's exposure to India. The Company's remaining commitment to this fund is limited to 15% of the original US\$250 million commitment, or US\$37.5 million and is, in practice, unlikely to be drawn in full.

The rationale for this commitment, made in 2007, was that it would provide exposure to a diversified portfolio of early-stage infrastructure investments in India, expected to deliver gross returns of around 20% through the fund's life but with a higher risk profile (construction risk and country/geopolitical risk).

The investment in the India Fund has not delivered the capital growth that the Board and Investment Adviser expected when the commitment was made. While the operational development of the investments in the India Fund has proceeded broadly according to plan, a number of macroeconomic, market and political factors have weighed on their performance. These factors are outlined in the 3i India Infrastructure Fund review.

At 31 March 2013, the Fund was valued at 0.8x cost in US dollar terms and 1.0x cost in rupee terms. Rather than enhancing overall returns, the investment in the India Fund has introduced an element of volatility to overall portfolio valuations, despite the strong performance of its social and core infrastructure portfolios. In recognition of the higher than expected risks involved in hybrid infrastructure investing (and specifically in infrastructure investing in India), the Board established that 3i Infrastructure will make no further investments in India (beyond the current commitment to the India Fund).

#### Investment track record

The Investment Adviser has implemented its strategy rigorously since the Company was set up. As a result, 3i Infrastructure now has a portfolio that has provided:

- significant income supporting the consistent delivery of the Company's annual dividend objective;
- strong capital profits from realisations; and
- an element of capital growth underpinning the 16% gross IRR shown in Table 1.

The value created through this robust investment performance has been crystallised in a number of instances through well managed realisations. While the Company is structured to hold investments over the long term, it will sell assets on an opportunistic basis, where compelling offers generate shareholder value, as was the case for Alma Mater in 2008, I<sup>2</sup> in 2009, the junior debt portfolio in 2011–12 and Alpha Schools in 2013.

Tables 1 and 2 illustrate the investment track record since 3i Infrastructure's inception. In particular:

- the core and social infrastructure portfolios have generated strong returns, in line with, or ahead of expectations;
- the return is underpinned by substantial cash generation in the form of income or capital profits;
- most investments return a significant proportion of their cost through income in a relatively short period of time;
- where investments have been sold, they have generated good uplifts over cost, and an overall IRR of 19.3%; and
- the valuation of the India Fund has been volatile.

Table 1 - Portfolio asset returns throughout holding period (six years since inception, £m)

		Value at 31 March 2013	Proceeds on disposals/	
	Total	including	capital	Cash
Asset	cost	accrued interest	returns	income
AWG	173	231	12	99
Elenia (formerly LNI)	195	206	-	21
Eversholt	151	154	21	55
Oystercatcher	85	141	-	52
Junior debt portfolio	120	-	135	24
3i India Infrastructure Fund	107	99	-	-
PFI portfolio	244	89	250	45
T2C and Novera	18	-	10	

## 16% annualised asset IRR since inception to 31 March 2013

#### Note:

The calculation of the IRR (Internal Rate of Return) uses cash flows generated from the investments to calculate the annualised effective compound rate of return. The calculation uses: (i) total cost (original cost plus any further investment); (ii) proceeds for investments that have been sold, or from capital returns; and (iii) closing value for investments that have not been sold.

As shown in Table 2, from investment of £1,092 million, since the Company's inception the portfolio has returned cash income of £296 million and realised proceeds of £428 million.

Table 2 - Portfolio cash generation (six years since inception, £m)

	£m
Net IPO and placing and open offer proceeds	804.5
Investment	(1,091.7)
Proceeds from disposals	428.0
Cash income received	296.3
Dividends paid	(248.3)
Other net cash flow	(80.0)
Conversion of warrants	70.4
Cash at 31 March 2013	179.2

# Market and opportunities

#### **Conditions for investment**

Allocations to the infrastructure asset class have continued to grow as many investors increasingly seek opportunities that deliver a high level of income. This trend has intensified as yields in some other asset classes remain compressed in a persistently low interest rate environment.

This has resulted in significant demand for infrastructure assets from specialist financial investors, as well as direct investors such as large pension funds and sovereign wealth funds.

There were a number of major transactions in regulated utilities across Europe last year, including OpenGrid, Wales and West Gas and Veolia Water, but generally market activity in core infrastructure has been muted. The deals that were completed continued to be supported by the availability of capital markets and bank debt for strong infrastructure businesses, even as liquidity in other sectors remained relatively constrained.

As demand for infrastructure assets increases, price points have risen. This trend has been noticeable across the infrastructure market, with projected returns available from secondary PFI investments and from core infrastructure investments in stable economies reduced.

The broader market environment remains volatile. Economies in Europe are struggling to recover, as the sovereign debt crisis endures, the availability of credit remains constrained and a number of countries, particularly in the euro periphery, continue to face significant macroeconomic and political headwinds.

In this environment, we have remained disciplined investors and have avoided overbidding in competitive processes, focusing on a narrower set of opportunities in the UK and Northern Europe. As a result, investment activity has been lower than in previous years.

#### The market opportunity in core infrastructure

The themes driving the market opportunity in core infrastructure are broadly unchanged compared to last year. Disposals from corporates and financial institutions have continued to provide the majority of investment opportunities. In particular, utilities as well as oil and gas majors are selling distribution and downstream assets to focus on generation and upstream activities, while banks and other financial institutions are selling assets or portfolios to comply with capital adequacy regulations.

Opportunities in core infrastructure are also likely to derive, in due course, from the sale of assets by specialist financial investors. Some infrastructure funds, nearing the end of their investment periods, will need to realise investments to return capital or prove valuations.

#### The market opportunity in PPP

Investment in social infrastructure is at the heart of the Europe-wide political agenda to create growth and private sector funding is a critical element in the success of these ambitions. Over time, we expect resource-constrained governments throughout Europe to increasingly privatise or open up essential infrastructure through PPP-style transactions. There are now over 1,000 closed PPP projects across Europe, with a combined equity value of around £10 billion, spanning critical sectors providing essential services including schools and hospitals, as well as prisons, roads, light rail, water treatment plants, military support equipment, government accommodation facilities and energy projects.

Well over £1 billion has been raised by specialist investors over the past three years in investment vehicles focused on this type of investment. Investors continue to have much appetite for the long-term, low-risk and income oriented returns offered by investments in PPP projects. Investments in primary projects, in particular, have proven increasingly attractive in light of the premium returns promised by this type of investment.

The UK's primary project market has slowed down since the Conservative-Liberal Democrat coalition government came into power in 2010, although a new PFI programme focused on new school and healthcare projects was recently launched and the Government has announced details of its proposed PF2 model for PPP. Other European governments have developed similar PPP models to access private sector capital and outsourcing expertise, particularly in France, Belgium and the Netherlands, with smaller programmes also in place in Germany and Scandinavia.

#### India

Infrastructure deal volumes have fallen in India as a result of lower GDP growth rates, a growing fiscal deficit, currency volatility and persistently high inflation and high interest rates. While the fundamental case for infrastructure development (and private involvement in this) remains unaltered, there are challenges in this market at present.

The India Fund reached the end of its investment period in November 2012 and 3i Group, which through 3i Investments manages the India Fund, suspended new fundraising in this market. It is likely that the Company's remaining commitment to the India Fund will remain largely undrawn. The team's focus will be on preparing the India Fund's investments for sale in a challenging market.

#### **Outlook**

The infrastructure market continues to offer attractive opportunities. We are seeing good investments in both core and social infrastructure, our key areas of focus and we expect to be investing further over the next year.

As part of the XLT consortium, we are making significant progress with the DfT on the Thameslink Rolling Stock Procurement Programme.

We are also currently focusing on a number of opportunities in the northern European core infrastructure market. While returns available from infrastructure investing in our core markets remain under pressure, we will continue to seek opportunities where we have a competitive advantage over other bidders, where we can engage at an early stage or leverage market relationships to ensure that portfolio returns are not compromised.

## **Portfolio**

Table 3 below summarises the valuation and movements in the portfolio, as well as the return per investment, for the year to 31 March 2013 on an investment basis. Table 4 below illustrates the distribution of the portfolio by geography, sector and maturity at 31 March 2013. Table 5 illustrates the distribution of the portfolio in the risk/return framework.

Table 3 – Portfolio summary on an investment basis (£m)

Portfolio assets	Directors' valuation 31 March 2012	Investment in the year	Divestment in the year	Value movement	Foreign exchange translation	Directors' valuation 31 March 2013	Profit on disposal	Income in the year	Asset total return in the year
Anglian Water Group	209.4	_	_	21.2	_	230.6	_	15.5	36.7
Elenia	201.0	_	_	0.6	3.9	205.5	_	20.6	25.1
Eversholt Rail Group	154.2	_	(6.6)	6.0	_	153.6	-	17.8	23.8
Oystercatcher	118.2	_	_	21.3	1.9	141.4	_	11.2	34.4
3i India Infrastructure Fund	114.2	4.9	_	(26.3) <sup>1</sup>	6.3	99.1	_	_	(20.0)
Elgin	42.0	_	(0.3)	1.2	_	42.9	_	3.4	4.6
Octagon	33.3	_	_	0.7	_	34.0	_	2.6	3.3
Alpha Schools	18.5	_	(18.5)	_	_	-	2.7	1.5	4.2
Dalmore Capital Fund T2C <sup>2</sup>	-	11.6	-	-	_	11.6	-	0.2	0.2
Total	890.8	16.5	(25.4)	24.7	12.1	918.7	2.7	72.8	112.3

<sup>1</sup> Includes a £7.2 million negative impact from US\$/rupee exchange movements.

Table 4 - Portfolio distribution by geography, sector and maturity as at 31 March 2013

Portfolio by geography	1	Portfolio by sector		Portfolio by maturity	
UK and Ireland	51%	Social infrastructure	10%	Early stage	1%
Continental Europe	38%	Transportation	39%	Operational growth	10%
Asia	11%	Utilities	51%	Mature	89%

<sup>2</sup> T2C was sold in the year for a nominal amount.

Table 5 – Risk/return spectrum and asset distribution

Social Infrastructure/PPP	Core infrastructure	Hybrid infrastructure
7%-12% target return	8%-15% target return	>15% target return
<ul> <li>Three investments         <ul> <li>Elgin: a portfolio of 16 school and community healthcare projects</li> <li>Octagon: concession company to build, operate and maintain the Norfolk and Norwich University Hospital</li> <li>In the year, the Company invested £11.6 million in the Dalmore Capital Fund, which invests in secondary PFI projects</li> </ul> </li> <li>Alpha Schools, which was part of the Company's initial portfolio, was sold in March 2013</li> </ul>	<ul> <li>Four investments         <ul> <li>Anglian Water Group: the fourth largest water supply and wastewater company in England and Wales</li> <li>Elenia: owns the second largest electricity distribution network and a district heating business in Finland</li> <li>Eversholt Rail Group: one of the three leading rail rolling stock companies in the UK</li> <li>Oystercatcher: holding company through which 3i Infrastructure invested in stakes in three oil storage facilities</li> </ul> </li> <li>No new additions in the year</li> <li>The investment in T2C was sold during the year</li> </ul>	<ul> <li>3i Infrastructure has a         US\$250 million commitment         to the 3i India Infrastructure         Fund ("India Fund"), 73%         drawn at 31 March 2013</li> <li>Seven investments         - three in the power sector         - one in the ports sector         - one in the ports sector</li> <li>Of the assets above, one,         Supreme Roads, was         acquired by the India Fund         in the year</li> <li>The India Fund reached the         end of its investment period         in November 2012 and will         be making no new         investments</li> <li>The India Fund is now         focused on asset realisation         over time</li> </ul>
Portfolio £89m	£731m	£99m
distribution 10%	79%	11%

# Movements in portfolio value

As set out in Table 6, the portfolio was valued at £918.7 million at 31 March 2013, compared to £890.8 million at the beginning of the financial year. Total portfolio value growth was £24.7 million in the year, with the strong performance of the European portfolio only partly offset by poor performance in India. Investment of £16.5 million was more than offset by divestment of £25.4 million. Foreign exchange movements increased portfolio value by £12.1 million. However, net of the impact of the hedging programme, the effect of foreign exchange movements on total return was minimal.

Table 6 – Reconciliation of the movement in portfolio value on an investment basis

	£m
Opening portfolio value at 1 April 2012	890.8
Investment	16.5
Divestment/capital proceeds	(25.4)
Unrealised value movement – Europe	51.0
Unrealised value movement – India	$(26.3)^1$
Reported foreign exchange gain on investments	12.1
Closing portfolio value at 31 March 2013	918.7

Includes a £7.2 million negative impact from US\$/rupee exchange movements. The movement excluding exchange losses was £19.1 million. Exchange movements are described in Table 7.

#### Investment

3i Infrastructure invested a total of £16.5 million in the year.

On 12 October 2012, the Company announced that it had made a commitment of £15.0 million to the Dalmore Capital Fund ("Dalmore"), £10.0 million of which was drawn at that date to fund Dalmore's £89.5 million acquisition of a 49.9% stake in a portfolio of UK PFI assets from Interserve plc. A further £1.9 million of this commitment was drawn by Dalmore in January 2013 to increase its stake in two of the projects in that portfolio. On 28 March 2013, Dalmore admitted two new limited partners and the Company received a return of £0.3 million of its initial investment, taking the net investment to £11.6 million.

Dalmore is managed by Dalmore Capital Limited ("Dalmore Capital") which is run by key members of the team that managed I<sup>2</sup>, a secondary PFI fund in which 3i Infrastructure previously held an investment and which generated an IRR for the Company of 23.8% on full exit. The investment in Dalmore builds on the Company's strong track record in social infrastructure and provides it with access to the specialist investment skills of the team at Dalmore Capital in the secondary PFI market.

In addition, at the end of January 2012, the India Fund entered into an agreement to acquire a minority stake in a portfolio of road build-operate-transfer ("BOT") companies of Supreme Infrastructure India Limited. The transaction closed on 3 July 2012, with the India Fund investing US\$35.9 million. 3i Infrastructure invested US\$7.5 million (£4.9 million) through the India Fund as its share in this transaction.

#### **Divestment**

On 25 March 2013, 3i Infrastructure sold its 50% holding in Alpha Schools (Highland) Holdings Limited ("Alpha Schools") to a wholly-owned subsidiary of HICL Infrastructure Company Limited (which already owned the balance of the investment). The sale of the investment in Alpha Schools, which was held through a subsidiary undertaking, generated gross proceeds of £21.2 million, representing a significant premium to the opening value of £18.5 million. Alpha Schools, a concession company under a PFI contract to build, operate and maintain 11 new schools in Scotland, was part of the initial portfolio seeded into the Company at its IPO in 2007.

As previously reported, the Company received proceeds of £6.6 million from Eversholt Rail Group and of £0.3 million from Elgin following the partial repayment of their shareholder loans, bringing total divestment proceeds received in the period to £25.4 million.

During the year, 3i Infrastructure's investment in Thermal Conversion Compound ("T2C") was sold for a nominal amount, generating no proceeds for the Company. 3i Infrastructure invested in T2C, a special purpose company established to build, operate and maintain a waste-to-energy plant on an industrial park near Frankfurt, in 2007. A provision was taken against the value of T2C in March 2010, due principally to significant delays in the construction of the plant. The investment had remained valued at nil since then.

#### **Unrealised value movement**

Overall, the portfolio generated a total unrealised value gain of £24.7 million in the year to 31 March 2013 (2012: £7.0 million). The European portfolio achieved strong returns in the year, increasing in value by £51.0 million. This positive performance was partially offset by poor performance in India, with the valuation of the Company's holding in the India Fund declining by £26.3 million over the same period.

## Core portfolio

The core portfolio generated a good value uplift in the year, with unrealised value growth of £49.1 million, driven by the continued strong operational performance of the underlying investments, the impact on value of the successful refinancing of the Oystercatcher acquisition debt and reflecting the strong market for European core infrastructure assets. Value increases were partly offset by income receipts.

The valuation of Anglian Water Group (£230.6 million at the end of March 2013, compared to £209.4 million a year earlier) benefited from a number of positive factors, including the end of drought conditions following a period of intense rainfall, the successful raising of new debt at attractive rates, the satisfactory outcome of negotiations with Ofwat on potential licence changes and the sale of Morrison Facilities Services to Mears. AWG is performing in line with its regulatory settlement, and is making good progress in the implementation of its wide-ranging efficiency and capital expenditure programmes. In light of the strong valuations being achieved in transactions in the UK water sector, the discount rate used to value the Company's investment in AWG was reduced since September 2012, as described later in this statement.

Elenia (formerly Lakeside Network Investments) was valued at £205.5 million at 31 March 2013 compared to £201.0 million a year earlier, including foreign exchange gains of £3.9 million. Elenia completed its post-acquisition corporate reorganisation process in January 2013, which allowed it to pay a dividend. 3i Infrastructure's share of this dividend amounted to £20.6 million in this financial year.

Eversholt was valued at £153.6 million at the end of March 2013, which after a partial loan repayment of £6.6 million is up from £154.2 million a year earlier. The valuation benefited from Eversholt's continued strong operational performance, which was balanced by distributions of income. While delays in the refranchising process introduced an element of uncertainty for the industry, the DfT announced a fresh start for the refranchising process at the end of March 2013 (see Eversholt investment review).

The valuation of Oystercatcher (£141.4 million, compared to £118.2 million a year earlier) reflects a value uplift of £21.3 million and foreign exchange gains of £1.9 million. The value gain reflects a reduction in the discount rate used to value the investment following the successful refinancing of the acquisition debt facility, as the discount rate had previously been increased. The three terminals continue to perform well, in line with our expectations.

## **PFI** portfolio

The PFI portfolio achieved unrealised value growth of £1.9 million in the period (2012: £4.9 million). RPI-driven value increases were offset by income distributions of £7.7 million. Dalmore, the Company's most recent social infrastructure investment, performed well in the period of ownership.

#### 3i India Infrastructure Fund

The valuation of the Company's investment in the 3i India Infrastructure Fund declined from £114.2 million at the end of March 2012 to £99.1 million at 31 March 2013, after new investment of £4.9 million. This movement was driven principally by a significant reduction in the valuation of Adani Power Limited, following a 40% decline in its share price over the year. The valuation of the power sector assets in the portfolio declined in the year, due to factors including the availability and pricing of fuel and the terms of power purchase agreements with State Electricity Boards. In addition, Soma Enterprise faced construction challenges in project execution and constraints on working capital, principally due to delays in obtaining approvals from the relevant authorities.

## Foreign exchange impact

As shown in Table 7, the reported foreign exchange gain on investments of £12.1 million reduced to a net £1.6 million gain after other foreign exchange related movements, including the impact of the foreign exchange hedging programme.

The Indian rupee depreciated marginally against sterling in the year, resulting in net foreign exchange losses of £0.9 million for the India Fund. The Board monitors both the rupee exposure and the cost/benefit of hedging that exposure on a regular basis.

The euro appreciated by 1.5% against sterling during the year, but the resulting foreign exchange gains were partially offset through the foreign exchange hedging programme undertaken to provide mitigation from movements in that exchange rate, resulting in a net positive impact of only £2.5 million.

Overall, the net impact for the year was a foreign exchange gain of £1.6 million (2012: £16.3 million loss).

Table 7 – Impact of foreign exchange movements on portfolio value year to 31 March 2013 (£m)

	£/rupee	£/€	Net impact
Translation of assets £/US\$	6.3		6.3
Translation of assets £/€		5.8	5.8
Reported foreign exchange gain on investments			12.1
Asset valuation US\$/rupee <sup>1</sup>	(7.2)		(7.2)
Movement in the fair value of derivative financial instruments (£/€ hedging)		(3.3)	(3.3)
Other foreign exchange movements			(10.5)
Net foreign exchange gains/(losses)	(0.9)	2.5	1.6

<sup>1</sup> Contained within Unrealised profits/(losses) on revaluation of investments in Table 9.

## **Underlying asset performance**

The fully operational investments held by the Company delivered a steady performance during the year. Earnings before interest, tax, depreciation and amortisation ("EBITDA") for these investments increased by 2.8% on a like-for-like basis relative to the prior year. EBITDA for the European investments increased by 3.4% on the prior year. Specifically, AWG, Eversholt and Oystercatcher saw year-on-year increases of 2.1%, 2.8% and 8.4% respectively.

The 2.8% overall figure is calculated on a weighted average basis and the investments included in this analysis are those that have been operational and held by the Company for one year or more: AWG, Eversholt, Oystercatcher, Elgin (underlying project companies) and Octagon and, within the 3i India Infrastructure Fund, Adani Power, Krishnapatnam Port, Soma Enterprise, GVK Energy and KMC Roads.

### **Summary of valuation methodology**

Investment valuations are calculated at the half year and at the financial year end by the Investment Adviser and then reviewed and approved by the Board. Investments are reported at the Directors' estimate of fair value at the reporting date.

The valuation principles used are based on International Private Equity and Venture Capital valuation guidelines, generally using a discounted cash flow ("DCF") methodology (except where a market quote is available), which the Board considers to be the most appropriate valuation methodology for unquoted infrastructure equity investments.

Where the DCF methodology is used, the resulting valuation is checked against other valuation benchmarks relevant to the particular investment, including for example:

- earnings multiples;
- recent transactions;
- quoted market comparables; and
- regulated asset base multiples.

#### Discounted cash flow and discount rates

As at 31 March 2013, 97.5% of the portfolio was valued on a DCF basis. The weighted average discount rate applied at that date was 12.0% (March 2012: 12.6%), deriving from a range of 8.2% (for an operational PFI asset) to 19.0% (for a project within the 3i India Infrastructure Fund). Table 8 shows the movement in the weighted average discount rate applied to the portfolio at the end of each six-month period since the Company's inception.

The discount rate applied to each investment is reviewed at each valuation date. The rate selected reflects the risk inherent in the business, taking into account sustained movements in the "risk-free" rates of return in the relevant country and appropriate risk premia. Risk-free rates (equating to 10/30-year government bond yields) in our relevant markets have remained flat since the September 2012 valuation and, as such, this did not drive changes to the discount rates applied at 31 March 2013.

Our assessment of risk premia and current market pricing, however, resulted in the following changes to discount rates being applied at the end of the year:

Table 8 – Portfolio weighted average discount rate

	%
March 08	12.4
March 09	13.8
March 10	12.5
March 11	13.2
March12	12.6
March 13	12.0

#### **AWG**

The discount rate used to value AWG was reduced to reflect: (i) the valuations achieved in recent transactions in the UK water sector (eg Sutton and East Surrey Water); (ii) the sale of Morrison Facilities Services, valued at a higher discount rate compared to the core water and wastewater business; (iii) the Company's continued ability to refinance its debt in the market at attractive rates, as reflected in the continued narrowing of the spread between AWG bond yields and UK gilts; and (iv) the reduced uncertainty in relation to the regulatory licences.

## Oystercatcher

The discount rate used to value Oystercatcher was reduced to reflect a de-risking of the investment following the successful refinancing of the acquisition debt facility in March 2013. The discount rate to value Oystercatcher had been increased in March 2012 due to the approaching refinancing.

#### India

The discount rates applied to value projects across the India Fund's portfolio, based on their stage of development, remained broadly unchanged. The discount rates used to value some individual projects within KMC Roads were reduced, as development milestones were reached. In addition, the discount rate used to value Krishnapatnam Port was reduced slightly to reflect greater confidence in cargo volumes. These changes had no material impact on the overall discount rate applied across the India Fund.

#### **Dalmore Capital Fund and 3i India Infrastructure Fund**

The Company's investment in Dalmore and in the India Fund was valued as the Company's share of net assets held by those funds. Within the India Fund valuation, Adani Power, which has been a listed company since August 2009, was valued on a mark-to-market basis using closing bid prices. All other assets were valued on a DCF basis, with the exception of a portion of Soma Enterprise's valuation, which was calculated using earnings multiples, and a small element of the Krishnapatnam Port valuation, derived from the value attributable to a put option, which provides downside valuation protection.

## Review of investments

# Anglian Water Group

## Performance in the year

Cost	£161.9m
Opening value	£209.4m
Closing value	£230.6m
Equity interest	10.3%
Income in the year	£15.5m
Asset total return in the year	£36.7m
Valuation basis	DCF

The value on an IFRS basis is £336.6 million.

Anglian Water Group Limited ("AWG") is the parent company of Anglian Water, the fourth largest water supply and wastewater company in England and Wales as measured by regulatory capital value. The majority of the group's revenue is earned through tariffs regulated by Ofwat and linked to RPI.

The investment is held through 3i Osprey LP, an intermediary limited partnership whose partners comprise other third parties (including 3i Group, which has a small interest) and which is managed separately by 3i Investments.

#### **Investment rationale**

AWG was taken private in 2006 by a group of investors, including Canada Pension Plan, Colonial First State, Industry Funds Management and 3i Group, which "seeded" part of its AWG holding into 3i Infrastructure when it was set up in 2007. The business has strong infrastructure characteristics:

- a regulated near-monopoly position in its geographical area for the provision of water supply and wastewater treatment;
- stable and predictable earnings and cash flows through RPI-linked tariffs; and
- largely predictable operating costs.

In addition, AWG has attractive fundamentals:

- a strong management team;
- a relatively modern asset base; and
- operations in a geographic region with high population growth and relatively low industrial exposure, limiting cyclical correlation.

## Achievements in the period of ownership

AWG has flourished under private ownership. It has refocused on its core business, selling Morrison Utilities Services, Morrison Facilities Services and much of its property portfolio. The company has been able to adopt a more efficient capital structure compared to listed peers and to distribute a higher proportion of cash flows to shareholders, resulting in a strong yield. The Regulated Capital Value ("RCV") has grown steadily, underpinned by a comprehensive capital expenditure programme, which has been maintained for the 2010–2015 regulatory period.

A new management incentive scheme was put in place post investment, aligning compensation with long-term value growth, asset quality and customer service rather than short-term earnings and share price performance. The management now balances long-term planning, for example to respond to the challenges of climate change, with a clear focus on operational efficiency and customer service.

## **Developments in the year**

AWG continued to perform robustly during the year, with its EBITDA increasing by 2.1% year-on-year. Anglian Water is making good progress in the implementation of its current regulatory settlement, with a strong focus on a wide-ranging efficiency programme.

Anglian Water continues to perform well in customer service against its peers, ranking first in Ofwat's Service Incentive Mechanism survey for the year ending 31 March 2013.

The principal issue facing Anglian Water at the end of March 2012 was the drought which followed two unusually dry winters. In response, AWG had started the implementation of incremental capital expenditure to improve further the resilience of water supply and encourage water conservation. The heavy rains seen since April 2012 relieved the drought conditions, but put downward pressure on demand from households and small business customers, and resulted in some flooding. Demand from small businesses was impacted further by the weak economic conditions.

The business has experienced success with its "Keep it Clear" media campaign, highlighting the impact of blockages caused by inappropriate waste being flushed into sewers. The incremental capital expenditure and the impact on demand of record-breaking rainfall resulted in a reduction in the dividend received from AWG this year.

The business continues to implement its cost efficiency and capital spending programmes, performing well against its targets. AWG has been able to raise debt on attractive terms throughout the year, maintaining access to diverse sources of funding.

In November 2012, AWG sold Morrison Facilities Services to Mears for a total consideration of £24 million. This will further reduce the management time dedicated to non-core activities.

Following the publication of its Water White Paper in December 2011, the Government published its draft Water bill in July 2012, setting out a number of changes to the structure of the industry, including the extension of competition for business customers, changes to the abstraction regime to encourage more efficient use of water resources and measures to help the industry manage bad debts. Anglian Water remains proactive across the broad range of issues and will continue to engage widely to ensure that it is well placed to respond to the changes that will ensue. During the year, there was a satisfactory outcome to negotiations with Ofwat regarding its proposed changes to licences. This has enabled management to focus on preparing for the next regulatory review, for which water companies are required to submit draft business plans by the end of 2013.

The Company lowered the discount rate used to value its investment in AWG, reflecting higher comparable valuation benchmarks and supported by AWG's continued robust operational performance and its strong track record of debt raising.

## Elenia

## Performance in the year

Cost	£194.8m
Opening value	£201.0m
Closing value	£205.5m
Equity interest	39.3%
Income in the year	£20.6m
Asset total return in the year <sup>1</sup>	£25.1m
Valuation basis	DCF

<sup>1</sup> Includes an unrealised foreign exchange gain of £3.9 million.

The value on an IFRS basis is £235.5 million.

Elenia owns the second largest electricity distribution network in Finland. Headquartered in Tampere, it serves around 410,000 customers and has a 12% market share. The business is regulated on a four-year cycle, delivering a set return on its regulated asset base.

Elenia Lämpö owns and operates 16 local district heating networks, each with strong market shares in their local areas. It has its headquarters in Hämeenlinna and is the main supplier of heat to the town, with some ancillary electricity production from the Vanaja CHP plant. District heating, which involves the pumping of hot water directly into homes and businesses from central hubs, is not regulated in Finland.

The investment is held through 3i Networks Finland LP, an intermediary limited partnership which is managed separately by 3i Investments.

#### **Investment rationale**

3i Infrastructure purchased Elenia from Vattenfall AB in January 2012 in consortium with 3i Group plc, GS Infrastructure Partners and Ilmarinen Mutual Pension Insurance Company.

Elenia has strong infrastructure characteristics:

- the electricity distribution business operates in a stable and transparent regulatory environment, with regulatory incentives providing opportunities for value-accretive growth;
- the businesses are profitable and provide inflation linkage. This is likely to support a robust yield to 3i Infrastructure over the long term; and
- Finland is an attractive market, providing opportunities for consolidation over the medium term.

#### **Developments in the year**

Elenia successfully completed the post-acquisition corporate reorganisation in early January 2013. The completion of this process allowed Elenia to distribute its first dividend to shareholders following the acquisition. 3i Infrastructure's share of this distribution was £20.6 million.

Elenia's governance was enhanced through the appointment of new independent chairmen to the boards of each business, as well as through a number of management appointments to further strengthen the executive teams, including a new chief financial officer and a new chief executive for Elenia Lämpö.

The consortium has engaged with the management team of Elenia to update and enhance its capital expenditure plans to improve network reliability.

A number of acquisition opportunities were also examined, with the first bolt-on acquisition, of Asikkalan Voima, completed in August 2012. This is a small distribution company in which Elenia already owned a 50% holding. Elenia purchased the remaining 50% of the shares

from Lahti Energia. This acquisition affirms the Company's thesis on consolidation opportunities in the sector.

The Finnish government is seeking to implement legislation aimed at improving reliability of electricity supply in response to outages caused by severe weather conditions in 2011 and 2012. This is a positive development, consistent with Elenia's strategy. We expect detailed proposals from the regulator on revisions to the regulatory regime in the autumn.

Finally, the businesses were rebranded, with the new "Elenia" name successfully launched in May 2012, reinforcing to domestic audiences the separation from Vattenfall.

# **Eversholt Rail Group**

## Performance in the year

Opening cost	£136.4m
Closing cost	£129.8m
Opening value	£154.2m
Closing value	£153.6m
Equity interest	33.3%
Capital repayment in the year	£6.6m
Income in the year	£17.8m
Asset total return in the year	£23.8m
Valuation basis	DCF

Eversholt Rail Group ("Eversholt") is one of the three leading rail rolling stock companies in the UK and owns approximately 28% of the current UK passenger train fleet. Its 19 fleets, predominantly weighted towards electric trains, are leased to 11 Train Operating Companies ("TOCs"). Although its primary revenue stream consists of lease payments from TOCs, Eversholt also owns a freight fleet, which accounts for less than 10% of its total value.

The rolling stock companies are not directly regulated, and have instead entered into codes of practice, monitored by the Office of Rail Regulation, under which they agree to work fairly and reasonably with their customers.

#### Investment rationale

3i Infrastructure, in consortium with Morgan Stanley Infrastructure Partners and STAR Capital Partners, acquired 100% of Eversholt in December 2010.

Eversholt is a well established infrastructure business and fits well with 3i Infrastructure's investment mandate:

- it has strong market fundamentals, with its fully utilised fleets likely to retain value in the long term, due to strong passenger demand and the high cost of new trains;
- it has high quality cash flows contracted for the medium term through lease agreements with the TOCs; and
- it has a defensive fleet portfolio, weighted towards electric trains, with a good operational history, leased to a diversified customer base.

#### **Achievements in the period of ownership**

The consortium has strengthened Eversholt's governance through the appointment of several highly experienced non-executive directors to the Irish and UK boards and the establishment of audit and remuneration committees with investor representation. Further executive appointments were made to the Irish and UK businesses to bolster Eversholt's technical, legal and financial resources, positioning it well to manage the significant increase in workload as the pace of rail franchise re-tendering accelerates.

Eversholt's capital structure was de-risked through the issuance of three long-dated public bonds for a total of £1.1 billion, priced on attractive terms and attracting strong demand from public market investors, significantly reducing the ongoing debt servicing costs and refinancing risks.

The consortium has engaged closely with the management team to assess a range of capital investment opportunities, both to add further trains to the overall fleet and to invest in upgrading existing assets to provide better passenger experience and improved reliability, at good value for money for operators.

### **Developments in the year**

Eversholt continued to perform well in the year, with its EBITDA increasing by 2.8% compared to last year. This allowed Eversholt to repay an additional £6.6 million of its shareholder loan. The Company also accrued regular interest payments of £17.8 million.

The cancellation by the Department for Transport ("DfT") of the Intercity West Coast franchise competition and suspension of the wider refranchising programme was a significant disappointment for Eversholt, as it had been heavily involved in supporting bidders for all affected franchises. Eversholt has welcomed the subsequent review of the rail franchising programme led by Richard Brown, which recommended early recommencement of the programme along with reinforcement of the capability and resources of the DfT. In March 2013, the DfT announced a new timetable for future franchises, which staggers the programme over a longer period, necessitating a large number of relatively short franchise extensions/awards. Eversholt is now working proactively with current franchise holders and prospective bidders, as appropriate, to provide the best possible rolling stock solutions for the travelling customer. In particular, the timing for the East Coast franchise competition has been clarified to start in early 2014 and Eversholt has developed innovative proposals to upgrade its existing fleet operating on that franchise.

Market developments have provided a number of asset management opportunities for Eversholt. The company is providing asset management services to the Cross London Trains ("XLT") consortium, the preferred bidder for the Thameslink rolling stock procurement programme.

In December 2012, Eversholt raised £150 million in a private placement with a 20-year maturity, the proceeds of which were used to repay the company's outstanding balance on its capital expenditure facility and to partly repay the senior bank facility. This further extends the maturity profile of Eversholt's debt and demonstrates its ability to access diverse sources of debt funding.

Eversholt's Class 395 trains were used for the Olympic Javelin Train Service, ran by Southeastern Railways to transport passengers from St Pancras Station to the Olympic Park. Approximately 2.4 million passenger journeys were made on this service, or over 90,000 passenger journeys a day throughout the Games.

# Oystercatcher

## Performance in the year

Cost	£84.5m
Opening value	£118.2m
Closing value	£141.4m
Equity interest	45.0%
Income in the year	£11.2m
Asset total return in the year <sup>1</sup>	£34.4m
Valuation basis	DCF

<sup>1</sup> Includes an unrealised foreign exchange gain of £1.9 million.

The value on an IFRS basis is £309.3 million.

Oystercatcher Luxco 2 S.à r.l. ("Oystercatcher") is the holding company through which 3i Infrastructure invested in 45% stakes in three subsidiaries of Oiltanking GmbH ("Oiltanking"), located in the Netherlands, Malta and Singapore. These businesses provide over 3.6 million cubic metres of oil, petroleum and other oil-related storage facilities and associated services to a broad range of clients, including private and state oil companies, refiners, petrochemical companies and traders.

Oiltanking is one of the world's leading independent storage partners for oils, chemicals and gases, operating 75 terminals in 23 countries with a total storage capacity of 20.3 million cubic metres.

## Investment rationale

The investment was completed in August 2007. The key elements of the investment case were:

- strong projected demand for oil and oil-related products;
- storage capacity is scarce and a key component of the oil and oil product supply chain, resulting in low customer turnover;
- the three terminals are defensively located in key trading hubs in Amsterdam, Malta and Singapore and have a strong market position;
- contracts are let on a use-or-pay basis with fixed terms of up to 10 years, often with tariffs linked to local inflation rates, resulting in reliable cash flows; and
- the transaction allowed 3i Infrastructure to partner with a leading player in the oil storage market, with a strong operational reputation.

## Achievements in the period of ownership

The 2007 investment case has largely been confirmed, with the investment performing well. All storage capacity has been fully let throughout the period of investment, and throughput levels have been high. All three terminals have been largely unaffected by the global economic slowdown, even though the "flattening" of the forward curve in recent years has squeezed oil trading margins and increased customers' focus on storage costs during contract renewal negotiations. However, global trade in petroleum products continues to increase, leading to further growth in demand for oil storage.

The Investment Adviser has been actively involved in the assessment of a range of capital expenditure project proposals that have delivered long-term value accretion.

In Singapore, a 160,000 cubic metre expansion project was approved in 2008 to accommodate increasing demand from adjacent refineries and petrochemical industries. This was completed in June 2009, with the capacity let on a use-or-pay basis under a long-term contract to an existing customer.

In Amsterdam, a 42,000 cubic metre expansion project to provide dedicated storage for biodiesel products for a new production facility adjacent to the site was completed in June 2011. This capacity was pre-let on a use-or-pay basis. Several smaller investments were approved to upgrade throughput and customer service. In Malta, investment in a new 13,000 cubic metre tank was approved in 2011, completed in February 2012, and let on a use-or-pay basis to an existing customer.

Since investment, total capacity at the three terminals has increased by 23%, while annual throughput has increased by 18%.

In March 2013, 3i Infrastructure signed the refinancing of the Oystercatcher acquisition debt facility, significantly de-risking its financing structure (see below).

## **Developments in the year**

All three terminals performed ahead of expectations in the year, with their EBITDA up by 8.4% year-on-year.

Market conditions for trading customers have not been as favourable as in previous years, as trading margins remain squeezed by a shallower forward curve, as well as by lower volatility in oil prices. However, the strong market position of all three terminals ensured that customer contracts expiring in 2012 were re-let on improved terms. Throughput levels remained high throughout the year.

In Malta, the construction of an LPG pipeline to transport LPG imports from Oiltanking's jetty to a new storage facility (owned by GASCO Energy Ltd) was completed within budget and the first cargo was received in June 2012. Completion of this pipeline is important, as a smooth supply of LPG is vital to the Maltese economy.

In March 2012, the Company increased the discount rate used to value its holding in Oystercatcher to reflect an increase in the refinancing risk and greater sensitivity to interest rate and exchange rate movements, as the acquisition facility and associated hedging instruments approached maturity in 2014. The refinancing of the acquisition debt facility was completed in March 2013. This allowed a reduction in the discount rate used to value Oystercatcher as at March 2013.

## Social Infrastructure

## Performance in the year

Opening cost	£67.7m
Closing cost	£70.0m
Opening value	£93.8m
Closing value	£88.5m
Equity interest	
Elgin	49.9%
Octagon	36.8%
Dalmore	9% share of funds
Investment in the year	£11.6m
Realised proceeds in the year	£21.2m
Income in the year	£7.7m
Asset total return in the year	£12.3m
Valuation basis	DCF for Elgin and Ocatagon,
	LP share of funds for Dalmore

### **Elgin**

Elgin Infrastructure Limited ("Elgin") is a portfolio of PFI project investments, comprising five schools projects and 11 community healthcare schemes, all of which are fully operational, under concessions of up to 32 years. The portfolio companies receive inflation-linked payments to cover services and buildings maintenance, which are subject to performance deductions for service failures and unavailability. Facilities services are sub-contracted to Robertson Facilities Management (in 15 projects) and Carillion Facilities Management (in one project).

## Octagon

Octagon Healthcare Limited ("Octagon") is a concession company under a 35-year PFI contract to build, operate and maintain the Norfolk and Norwich University Hospital. Construction of the hospital was completed in August 2001. Octagon receives RPI-linked payments from the NHS Trust to cover services and buildings maintenance, which are subject to performance deductions for service failures and unavailability. Octagon sub-contracts the provision of facilities services to Serco.

## **Dalmore**

Dalmore Capital Fund ("Dalmore") is a 25-year LP fund managed by Dalmore Capital Limited and investing in the equity and subordinated debt in secondary PFI transactions which are both operational and do not have volume-based payment regimes. The fund can invest across the social infrastructure sector and targets gross returns of 10% for its investors. At 31 March 2013, Dalmore had total commitments of £170 million. Subsequently, the fund has held a third close, increasing total commitments to £249 million.

## Investment rationale

Exposure to social infrastructure through PFI projects provides the Company's portfolio with lower risk, index-linked cash flows. All assets in the Company's PFI portfolio are fully operational and deliver a robust yield.

#### Achievements in the period of ownership

All assets in the PFI portfolio have performed well through their period of ownership, in line with or ahead of expectations, providing a good return to the Company since inception. This has been due to engaged portfolio management on the part of the Investment Adviser and other shareholders, as well as to more general factors, including higher than expected inflation.

The Investment Adviser generated significant value through the sale of the Company's holdings in Alma Mater, I<sup>2</sup> and Alpha Schools at significant uplifts over cost in 2008, 2009 and 2013 respectively, generating an aggregate IRR of 30%.

### **Developments in the year**

All assets in the PFI portfolio performed well operationally during the year, delivering good levels of income.

All 16 projects in the Elgin portfolio are performing in line with the investment case. All service providers are performing well, with no significant operational issues arising at any of the projects during the year.

Octagon continues to perform well financially and operationally and has maintained its strong working relationship with the NHS Trust and with Serco. Serco continues to provide a good level of service to the NHS Trust. In July 2012, the hospital received the top "excellent" rating for standards of cleanliness, food and privacy and dignity, according to the results of an annual PEAT inspection by patient representatives, independent validators and NHS staff. In November 2012, an unannounced inspection of the hospital by the Care Quality Commission found that the hospital met all the essential quality and safety standards inspected. At the end of March 2013, the hospital announced it had been completely clear of MRSA bloodstream infections for more than a year.

In October 2012, the Company announced that it had made a commitment of £15 million to Dalmore, £10 million of which was drawn at that date to fund Dalmore's £89.5 million acquisition of a 49.9% stake in a portfolio of UK PFI assets from Interserve plc. A further £1.9 million of this commitment was drawn by Dalmore in January 2013 to increase its stake in two of the projects in that portfolio.

Dalmore is managed by Dalmore Capital Limited, which is run by key members of the team that managed I², a secondary PFI fund in which 3i Infrastructure previously held an investment and which generated an IRR for the Company of 23.8% on full exit. The Dalmore Capital team has an excellent track record of originating, acquiring, financing, managing and optimising secondary PFI investments and an extensive network of contacts across the financial institutions and contractors active in the social infrastructure sector.

The investments in Dalmore are performing well and income generation has been in line with expectations.

The Company's investment in Alpha Schools was sold in March 2013.

## 3i India Infrastructure Fund

## Performance in the year

Opening cost	£102.0m
Closing cost	£106.9m
Opening value	£114.2m
Closing value	£99.1m
Partnership interest	20.9%
Investment in the year	£4.9m
Asset total return in the year <sup>1</sup>	£(20.0)m
Valuation basis	LP share of funds

<sup>1</sup> Includes a net foreign exchange loss of £0.9 million (sterling/US\$ gain of £6.3 million, and US\$/rupee loss of £7.2 million).

The 3i India Infrastructure Fund (the "India Fund") is a US\$1.2 billion fund which closed in 2008, investing in a diversified portfolio of equity (or equivalent) investments in India, focusing on the port, airport, road and power sectors. 3i Infrastructure committed US\$250 million to this fund.

The investment period for the 3i India Infrastructure Fund ended on 30 November 2012 and the Board expects that the Company's remaining commitment will not be substantially drawn.

As at 31 March 2013, the Fund was 73% invested in a portfolio of seven assets:

**Krishnapatnam Port Company Limited** ("Krishnapatnam Port") has a concession to develop, operate and maintain the port of Krishnapatnam in the state of Andhra Pradesh.

**KMC Infratech** ("KMC Roads") is developing a c. 1,000km portfolio of 10 "build-operate-transfer" ("BOT") road projects, one of the largest portfolios of its kind in India.

**Adani Power Limited** ("Adani Power") focuses on the development and operation of power plants and the sale of power generated. With operational capacity of 4,620MW and a further 4,620MW under construction, it is currently the largest independent private power producer in India in terms of operating capacity. Adani Power achieved a successful IPO in August 2009.

**GVK Energy** is developing a portfolio of power generation projects (4,047MW), diversified by fuel type, stage of development and geography. In addition, GVK Energy is developing two mining projects to supply coal to its own thermal power plants.

**Soma Enterprise Limited** ("Soma") is one of the leading infrastructure developers in India. Its order book, valued at over US\$3.2 billion, focuses mainly on BOT road projects, but also comprises projects in the hydro power, irrigation, railways, power transmission and urban infrastructure sectors.

Ind-Barath Utkal is building a 700MW coal-fired power plant in the state of Orissa.

**Supreme Infrastructure BOT Holdings Private Limited** ("Supreme Roads"), a subsidiary of Supreme Infrastructure India Limited, a new investment in the year, is building a portfolio of BOT road projects.

## **Investment rationale**

The investment case can be summarised as follows:

 there is much need for infrastructure investment in India, with the current infrastructure deficit in the country providing opportunity for private investment;

- the Indian government actively seeks and encourages private investment in infrastructure development and is working to mitigate some of the issues which have affected the sector in recent years;
- the investment in the India Fund offered 3i Infrastructure exposure to a diversified pool of assets and larger investments than the Company could access on its own account, at no additional cost to the Company; and
- the India Fund was well positioned, with an established presence in its market through its investment manager.

## Achievements in the period of ownership

The India Fund reached the end of its investment period in November 2012 and now has a diversified portfolio of assets in the power, ports and roads sectors, in line with its mandate.

The Company's remaining commitment to the India Fund is limited to 15% of the original US\$250 million commitment, or US\$37.5 million and, in practice, is unlikely to be drawn in full.

Several of the projects, including Adani Power and Krishnapatnam Port, have increased significantly in size since the India Fund's investment. Despite this, the financial performance and valuation of the India Fund's assets has been affected by a number of market and other external factors, including the depreciation of the Indian rupee. At 31 March 2013, the India Fund's NAV was 0.93x investment cost in sterling terms.

Overall, the Board is satisfied that appropriate action is being taken to manage the performance of the India Fund's assets within the constraints of the macroeconomic and market challenges.

3i Investments, which manages the India Fund, is focused on the realisation of investments over the next two to three years, if market conditions allow.

## **Developments in the year**

Overall, the assets in the India Fund's portfolio have faced significant challenges during the year.

The power assets have continued to be affected by a number of factors, including:

- the availability of domestic coal and gas: Coal India Limited, the largest coal producer in India, as well as many gas producers, have struggled to match their output to demand from power producers and to deliver supplies to their customers;
- the pricing of coal: the domestic coal shortage and the depreciation of the rupee against most currencies have affected the price of coal;
- the inability for electricity producers to pass increased fuel costs through to customers under existing power purchase agreements (PPAs), pending a review from the relevant authorities; and
- the strain on State Electricity Boards' financial position: SEBs have been financially constrained for a number of years and as a result banks are now reluctant to lend to them. This has constrained their ability to enter into new long-term PPAs with power producers.

In February 2011, the Indian government responded to the issues arising from coal shortages by directing Coal India Limited to sign fuel supply agreements with power plants that have a majority of their offtake tied up in long-term PPAs, with a minimum commitment of 80% of the annual fuel requirement of the plant. However, due to the weak penalties imposed on Coal India Limited for non-compliance, it is expected that supplies are likely to remain short of the contracted quantities, increasing producers' reliance on imports.

On the positive side, merchant tariffs have remained relatively buoyant, due to the increasing demand/supply gap, but also due to a reduction in hydro output as a result of below average monsoon rainfall.

These factors continued to have a negative impact on Adani Power's market performance. Its shares declined by 40% during the year. GVK Energy and Ind-Barath Utkal, the India Fund's other power investments, were also affected by these issues, as well as by delays in construction and some increases in construction costs.

After the year end, Adani Power's share price performance was boosted by a decision by power sector regulator (the Central Electricity Regulatory Commission) to compensate Adani Power's Mundra project for the escalation of import fuel costs in the form of increases in tariffs under existing PPAs.

The India Fund's port asset, Krishnapatnam Port, has continued to be affected by an iron ore export ban, which, although now lifted, will subdue exports for some time as production resumes and pent-up domestic demand is satisfied. The company continued to focus on changing its cargo mix and performed well in the year, supported by continued increases in its general cargo and container volumes.

The two smaller road asset portfolios (KMC Roads and Supreme Roads) are making progress, despite some delays relating to land acquisitions and environmental clearances and saw modest value gains during the year. KMC Roads has also faced funding constraints. Soma, the India Fund's largest road investment, faced significant challenges in project execution, due to delays in receipt of approvals from the highways authorities and an escalation in raw material costs, resulting in constraints in working capital.

Macroeconomic conditions in India remain challenging, with slowing growth, currency volatility and persistently high inflation rates continuing to affect the economic outlook.

# Financial review

## **Key performance indicators**

Total return	Dividend
Objective To provide shareholders with a total return of 12% per annum, to be achieved over the long term. This objective was updated to 10% per annum for future years.	Objective To target an annual distribution yield of 5% of the opening NAV <sup>1</sup> . This objective was updated to 5.5% for future years.
<b>Measurement</b> Total return for the period expressed as a percentage of opening shareholders' equity <sup>1</sup> .	<b>Measurement</b> Dividend for the financial year, expressed as a percentage of opening shareholders' equity <sup>1</sup> .
Status 8.6% total return for the year to 31 March 2013.	Status Total dividend of 6.49p equates to a 5.5% distribution on opening shareholders' equity.

<sup>1</sup> Opening NAV and opening shareholders' equity are net of the final dividend paid in the prior year and adjusted to take into account any equity issued in the year.

Table 9 – Summary of total return on an investment basis (£m)

	Year to 31 March 2013	Year to 31 March 2012	Consolidated IFRS basis Year to 31 March 2013
Realised profits/(losses) over fair value on the disposal of investments	2.7	(4.7)	2.7
Unrealised profits on the revaluation of investments	24.7	7.0	34.4
Foreign exchange gains/(losses) on investments	12.1	(4.3)	_
Capital return/(loss)	39.5	(2.0)	37.1
Portfolio income			
Dividends	46.0	41.0	69.4
Income from loans and receivables	26.8	30.3	29.0
Income from quoted debt investments	_	1.8	_
Fees payable on investment activities	(0.7)	(1.3)	(0.7)
Interest receivable	0.7	1.5	0.7
Investment return	112.3	71.3	135.5
Advisory, performance and management fees payable	(14.3)	(15.3)	(15.5)
Operating expenses	(2.3)	(2.4)	(2.3)
Finance costs	(2.9)	(2.9)	(17.8)
Movements in the fair value of derivative financial instruments	(3.3)	5.3	(0.3)
Other net (expense)/income	(0.3)	0.3	(0.3)
Profit before tax	89.2	56.3	99.3
Income taxes	(0.1)	(0.3)	(0.1)
Profit after tax and profit for the year	89.1	56.0	99.2
Exchange difference on translation of foreign operations	_	_	12.6
Profit attributable to non-controlling interests for the year	_	_	(19.5)
Total comprehensive income ("Total Return")	89.1	56.0	92.3

## Returns

The commentary in this section analyses the key drivers of the Company's returns according to the investment basis of preparation, as shown in Table 9. The basis of preparation for the investment basis is shown later in this document, along with an analysis of the key differences in accounting treatment to information prepared in accordance with IFRS.

3i Infrastructure generated a total return for the year to 31 March 2013 of £89.1 million, representing an 8.6% return on opening shareholders' equity (2012: £56.0 million, 5.6%). The return was driven principally by portfolio income generation of £72.8 million and by the strong performance of the European assets, but was impacted negatively by the weaker performance of the 3i India Infrastructure Fund ("India Fund").

## **Capital returns**

## Realised capital returns

3i Infrastructure generated a realised capital gain of £2.7 million in the year to 31 March 2013, arising from the sale of its holding in Alpha Schools for proceeds of £21.2 million against an opening value of £18.5 million. As described in the case study, the investment in Alpha Schools generated a profit over cost of £12.1 million over the period of ownership.

## Unrealised capital returns, including foreign exchange movements

The combined unrealised value movement across the portfolio, including foreign exchange impact, as shown in Table 9, totalled £33.5 million in the year to 31 March 2013.

The European portfolio continued to perform strongly, increasing in value by £51.0 million in the year. This strong performance, however, was offset by the poor performance of several of the assets in the India Fund, which declined in value by £19.1 million. The valuation movements are described in the Movements in portfolio value section.

There were net foreign exchange gains of £1.6 million as sterling depreciated against the euro and appreciated against the Indian rupee, as described in Table 7.

## **Investment return**

#### Portfolio income

The portfolio generated income of £72.8 million in the year (2012: £73.1 million), of which £46.0 million was through dividends (2012: £41.0 million) and £26.8 million through interest on shareholder loans (2012: £32.1 million, including £1.8 million interest from quoted debt investments).

Elenia paid its first dividend to the Company of £20.6 million in the year (2012: nil) following the completion of its post-acquisition corporate reorganisation.

AWG paid a dividend of £10.7 million and interest of £4.8 million in the year (2012: £15.5 million, £4.7 million). The dividend from AWG was lower than last year, mainly as a result of increased spending on measures to mitigate the effects of extreme weather conditions in early 2012. Further detail is set out in the AWG investment review.

Eversholt generated good cash flows, which have allowed it to pay down £6.6 million of its shareholder loan. The Company also accrued interest of £17.8 million from Eversholt in the year (2012: £20.1 million). Due to the structure of the investment in Eversholt, the income from this asset is received principally as interest on the shareholder loan. The year-on-year decline in the interest accrued is due to the reduction in the amount of the shareholder loan as a result of principal repayments across the last two financial years.

Oystercatcher paid a dividend of £11.2 million in the year (2012: £9.5 million), all of which was received in the first half of the year. No dividend was paid in the second half, as income from the operating companies was not distributed by Oystercatcher, but retained (in addition to some reserves already accumulated in 2012) to cover the costs of refinancing its debt.

The PFI assets generated income of £7.7 million, of which £3.5 million was from dividends and £4.2 million from interest on shareholder loans (2012: £3.0 million, £5.5 million).

Fees payable for transaction costs in relation to deals which did not reach, or have yet to reach, final completion totalled £0.7 million in the year (2012: £1.3 million), with the reduction reflecting the low levels of investment activity during the year.

The costs relating to the refinancing of Oystercatcher were borne by that vehicle and are reflected in its value movement.

Table 10 - Reconciliation of the movement in NAV on an investment basis

	£m
Opening NAV at 1 April 2012 <sup>1</sup>	1,040.4
Income including interest receivable	73.5
Realised profits on disposal	2.7
Unrealised value movement – Europe	51.0
Unrealised value movement – India	(19.1)
Net foreign exchange movement <sup>2</sup>	1.6
Total costs including advisory fee	(20.6)
NAV before distributions	1,129.5
Distributions to shareholders	(57.2)
Closing NAV at 31 March 2013	1,072.3

- 1 Net of prior year final dividend.
- 2 Foreign exchange movements are described in detail in Table 7.

#### Interest receivable

Interest income from cash and cash equivalents totalled £0.7 million (2012: £1.5 million), the year-on-year decline reflecting higher average cash balances last year and a small reduction in interest rates available on short-term deposits. The Company's cash balances generated interest at an average rate of 0.5% in the year (2012: 0.6%).

## Advisory fees, performance fees and other operating and finance costs

During the year to 31 March 2013, the Company incurred advisory fees of £12.9 million (2012: £15.3 million). The advisory fee, payable to 3i plc, is calculated as 1.5% of the Gross Investment Value, which is based on the opening portfolio value and the cost of any new investments made during the year. The advisory fee reduces to 1.25% for any proportion of an asset held for more than five years.

As several of the Company's assets have now been held for more than five years (40% of the portfolio at 31 March 2013), the advisory fee rate chargeable has reduced for those assets. This resulted in a reduction in the advisory fee this year.

The performance fee, calculated as 20% of returns above a performance hurdle of 8% growth in net asset value per annum, totalled £1.4 million (2012: nil). For a more detailed explanation of how fees are calculated, please refer to Note 9.

Operating expenses, comprising Directors' fees, service provider costs and other professional fees, totalled £2.3 million (2012: £2.4 million). The reduction from the prior year relates mainly to costs incurred last year in relation to the conversion of warrants.

Finance costs of £2.9 million (2012: £2.9 million) comprise the arrangement and commitment fees for the Company's £200 million revolving credit facility.

Movements in the fair value of derivatives of £(3.3) million (2012: £5.3 million) represent the fair value movements of the euro hedging programme, and included a £0.6 million gain on the settlement of derivatives at their maturity.

#### Balance sheet and cash flows

At 31 March 2013, the Company's net assets totalled £1,103.3 million, or £1,072.3 million after the deduction of the final dividend (2012: £1,040.4 million), comprising the asset portfolio, valued at £918.7 million (2012: £890.8 million), cash and cash equivalents of £179.2 million (2012: £173.4 million), net derivative financial instruments liabilities of £2.5 million (2012: £1.4 million asset) and other current assets of £12.3 million (2012: £4.4 million), primarily relating to accrued income from portfolio investments and prepayments, offset by accrued operating and financing costs of £4.4 million (2012: £3.4 million). A summary balance sheet is included in Table 11.

Cash on deposit was managed actively by the Investment Adviser, and there were regular reviews by the Board of counterparties and their limits. Cash is principally held in AAA rated money market funds, as well as in short-term bank deposits.

There were no external borrowings on a recourse basis to the Company.

## **Revolving credit facility**

At 31 March 2013, the £200 million revolving credit facility held by the Company had not been drawn.

On 2 May 2013, the Company entered into a new, £200 million, three-year facility, on improved terms compared to the previous facility. At the time of reporting, the new facility had not been drawn.

## Net asset value per share

The total NAV per share at 31 March 2013 was 125.2p (2012: 121.0p). This reduces to 121.7p (2012: 118.0p) after the payment of the final dividend of 3.52p. There are no dilutive securities in issue following the expiry of the Company's warrants in the previous financial year.

Table 11 – Summary balance sheet on an investment basis (£m)

			Consolidated IFRS basis
	As at 31 March 2013	As at 31 March 2012	As at 31 March 2013
Assets		-	
Non-current assets			
Investment portfolio	918.7	890.8	1,222.6
Derivative financial instruments	1.4	1.8	1.4
Total non-current assets	920.1	892.6	1,224.0
Current assets			
Other current assets	12.3	4.4	18.9
Derivative financial instruments	0.3	0.9	0.3
Cash and cash equivalents	179.2	173.4	185.3
Total current assets	191.8	178.7	204.5
Total assets	1,111.9	1,071.3	1,428.5
Non-current liabilities			
Borrowings	-	_	(160.0)
Derivative financial instruments	(3.7)	(0.6)	(13.3)
Total non-current liabilities	(3.7)	(0.6)	(173.3)
Current liabilities			
Trade and other payables	(4.4)	(3.4)	(6.4)
Borrowings	-	_	(0.6)
Derivative financial instruments	(0.5)	(0.7)	(0.5)
Total current liabilities	(4.9)	(4.1)	(7.5)
Total liabilities	(8.6)	(4.7)	(180.8)
Net assets	1,103.3	1,066.6	1,247.7
Equity			
Stated capital account	181.6	181.6	181.6
Retained reserves	921.7	885.0	882.8
Translation reserve	-	_	45.6
Total shareholders' equity	1,103.3	1,066.6	1,110.0
Non-controlling interests	-	_	137.7
Total equity	1,103.3	1,066.6	1,247.7

# Risk

The Board is ultimately responsible for the risk management of the Company and has a risk management framework (outlined in the table below) which provides a structured and consistent process for identifying, assessing and responding to risks in relation to its strategy and business objectives. Due to the structure of the Company, it is reliant on the risk management framework of the Investment Adviser and other key service providers, as well as on the risk management operations of each portfolio company. The Company manages these risks through updates from the Investment Adviser and other service providers and, where possible, through representation on portfolio companies' boards. The Company also maintains a risk log.

Risk type	Risk description	Risk mitigation		
External	Risks arising from external factors including political, legal, regulatory, economic and competitor changes which affect the Company's operations			
Macroeconomic risk	<ul> <li>The performance of underlying investments is influenced by macroeconomic conditions in Europe and India, where the Company currently has exposure</li> <li>M&amp;A and IPO activity and the availability of debt finance affect the ability to make investments and the performance of underlying investments</li> </ul>	<ul> <li>Diversification of the portfolio across a range of infrastructure sectors with different economic cycles and across different geographies</li> <li>Modelling of sensitivity of each investment to macroeconomic variables</li> <li>Regular reviews of hedging, which is undertaken where appropriate</li> </ul>		
Geopolitical risk	<ul> <li>The Company's investment strategy involves investing in some less mature or emerging markets</li> <li>Legal and regulatory frameworks and capital markets in these countries may be less developed than in Europe</li> </ul>	<ul> <li>Periodic legal and regulatory updates on the Company's markets and in depth market and sector research</li> <li>Reports on Indian portfolio performance and macro issues reviewed during the year</li> <li>Extensive research and due diligence on any proposed investment into new geographical markets</li> </ul>		
Government policy and regulation risk	<ul> <li>The Company is regulated under the provisions of the Collective Investment Funds (Jersey) Law 1988</li> <li>The Investment Adviser is regulated by the Financial Conduct Authority and is an authorised person under the Financial Services and Markets Act 2000</li> <li>Breach of these regulations could affect the Company's operations and financial position</li> </ul>	<ul> <li>Changes to applicable legal and regulatory frameworks are closely monitored</li> <li>Rigorous processes to minimise risk of breach are in place</li> <li>Regular monitoring of compliance with the relevant regulations is undertaken by the Company and the Investment Adviser</li> </ul>		

Risk type	Risk description	Risk mitigation				
Investment	Risks in respect of specific asset investment decisions, the subsequent performance of an investment or exposure concentrations across the portfolio					
Investment decisions risk	The ability to source and execute good quality investments in changing markets is dependent primarily on the Investment Adviser's expertise and relationships	<ul> <li>Each investment is subject to a complete review process by the Investment Adviser, including an Investment Committee chaired by an authorised member of 3i Group's Executive Committee</li> <li>A thorough review is then undertaken by the Board prior to the final investment decision</li> </ul>				
Investment performance risk	- The performance of the portfolio is dependent on: i) The quality of the initial investment ii) The ability to execute on business strategy iii) Favourable outcomes relative to assumptions in the investment model	<ul> <li>Portfolio asset reviews, which include the assessment of environmental, social and governance risks, are undertaken regularly and reviewed bi-annually by the Board</li> <li>Representation by the Investment Adviser on the board of underlying investments</li> </ul>				
Investment concentration risk	<ul> <li>Overexposure to a particular sector or geography could expose the Company to any adverse developments in that sector or geography</li> <li>Any increase in the average size of investments over time could increase exposure to a small number of large investments</li> </ul>	<ul> <li>Portfolio concentration measures are periodically reviewed by the Board</li> <li>The Investment Adviser undertakes a concentration review for each new investment</li> </ul>				
Strategic	Risks arising from the analysis, design and model and key decisions on investment gro					
Business strategy risk	<ul> <li>Deviations from assumptions factored in the Company's strategy and business model could affect its performance and financial position</li> </ul>	<ul> <li>KPIs and forecasts are monitored on an ongoing basis and the Board undertakes regular strategic reviews, including the review of KPIs</li> <li>Plans and underlying assumptions for the Company and portfolio assets are updated continuously</li> </ul>				
Competition risk	<ul> <li>Increasing levels of competition as the asset class becomes more widely recognised or due to lower levels of infrastructure transaction volumes, both of which may influence asset pricing</li> </ul>	<ul> <li>Building on the strong track record of the Investment Adviser and the 3i Infrastructure brand</li> <li>Investment Adviser's proactive approach to sourcing proprietary deal flow through relationship building with potential vendors</li> </ul>				

Risk type	Risk description	Risk mitigation
Financial risks	Risks in relation to changes in market prices the appropriate capital structure	s and rates; access to capital markets and
Credit risk	<ul> <li>The Company's financial assets are principally unsecured investments in unquoted companies</li> <li>Increases in portfolio concentration could impact credit risk</li> <li>Variations in interest rates, or variations in the availability of credit for refinancing, could increase credit risk</li> <li>Debt availability is fundamental to completing new deals and financing capital expenditure in several portfolio assets</li> </ul>	<ul> <li>Regular asset reviews provide early indications of increased credit risk</li> <li>The Company's financial assets are held in AAA-rated money market funds or short-term deposits with banks with a minimum A rating</li> <li>Reviews of counterparties are undertaken regularly and counterparty limits are monitored and revised on a regular basis</li> </ul>
Financing and interest rate risk	- Changes in interest rates affect: i) The costs of servicing the Company's debt ii) The ability to generate attractive returns from investments iii) The ability to invest in competition with buyers with a lower cost of debt iv) The debt financing capability of portfolio companies v) The rate of return on the Company's liquid assets	<ul> <li>The level of debt, refinancing risk and hedging requirements of portfolio companies are monitored regularly</li> <li>The financing strategy limits the Company's borrowings to 50% of gross assets. Currently the Company has no recourse borrowings</li> <li>The use of a combination of fixed and floating rate debt in portfolio companies reduces interest rate risk</li> <li>Hedging is undertaken where appropriate to manage the risk exposure</li> </ul>
Currency risk	<ul> <li>A portion of the underlying investment portfolio is denominated in euro, US dollar and (indirectly) Indian rupee and Singapore dollar</li> <li>Fluctuations in foreign exchange may adversely impact returns</li> </ul>	<ul> <li>The euro and Singapore dollar exposure is broadly hedged to stabilise returns</li> <li>The hedging strategy is monitored regularly by the Board. Hedging involves the use of foreign exchange swaps or forward contracts</li> </ul>
Liquidity risk	<ul> <li>The Company's investments require a long-term commitment of capital and are relatively illiquid</li> <li>The investment rate could exceed current liquidity levels, requiring short-term funding measures to be put in place</li> <li>The ability to meet financial liabilities as they fall due</li> </ul>	<ul> <li>The Board regularly analyses cash resources against the investment pipeline and the repayment of existing financial liabilities or other payables</li> <li>The committed £200 million revolving credit facility ensures the availability of resources in the event of a liquidity shortfall</li> </ul>

Risk type	Risk description	Risk mitigation		
Operational	Risks arising from inadequate or failed processes, people and systems or from external factors affecting these			
	<ul> <li>Operational risks can arise from inadequate processes, people, systems, or external providers</li> </ul>	<ul> <li>A framework of core values, standards and controls is operated by the Company</li> </ul>		
	External factors, including changes in the senior investment team at the Investment Adviser, also pose a risk to operations	<ul> <li>The Board monitors the performance of the Investment Adviser through the Management Engagement Committee</li> <li>The Board monitors the operations of key service providers, and receives reports of any significant internal control breaches</li> <li>The Company receives regular updates on legal, tax and regulatory matters from its advisers</li> </ul>		

## Basis of preparation

Throughout the Investment Adviser's review, the Review of investments and the Financial review sections, the Investment Adviser has presented the Company's net asset value and financial results to show the return on a pro forma investment basis. This information is in addition to the consolidated financial statements, as required under International Financial Reporting Standards ("IFRS"). The pro forma investment basis presentation provides an alternative representation of the Company's net asset value, shows the Company's cash utilisation for investment and differentiates between non-recourse borrowings held within asset specific acquisition companies and borrowings which may be made at the Company level. The investment basis does not consolidate majority investments and subsidiaries formed specifically for investment purposes in the same way as required under IFRS.

Several adjustments to the consolidated financial statements prepared under IFRS have been made, in order to show returns on an investment basis. The main adjustments are set out below.

3i Infrastructure holds 68.5% of 3i Osprey LP and 87.3% of 3i Networks Finland LP, the vehicles through which it holds its investments in AWG and Elenia respectively. The remaining portions of these entities are held by other third parties. 3i Infrastructure is required under IFRS to consolidate 100% of the results and balance sheet of these limited partnerships into its financial statements on a line-by-line basis. In the investment basis presentation, 3i Infrastructure has recognised only its share of the income and balance sheet of 3i Osprey LP and 3i Networks Finland LP. This adjustment has the effect of eliminating the non-controlling interest entitlement shown in the statement of comprehensive income and the balance sheet prepared on an IFRS basis.

One subsidiary of the Company, 3i Primary Infrastructure 2005–06 LP, which held the investment in Alpha Schools prior to its disposal, has investing partners who are entitled to a 8.75% share of profits, once certain cash hurdle criteria are met. Amounts due to this limited partnership are treated as a non-controlling interest on an IFRS basis but are accrued as an expense in the investment basis.

3i Infrastructure holds two wholly-owned subsidiaries, Oystercatcher Luxco 1 S.à r.l. and Oystercatcher Luxco 2 S.à r.l., ("Oystercatcher Luxco 1" and "Oystercatcher") to fund the minority investment into three subsidiaries of Oiltanking GmbH. External borrowings were obtained by Oystercatcher to partly fund the investments. These borrowings are non-recourse to 3i Infrastructure. Under IFRS, the results and balance sheet of the Oystercatcher Luxco 1 and Oystercatcher subsidiaries are required to be consolidated into 3i Infrastructure's financial statements on a line-by-line basis. In the investment basis presentation Oystercatcher is not consolidated but is accounted for as a portfolio asset held for investment purposes and is held as an investment at fair value accordingly.

# Consolidated statement of comprehensive income For the year to 31 March

	Notes	Year to	Year to
		31 March	31 March
		2013 £m	2012 £m
Realised gains/(losses) over fair value on the disposal of investments		2.7	(4.7)
Unrealised gains on the revaluation of investments		34.4	8.5
		37.1	3.8
Portfolio income			
Dividends receivable		69.4	68.3
Income from loans and receivables		29.0	32.5
Income from quoted debt investments		_	1.8
Fees payable on investment activities		(0.7)	(1.3)
Interest receivable		0.7	`1.5 <sup>´</sup>
Investment return		135.5	106.6
Advisory, performance and management fees payable	2	(15.5)	(16.2)
Operating expenses		(2.3)	(2.4)
Finance costs		(17.8)	(13.5)
Unrealised gains/(losses) on the fair value of derivative financial instruments		0.1	(0.6)
Net realised (losses)/gains over fair value on the settlement of derivative			
financial instruments		(0.4)	1.3
Other income		0.2	0.7
Other expenses		(0.5)	(0.3)
Profit before tax		99.3	75.6
Income taxes	3	(0.1)	(0.3)
Profit after tax and profit for the year		99.2	75.3
Other comprehensive income			
Exchange gain/(losses) on translation of foreign operations		12.6	(4.4)
Total comprehensive income for the year		111.8	70.9
Profit after tax and profit for the year attributable to:			
Equity holders of the parent		80.2	59.6
Non-controlling interests		19.0	15.7
Total comprehensive income for the year attributable to:			
Equity holders of the parent		92.3	55.0
Non-controlling interests		19.5	15.9
Earnings per share			
Basic earnings per share attributable to equity holders of the parent (pence)	6	9.1	7.0
Diluted earnings per share attributable to equity holders of the parent (pence)	6	9.1	7.0

# Consolidated statement of changes in equity For the year to 31 March

	Stated			Total	Non-	
	capital	Retained	Translation	shareholders'	controlling	Total
	account	reserves	reserve	equity	interests	equity
For the year to 31 March 2013	£m	£m	£m	£m	£m	£m
Opening balance	181.6	855.0	33.5	1,070.1	127.2	1,197.3
Total comprehensive income for						
the year	-	80.2	12.1	92.3	19.5	111.8
Non-controlling interest share of						
investment purchased during						
the year	_	_	_	_	_	_
Distributions payable to non-						
controlling interests	_	_	_	_	(9.0)	(9.0)
Conversion of warrants into					• •	` ,
ordinary shares	_	_	_	_	_	_
Dividends payable to shareholders						
of the Company during the year	_	(52.4)	_	(52.4)	_	(52.4)
Closing balance	181.6	882.8	45.6	1,110.0	137.7	1,247.7
	Stated			Total	Non-	
	capital	Retained	Translation	shareholders'	controlling	Total
For the year to 31 March 2012	account £m	reserves £m	reserve £m	equity £m	interests £m	equity £m
Opening balance	117.2	845.4	38.1	1,000.7	91.3	1,092.0
Total comprehensive income for	111.2	040.4	30.1	1,000.7	31.3	1,002.0
the year	_	59.6	(4.6)	55.0	15.9	70.9
Non-controlling interest share of		39.0	(4.0)	55.0	10.9	10.3
investment purchased during the						
year					28.4	28.4
Distributions payable to non-	_	_	_	_	20.4	20.4
controlling interests					(0.4)	(0.4)
Conversion of warrants into	_	_	_	_	(8.4)	(8.4)
	C4 4			C4 4		C4 4
ordinary shares	64.4	_	_	64.4	_	64.4
Dividends payable to						(FO O)
shareholders of the Company		(50.0)		(50.0)		(50.0)
during the year	-	(50.0)		(50.0)	-	4 40= -
Closing balance	181.6	855.0	33.5	1,070.1	127.2	1,197.3

# Consolidated balance sheet As at 31 March

	Notes	2013 £m	2012 £m
Assets			
Non-current assets			
Investments			
Unquoted investments	4	1,004.0	949.1
Loans and receivables	4	218.6	233.1
Investment portfolio		1,222.6	1,182.2
Derivative financial instruments		1.4	1.8
Total non-current assets		1,224.0	1,184.0
Current assets			
Trade and other receivables		18.9	7.1
Derivative financial instruments		0.3	0.9
Cash and cash equivalents		185.3	183.6
Total current assets		204.5	191.6
Total assets		1,428.5	1,375.6
Liabilities			
Non-current liabilities			
Loans and borrowings		(160.0)	(158.3)
Derivative financial instruments		(13.3)	(15.8)
Total non-current liabilities		(173.3)	(174.1)
Current liabilities			
Trade and other payables		(6.4)	(2.4)
Loans and borrowings		(0.6)	_
Derivative financial instruments		(0.5)	(1.8)
Total current liabilities		(7.5)	(4.2)
Total liabilities		(180.8)	(178.3)
Net assets		1,247.7	1,197.3
Equity			
Stated capital account		181.6	181.6
Retained reserves		882.8	855.0
Translation reserve		45.6	33.5
Total equity attributable to equity holders of the parent		1,110.0	1,070.1
Non-controlling interests		137.7	127.2
Total equity		1,247.7	1,197.3

**Directors** 8 May 2013

# Consolidated cash flow statement For the year to 31 March

	Year to 31 March 2013 £m	Year to 31 March 2012 £m
Cash flow from operating activities		
Purchase of investments	(16.5)	(231.3)
Proceeds from realisations of investments	28.1	132.5
Income received from loans and receivables	19.9	38.9
Income from quoted debt investments	_	2.1
Dividends received	69.1	68.2
Fees paid on investment activities	(1.3)	(0.9)
Operating expenses paid	(2.3)	(2.8)
Interest received	0.8	1.5
Advisory, performance and management fees paid	(14.1)	(19.2)
Carried interest paid	_	(1.2)
Income taxes paid	_	(0.4)
Other income received	0.3	0.8
Net cash flow from operations	84.0	(11.8)
Cash flow from financing activities		
Proceeds from new long-term borrowings	160.6	_
Repayment of existing long-term borrowings	(160.6)	_
Proceeds from the issue of share capital from conversion of warrants	_	64.4
Interest paid	(9.4)	(9.7)
Amounts received on the settlement of derivative contracts	2.0	0.3
Amounts paid on the settlement of derivative contracts	(5.1)	(2.5)
Fees paid on financing activities	(8.3)	(2.3)
Dividends paid	(52.4)	(50.0)
Capital contributed by non-controlling interests	_	28.4
Distributions paid to non-controlling interests	(9.0)	(8.4)
Net cash flow from financing activities	(82.2)	20.2
Change in cash and cash equivalents	1.8	8.4
Cash and cash equivalents at the beginning of the year	183.6	176.3
Effect of exchange rate movement	(0.1)	(1.1)
Cash and cash equivalents at the end of the year	185.3	183.6

# Significant accounting policies

3i Infrastructure plc (the "Company") is a company incorporated in Jersey, Channel Islands. The consolidated financial statements for the year to 31 March 2013 comprise the financial statements of the Company and its subsidiaries (together referred to as the "Group"). The Companies (Jersey) Law 1991 does not require the directors of a company to present separate financial statements where consolidated financial statements are presented and therefore the financial results and position of the Company are not presented alongside the consolidated financial statements of the Group.

The financial statements were authorised for issue by the Directors on 9 May 2013.

## Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards, International Accounting Standards and their interpretations as issued by the International Accounting Standards Board.

These financial statements have also been prepared in accordance with and in compliance with the Companies (Jersey) Law 1991.

## Basis of preparation

The financial statements of the Group are presented in sterling, the functional currency of the Company and the Group, rounded to the nearest hundred thousand pounds (£0.1 million) except where otherwise indicated.

The preparation of financial statements in conformity with IFRS requires the Board to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on experience and other factors that are believed to be reasonable under the circumstances, the results of which form the basis of determining the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

## Key estimates and judgments

The preparation of financial statements in accordance with IFRS requires the Directors to exercise judgment in the process of applying the accounting policies defined below. The following policies are areas where a higher degree of judgment has been applied in the preparation of the financial statements.

- (i) Basis of consolidation The Group holds significant stakes in the majority of its investee companies. The Group must exercise judgment in the level of control of the underlying investee company that is obtained and consider the need to classify certain investee companies as associates, joint ventures or subsidiary undertakings.
- (ii) Functional currency The Group has certain subsidiaries that conduct the majority of their business operations in currencies other than sterling. Judgment has been exercised in determining the appropriate functional currency of these subsidiary undertakings.

The adoption of certain accounting policies by the Group also requires the use of certain critical accounting estimates in determining the information to be disclosed in the financial statements.

Areas where estimates are significant to the consolidated financial statements include:

- (i) Valuation of the investment portfolio The majority of assets in the investment portfolio are valued on a discounted cash flow basis which requires assumptions to be made regarding future cash flows and the discount rate to be applied to these cash flows. Refer to Note 4 for further details of the sensitivity of the carrying value of these investments to the assumptions that have been made.
- (ii) Assessment for impairment The Group must make certain estimates regarding the recoverability of loans and receivables when assessing whether these financial assets meet the criteria for impairment against the current carrying value. Refer to Note 4 for further details of assessments made during the year.

## Standards issued but not yet effective

As at 31 March 2013, the following new or amended standards had been issued by the International Accounting Standards Board (IASB).

In 2009, the IASB issued IFRS 9, Financial Instruments – Classification and Measurement, with an expanded and amended version covering additional requirements for financial liabilities issued during 2010. The standard is effective prospectively for accounting periods commencing 1 January 2015 or later and is therefore not applicable for the current accounting period. On adoption, IFRS 9 will require the Group to review the classification of certain financial instruments while allowing the Group to retain the fair value measurement necessary. The Group is in the process of assessing the full impact of these requirements.

During 2011, the IASB issued IFRS 10, Consolidated Financial Statements, IFRS 11, Joint Arrangements, IFRS 12, and Disclosure of Interests in Other Entities, IFRS 13, and Fair Value Measurement. Each of these standards is applicable for periods commencing on or after 1 January 2013.

On adoption, of IFRS 10, IFRS 11 and IFRS 12, the Group will be required to review the entities that it classifies as subsidiaries, joint ventures and associates, and the related disclosures required in respect of each of these types of investments. The Directors of the Company are currently assessing the changes required to the presentation of the Group's financial statements and disclosures.

IFRS 1 (Amendment) Government Loans (effective for accounting periods commencing on or after 1 January 2013).

IFRS 7 (Amendment) - Disclosures - Offsetting Financial Assets and Liabilities (effective for accounting periods commencing on or after 1 January 2013).

IAS 1 (Amendment) Presentation of Items of Other Comprehensive Income (effective for accounting periods commencing on or after 1 July 2012).

IAS 28 (Amendment) Investments in Associates and Joint Ventures (effective for accounting periods commencing on or after 1 July 2014).

IAS 32 (Amendment) Offsetting Financial Assets and Financial Liabilities (effective for accounting periods commencing on or after 1 January 2014).

The following amendments to the standards below are not expected to have a significant impact on the Group once they become effective:

IAS 27, Separate Financial Statements (effective for accounting periods commencing on or after 1 January 2013) and IAS 28, Investments in Associates and Joint Ventures (effective for accounting periods commencing on or after 1 July 2012).

IAS 19 (Amendment) Employee Benefits (effective for accounting periods commencing on or after 1 July 2013).

## Interpretations issued but not yet effective

The following new and amended interpretation has been issued by International Financial Reporting Interpretation Committee. The following interpretation is not expected to have a significant impact on the Group.

IFRIC interpretation 20, Stripping Costs in the Production Phase of a Surface Mine, was issued in 2011. It is applicable prospectively for accounting periods commencing 1 January 2013 or later, and is therefore not applicable for the current accounting period.

## A Basis of consolidation

- (i) Subsidiaries Subsidiaries are entities controlled by the Group. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefit from its activities. The financial results of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.
- (ii) Associates Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies.

Investments that are held as part of the Group's investment portfolio are carried in the balance sheet at fair value even though the Group may have significant influence over those companies. This treatment is permitted by IAS 28, Investment in Associates, which allows investments held by venture capital organisations to be excluded from its scope where those investments are designated, upon initial recognition, as at fair value through profit or loss and accounted for in accordance with IAS 39, with changes in fair value recognised in the statement of comprehensive income in the year.

The Group has no interests in associates outside of the Group's investment portfolio.

(iii) Joint ventures – Interests in joint ventures that are held as part of the Group's investment portfolio are carried in the balance sheet at fair value. This treatment is permitted by IAS 31 Interests in Joint Ventures, which allows interests held by venture capital organisations to be excluded from its scope where those investments are designated, upon initial recognition, as at fair value through profit or loss and accounted for in accordance with IAS 39, with changes in fair value recognised in the statement of comprehensive income in the year.

The Group has no interests in joint ventures outside of the Group's investment portfolio.

- (iv) Transactions eliminated on consolidation Intragroup balances, and any unrealised gains and losses or income and expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements.
- (v) Non-controlling interests Non-controlling interests reflect the proportion of the capital of subsidiary undertakings of the Group that is not held by entities within the Group. The proportion of the net assets and profit of the Group that is attributable to non-controlling interests is shown as a separate component within the statement of comprehensive income and the balance sheet. Movements in the net assets attributable to non-controlling interests during the year arising from investment activity, distributions payable to non-controlling interests or movements in the proportion of capital held by non-controlling interests are shown directly in equity through the statement of changes in equity.

# B Exchange differences

(i) Foreign currency transactions – Transactions in currencies different from the functional currency of the subsidiary of the Group entering into the transaction are translated at the exchange rate ruling at the date of transaction. Monetary assets and liabilities denominated in currencies different to the functional currency of each Group entity at the financial reporting date are translated to the functional currency at the exchange rate ruling at that date. Foreign exchange differences arising on translation to the functional currency are recognised in the statement of comprehensive income.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transactions. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to the functional currency using exchange rates ruling at the date the fair value was determined.

(ii) Financial statements of non-sterling operations – The assets and liabilities of operations whose functional currency is not sterling are translated to sterling at exchange rates ruling at the financial reporting date. The revenues and expenses of these operations are translated to sterling at rates approximating to the exchange rates ruling at the date of the transactions. Exchange differences arising on retranslation are recognised in other comprehensive income and taken to a separate component of equity, the translation reserve, and are released upon disposal of the non-sterling operation.

## C Investment portfolio

(i) Recognition and measurement – Investments are recognised and derecognised on a date where the purchase or sale of an investment is under a contract whose terms require the delivery or settlement of the investment. The Group manages its investments with a view to profiting from the receipt of investment income and obtaining capital appreciation from changes in the fair value of equity investments. Therefore, all quoted investments and unquoted equity investments are designated as at fair value through profit or loss upon initial recognition and subsequently carried in the balance sheet at fair value. Loan investments are classified as loans and receivables and subsequently carried in the balance sheet at amortised cost less impairment. All investments are initially recognised at the fair value of the consideration given and held at this value until it is appropriate to measure fair value on a different basis, applying the Group's valuation policy. Acquisition costs are attributed to equity investments and recognised in the statement of comprehensive income.

### (ii) Income

- (a) Realised gains or losses over value on the disposal of investments is the difference between the fair value of the consideration receivable on disposal less any directly attributable costs, on the sale of equity and the repayment of loans and receivables, and its fair value at the start of the accounting period, converted into sterling using the exchange rates in force at the date of disposal; and are recognised in the statement of comprehensive income.
- (b) Unrealised gains or losses on the revaluation of investments is the movement in the fair value of investments between the start and end of the accounting period, or the investment acquisition date and the end of the accounting period, converted into sterling using the exchange rates in force at the end of the period; and are recognised in the statement of comprehensive income.
- (c) Portfolio income is that portion of income that is directly related to the return from individual investments. It is recognised to the extent that it is probable that there will be an economic benefit and the income can be reliably measured. The following specific recognition criteria must be met before the income is recognised:
- Dividends from equity investments are recognised in the statement of comprehensive income when the shareholders' rights to receive payment have been established with the exception of dividends paid out of pre-acquisition reserves that are recognised by adjusting the fair value of the equity investment upon acquisition;
- Income from loans and receivables and debt held at fair value through profit or loss is recognised as it
  accrues by reference to the principal outstanding and the effective interest rate applicable, which is the
  rate that exactly discounts the estimated future cash flows through the expected life of the financial
  asset to the asset's carrying value or principal amount;
- Fees receivable represent amounts earned on completion of underlying investment transactions and are recognised on an accruals basis once entitlement to the revenue has been established.
- (iii) Impairment of assets held as loans and receivables All financial assets held as loans and receivables are assessed for impairment on both an individual and a collective basis. The amount of the impairment is measured as the difference between the carrying value of the asset and the net present value of the expected future cash flows expected to arise from each asset, based on the effective interest rate of each asset. The amount of the resultant loss is recognised in the statement of comprehensive income. If the impairment analysis demonstrates that the conditions giving rise to a previously recognised impairment are no longer prevalent, a reversal of the impairment loss is recognised in the statement of comprehensive income.

## D Fees

- (i) Fees Fees payable represent fees incurred in the process of acquiring an investment and are measured on the accruals basis.
- (ii) Advisory fee An annual advisory fee is payable to 3i plc based on the Gross Investment Value of the Company. The fee is payable quarterly in advance and is accrued in the period it is incurred. Further explanations are provided in Note 9.

- (iii) **Performance fee** 3i plc is entitled to a performance fee based on the Adjusted Total Return per ordinary share generated in the period in excess of a performance hurdle. The fee is payable annually in arrears and is accrued in the period it is incurred. Further explanations are provided in Note 9.
- (iv) Finance costs Finance costs associated with loans and borrowings are recognised on an accruals basis using the effective interest method.

## E Treasury assets and liabilities

Short-term treasury assets and short- and long-term treasury liabilities are used to manage cash flows and the overall costs of borrowing. Financial assets and liabilities are recognised in the balance sheet when the relevant Group entity becomes a party to the contractual provisions of the instrument.

- (i) Cash and cash equivalents Cash and cash equivalents in the balance sheet comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less. For the purposes of the cash flow statement, cash and cash equivalents comprise cash and short-term deposits as defined above. Interest receivable on cash and cash equivalents is recognised on an accruals basis.
- (ii) Bank loans, loan notes and borrowings Loans and borrowings are initially recognised at the fair value of the consideration received, net of issue costs associated with the borrowings. These issue costs are capitalised and disclosed within Trade and other receivables and amortised over the life of the loan. After initial recognition, loans and borrowings are subsequently measured at amortised cost using the effective interest method, which is the rate that exactly discounts the estimated future cash flows through the expected life of the liabilities. Amortised cost is calculated by taking into account any issue costs and any discount or premium on settlement.
- (iii) Derivative financial instruments Derivative financial instruments are used to manage the risk associated with foreign currency fluctuations of portfolio income, the valuation of the investment portfolio and changes in interest rates on borrowings. This is achieved by the use of forward foreign currency contracts and interest rate swaps. Such instruments are used for the sole purpose of efficient portfolio management. All derivative financial instruments are held at fair value through profit or loss.

Derivative financial instruments are recognised initially at fair value on the contract date and subsequently re-measured to the fair value at each reporting date. All changes in the fair value of derivative financial instruments are taken to the statement of comprehensive income. The maturity profile of derivative contracts is measured relative to the financial contract settlement date of each contract and the derivative contracts are disclosed in the financial statements as either current or non-current accordingly. Realised gains over fair value on the settlement of derivative financial instruments are the difference between the fair value of the consideration receivable on disposal and the fair value at the start of the accounting period, converted into sterling using the exchange rates in force at the date of disposal; and are recognised in the statement of comprehensive income.

## F Other assets

Assets, other than those specifically accounted for under a separate policy, are stated at their consideration receivable less impairment losses. The carrying value of such assets or liabilities is considered approximate to their fair value. All assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated based on expected discounted future cash flows. Any change in levels of impairment is recognised directly in the statement of comprehensive income. An impairment loss is reversed at subsequent financial reporting dates to the extent that the asset's carrying amount does not exceed its carrying value, had no impairment been recognised.

## G Other liabilities

Liabilities, other than those specifically accounted for under a separate policy, are stated based on the amounts which are considered to be payable in respect of goods or services received up to the financial reporting date. The carrying value of other liabilities is considered to be approximate to their fair value.

## H Equity and reserves

(i) Share capital – Share capital issued by the Company (including the conversion of warrants) is recognised at the fair value of proceeds received and is credited to the stated capital account. Direct issue costs net of tax are deducted from the fair value of the proceeds received.

- (ii) Equity and reserves The stated capital account of the Company represents the cumulative proceeds recognised from share issues or new equity issued on the conversion of warrants made by the Company net of issue costs and reduced by any amount that has been transferred to distributable reserves in previous years. Share capital is treated as an equity instrument, on the basis that no contractual obligation exists for the Company to deliver cash or other financial assets to the holder of the instrument. The retained reserve represents the distributable reserves of the Company. The retained reserve incorporates the cumulative retained profits of the Company (after the payment of dividends) plus any amount that has been transferred from the stated capital account of the Company.
- (iii) **Dividends payable** Dividends on ordinary shares are recognised as a deduction from retained reserves in the period in which the Company's obligation to make the dividend payment arises.

## I Income taxes

Income taxes represent the sum of the tax currently payable, withholding taxes suffered and deferred tax. Tax is charged or credited in the statement of comprehensive income except to the extent that it relates to an amount recognised in the statement of changes in equity when it is recognised directly in this statement.

The tax currently payable is based on the taxable profit for the period. This may differ from the profit included in the consolidated statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates and laws for each relevant tax jurisdiction in which the subsidiaries of the Group operate that have been enacted or substantively enacted by the financial reporting date.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using the balance sheet liability method.

# Statement of Directors' responsibilities

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

As a company listed on the London Stock Exchange, 3i Infrastructure is subject to the FCA's Listing Rules and Disclosure and Transparency Rules, as well as to all applicable laws and regulations of Jersey, where it is incorporated.

Jersey Company law requires the Directors to prepare financial statements for each financial period in accordance with generally accepted accounting principles. The financial statements of the Company are required by law to give a true and fair view of the state of affairs of the Company at the period end and of the profit or loss of the Company for the period then ended.

In preparing these financial statements, the Directors should:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- specify which generally accepted accounting principles have been adopted in their preparation;
   and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping accounting records which are sufficient to show and explain the Company's transactions and are such as to disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements prepared by the Company comply with the requirements of the Companies (Jersey) Law 1991. They are also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are also responsible for preparing the annual report and accounts and consider that, taken as a whole, this report and accounts is fair, balanced and understandable and provides the information necessary for shareholders to assess the Company's performance, business model and strategy.

These financial statements comply with International Financial Reporting Standards and reasonable and prudent judgements and estimates have been used in their preparation.

In accordance with the FCA's Disclosure and Transparency Rules, the Directors confirm to the best of their knowledge that:

- (a) the financial statements, prepared in accordance with applicable accounting standards, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group taken as a whole; and
- (b) the Directors' report includes a fair review of the development and performance of the business and the position of the Group taken as a whole, together with a description of the principal risks and uncertainties faced by the Company.

The Directors of the Company and their functions are listed below.

Peter Sedgwick, Non-executive Chairman Philip Austin, Non-executive Director, Senior Independent Director Sir John Collins, Non-executive Director

Paul Masterton, Non-executive Director (appointed with effect from 4 April 2013)

Florence Pierre, Non-executive Director

Charlotte Valeur, Non-executive Director (served until 31 March 2013)

Paul Waller, Non-executive Director

Steven Wilderspin, Non-executive Director, chairman of the Audit Committee

## Note to the accounts

## 1 Segmental analysis

The Directors of the Company review the financial performance of the Group on the "investment basis", as defined in the Returns and risks section. However, the Directors also review information on a regular basis that is analysed by geography and is prepared on a basis that is consistent with the consolidated accounting basis. In accordance with IFRS 8, the segmental information provided below uses this geographic analysis of results as it is the most closely aligned with IFRS reporting requirements. The Group only operates in one service line, being that of an investment holding company. Therefore, no segmental analysis by service line has been produced. The Group is an investment holding company and does not consider itself to have any customers.

The Group received 49% (2012: 70%) of its portfolio income in the year from investments held in the UK and Ireland and 51% (2012: 30%) of portfolio income from investments held in continental Europe. During the year, the Group received income from its investments in Oiltanking of £26.6 million (2012: £29.8 million), Elenia of £23.6 million (2012: nil), AWG of £22.6 million (2012: £29.6 million) and Eversholt of £17.8 million (2012: £33.0 million), which represents 27% (2012: 29%), 24% (2012: nil), 23% (2012: 29%) and 18% (2012: 33%) respectively of the total portfolio income. There was no other income entitlement during the year (or in the comparative year) that represented more than 10% of portfolio income. Given the nature of the Group's operations, the Group is not considered to be exposed to any operational seasonality or cyclicality that would impact the financial results of the Group during the year or the financial position of the Group at 31 March 2013.

For the year to 31 March 2013	UK and Ireland <sup>1</sup> £m	Continental Europe <sup>2</sup> £m	Asia £m	Total £m
Investment return				
Realised gains over fair value on the disposal of investments	2.7	_	_	2.7
Unrealised gains/(losses) on the revaluation of investments	38.9	21.8	(26.3)	34.4
Portfolio income	47.5	50.2	_	97.7
Interest receivable	0.7	_	_	0.7
Investment return/(loss)	89.8	72.0	(26.3)	135.5
Finance costs	(2.9)	(14.9)	_	(17.8)
Other net income/(expenses)	(19.6)	1.2	_	(18.4)
Profit/(loss) before tax	67.3	58.3	(26.3)	99.3
As at 31 March 2013				
Balance sheet				
Fair value of investment portfolio	578.7	544.8	99.1	1,222.6
Cash and cash equivalents	177.0	8.0	0.3	185.3
Derivative financial instruments	1.7	_	_	1.7
Other assets	12.8	6.0	0.1	18.9
Assets	770.2	558.8	99.5	1,428.5
Loans and borrowings	_	(160.6)	_	(160.6)
Derivative financial instruments	(4.2)	(9.6)	_	(13.8)
Other liabilities	(3.2)	(3.2)	_	(6.4)
Liabilities	(7.4)	(173.4)	-	(180.8)
Net assets	762.8	385.4	99.5	1,247.7

<sup>1</sup> Including Channel Islands.

<sup>2</sup> Continental Europe includes all returns generated from and investment portfolio value relating to the Group's investments in Oiltanking, including those derived from its underlying business in Singapore.

1 Segmental analysis continued

1 Ocymental analysis continued	UK and	Continental		
	Ireland1	Europe <sup>2</sup>	Asia	Total
For the year to 31 March 2012	£m	£m	£m	£m
Investment return				
Realised gains/(losses) over fair value on the disposal of				
investments	2.1	(6.8)	_	(4.7)
Unrealised gains/(losses) on the revaluation of investments	32.7	5.8	(30.0)	8.5
Portfolio income	70.6	30.7	_	101.3
Interest receivable	1.5	_	_	1.5
Investment return/(loss)	106.9	29.7	(30.0)	106.6
Finance costs	(2.9)	(10.6)	_	(13.5)
Other net expenses	(12.8)	(4.7)	_	(17.5)
Profit/(loss) before tax	91.2	14.4	(30.0)	75.6
As at 31 March 2012				
Balance sheet				,
Fair value of investment portfolio	553.6	514.4	114.2	1,182.2
Cash and cash equivalents	171.6	12.0	_	183.6
Derivative financial instruments	2.7	_	_	2.7
Other assets	4.9	2.1	0.1	7.1
Assets	732.8	528.5	114.3	1,375.6
Loans and borrowings	_	(158.3)	_	(158.3)
Derivative financial instruments	(1.3)	(16.3)	_	(17.6)
Other liabilities	(2.3)	(0.1)	_	(2.4)
Liabilities	(3.6)	(174.7)	_	(178.3)
Net assets	729.2	353.8	114.3	1,197.3

Including Channel Islands.

2 Advisory, performance and management fees payable

	Year to	Year to
	31 March	31 March
	2013	2012
	£m	£m
Advisory fee	12.9	15.3
Performance fee	1.4	_
Management fee	1.2	0.9
	15.5	16.2

Note 9 provides further details on the calculation of the advisory fee, management fee and the performance fee.

## 3 Income taxes

	2013	2012
	£m	£m
Current year charge	0.1	0.1
Prior year under provision	_	0.2
	0.1	0.3

Profits arising from the operations of the Company are subject to tax at the standard rate in Jersey of 0% (2012: 0%). Subsidiaries of the Company have provided for taxation at the appropriate rates that are applicable in the countries in which each subsidiary operates. The returns of these subsidiaries are largely not subject to tax, in each of these relevant countries.

<sup>2</sup> Continental Europe includes all returns generated from and investment portfolio value relating to the Group's investments in Oiltanking, including those derived from its underlying business in Singapore.

#### Reconciliation of income taxes in the statement of comprehensive income

The tax charge for the period differs from the standard rate of corporation tax in Jersey, currently 0% (2012: 0%) and the differences are explained below:

	Year to	Year to
	31 March	31 March
	2013	2012
	£m	£m
Profit before tax	99.3	75.6
Profit before tax multiplied by rate of corporation tax in Jersey of 0% (2012: 0%)	_	_
Effects of:		
Foreign taxes for the current period	0.1	0.1
Foreign taxes underprovided for prior periods	_	0.2
Total income taxes in the statement of comprehensive income	0.1	0.3

## 4 Investment portfolio

			As at 31 N	March 2013
	Unquoted	Debt	Loans and	
	investments	investments	receivables	Total
	£m	£m	£m	£m
Opening fair value	949.1	-	233.1	1,182.2
Additions	16.5	_	_	16.5
Disposals and repayments	(10.9)	_	(14.5)	(25.4)
Unrealised gains on investments	34.4	_	_	34.4
Unrealised foreign exchange gains	14.9	_	_	14.9
Closing fair value	1,004.0	_	218.6	1,222.6

			As at 31 I	March 2012
	Unquoted	Debt	Loans and	
	investments	investments	receivables	Total
	£m	£m	£m	£m
Opening fair value	723.6	90.2	279.5	1,093.3
Additions	231.4	_	0.6	232.0
Disposals and repayments	_	(90.2)	(47.0)	(137.2)
Unrealised gains on investments	8.5	_	_	8.5
Unrealised foreign exchange losses	(14.4)	_	_	(14.4)
Closing fair value	949.1	_	233.1	1,182.2

All unrealised movements on investments and foreign exchange movements are recognised in the consolidated statement of comprehensive income during the year. The foreign exchange gain of £14.9 million (2012: loss of £(14.4) million) in the table above relates to assets that are held by intermediary holding companies of the Group, for which sterling is not the functional currency. As a result, this exchange gain of £14.9 million (2012: loss of £(14.4) million) is recognised within other comprehensive income as part of the overall gain of £12.6 million (2012: loss of £(4.4) million) arising on re-translation of foreign currency subsidiaries. All other movements are recognised within the total Investment return of £135.5 million (2012: £106.6 million).

The holding period of investments in the portfolio is expected to be greater than one year. For this reason, the Directors have classified the portfolio as non-current. It is not possible to identify with certainty where any investments may be sold within one year.

The fair value of loans and receivables approximates to the carrying value. All debt investments were held at fair value through profit or loss.

The Group invested in Elgin Infrastructure Limited in December 2009. The investment meets the definition of a joint venture and under IAS 31 it has been held at fair value through profit and loss and accounted for in accordance with IAS 39, with changes in fair value recognised in the statement of comprehensive income.

Elgin Infrastructure Limited was incorporated as a Special Purpose Entity in October 2009, to hold an underlying portfolio of PFI projects. As at 31 March 2013, there were no outstanding commitments from the Group, or from the Company to Elgin Infrastructure Limited, or to the underlying assets of Elgin Infrastructure Limited (2012: nil).

### Fair value hierarchy

The Group classifies financial instruments measured at fair value in the investment portfolio according to the following hierarchy:

## 4 Investment portfolio continued

Level	Fair value input description	Financial instruments
Level 1	Quoted prices (unadjusted and in active markets)	Quoted equity investments
Level 2	Inputs other than quoted prices included in Level 1 that are observable in the market either directly (ie as prices) or indirectly (ie derived from prices)	Debt investments held at fair value
Level 3	Inputs that are not based on observable market data	Unquoted equity instruments

Unquoted equity instruments are measured in accordance with the International Private Equity Valuation guidelines with reference to the most appropriate information available at the time of measurement. Further information regarding the valuation of unquoted equity instruments can be found in the section called Portfolio valuation methodology.

The Group's investment portfolio for equity instruments and the debt investments held at fair value are classified in accordance with the fair value hierarchy as follows:

		March 2013		
	Level 1	Level 2	Level 3	Total
	£m	£m	£m	£m
Unquoted equity	_	_	1,004.0	1,004.0
Debt investments held at fair value		_		
	_	_	1,004.0	1,004.0
			An at 21 M	March 2012
	Level 1	Level 2	Level 3	Total
	£m	£m	£m	£m
Unquoted equity	_	_	949.1	949.1
Debt investments held at fair value	_	_	_	_
	_	_	949.1	949.1
	11-	d		March 2013
		iquoted stments i	Debt investments	Total
Level 3 fair value reconciliation	III VC.	£m	£m	£m
Opening fair value		949.1	_	949.1
Additions		16.5	_	16.5
Disposals		(10.9)	_	(10.9)
Unrealised gains on investments		`34.4	_	`34.4
Foreign exchange gain		14.9	_	14.9
Closing fair value	1	,004.0	_	1,004.0
			As at 31	March 2012
		Inquoted	Debt	Total
Level 3 fair value reconciliation	iriv	estments £m	investments £m	£m
Opening fair value		723.6	_	723.6
Additions		231.4	_	231.4
Disposals		_	_	_
Unrealised gains on investments		8.5	_	8.5
Foreign exchange loss		(14.4)	_	(14.4)
Closing fair value		949.1	_	949.1

There were no reclassifications for assets that have been transferred in or out of Level 3 during the year (2012: nil).

This disclosure only relates to the investment portfolio, however the fair value hierarchy also applies to derivative financial instruments.

The majority of the assets held within Level 3 are valued on a discounted cash flow basis, hence, the valuations above are sensitive to the discount rate assumed in the valuation of each asset. Increasing the discount rate used in the valuation of each asset by 1% would reduce the value of the portfolio by £81.4 million (2012: £72.5 million). Decreasing the discount rate used in the valuation of each asset by 1% would increase the value of the portfolio by £96.9 million (2012: £82.5 million).

## 5 Issued capital

The Company is authorised to issue an unlimited number of shares with no fixed par value.

	As at 31 Ma	As at 31 March 2013		arch 2012
	Number	£m	Number	£m
Issued and fully paid				
Opening balance	881,349,570	887.8	816,911,161	823.4
Conversion of warrants	2,000	_	64,438,409	64.4
Closing balance	881,351,570	887.8	881,349,570	887.8

Under the Initial Public Offering in March 2007, 702.9 million ordinary shares were issued for £1.00, resulting in proceeds of £702.9 million being received. For every 10 shares issued as part of the IPO, one warrant was issued, resulting in 70 million warrants. A further 640,980 warrants were subsequently issued. Each warrant entitled the holder to subscribe for one ordinary share at £1.00 at any time from 13 September 2007 to 13 March 2012. At 13 March 2012, 2,000 warrants were submitted for exercise but the associated shares were not issued until 30 April 2012 and the remaining 281,491 warrants were cancelled. At 31 March 2013, there were no warrants in issue.

On 9 July 2008, 108.1 million ordinary shares were issued as part of the Placing and Open Offer for a price of £1.06, resulting in proceeds of £114.6 million being received. No warrants were attached to these shares.

Aggregate issue costs of £13.1 million arising from IPO and subsequent share issues were offset against the stated capital account in previous years. In addition, the stated capital account was reduced by Court order on 20 December 2007 with an amount of £693.1 million transferred to a new, distributable reserve which has been combined with retained reserves in these accounts. Therefore as at 31 March 2013, the residual value on the stated capital account was £181.6 million.

#### 6 Per share information

The earnings and net assets per share attributable to the equity holders of the parent are based on the following data: Year to Year to 31 March 31 March 2013 2012 Earnings per share (pence) 7.0 **Basic** 9.1 Diluted 9.1 7.0 **Earnings (£ million)** 80.2 Profit after tax for the year attributable to equity holders of the parent 59.6 Number of shares (million) Weighted average number of shares in issue 881.4 853.2 Effect of dilutive potential ordinary shares – warrants Diluted shares 881.4 853.2 As at As at March 31 March 2013 2012 Net assets per share (pence) Basic 125.9 121.4 Diluted 125.9 121.4 Net assets (£ million) Net assets attributable to equity holders of the parent 1,110.0 1,070.1

#### 7 Dividends

	As at 31 Ma	arch 2013	As at 31 M	arch 2012
Declared and paid during the year	Pence per		Pence per	
	share	£m	share	£m
Interim dividend paid on ordinary shares	2.97	26.2	2.97	25.6
Prior year final dividend paid on ordinary shares	2.97	26.2	2.86	24.4
	5.94	52.4	5.83	50.0

The Group proposes paying a final dividend of 3.52p per share which will be payable to those shareholders that are on the register on 21 June 2013. On the basis of the shares issued at year end, this would equate to a total final dividend of £31.0 million.

## 8 Contingent liabilities

At 31 March 2013, there was no material litigation or other contingent liabilities outstanding against the Company or any of its subsidiary undertakings (2012: nil).

## 9 Related parties

The Group has various related parties stemming from relationships with limited partnerships owned by the Group, with its investee companies and with its Investment Adviser.

#### **Investments**

The Group principally takes minority holdings in the equity of unquoted investment entities. This normally allows the Group to participate in the financial and operating policies of those entities . It is presumed that it is possible to exert significant influence when the equity holding is greater than 20%. These investments are not equity accounted for (as permitted by IAS 28 and IAS 31) but are related parties. The total amounts recognised in the consolidated statement of comprehensive income and the consolidated balance sheet for these investments are as follows:

	Year to	Year to
	31 March	31 March
	2013	2012
Statement of comprehensive income	£m	£m
Unrealised gains/(losses) on the revaluation of investments	3.4	(11.3)
Portfolio income	75.5	73.0
	As at	As at
	31 March	31 March
	2013	2012
Balance sheet	£m	£m
Unquoted investments	725.2	712.8
Loans and receivables	149.2	163.7
	874.4	876.5

#### Transactions between 3i Infrastructure and 3i Group

3i Group plc ("3i Group") holds 34.1% (2012: 34.1%) of the ordinary shares of the Company. This classifies 3i Group as a "substantial shareholder" of the Company as defined by the Listing Rules.

The Group has committed US\$250 million to the 3i India Infrastructure Fund ("the Fund") to invest in the Indian infrastructure market. 3i Group has also committed US\$250 million of investment capital to this Fund. Commitments of US\$8.1 million or £5.3 million (2012: US\$11.9 million or £7.4 million) were drawn down by the Fund from the Company during the year for investment and deal fees. In total, commitments of US\$183.7 million or £121.1 million re-translated (2012: US\$175.6 million or £109.7 million) had been drawn down at 31 March 2013 by the Fund from the Company. At 31 March 2013, the Company's outstanding commitment to the Fund was US\$37.5 million or £24.7 million re-translated (2012: US\$74.4 million or £46.5 million).

- 3i Networks Finland GP Limited, a subsidiary of 3i Group, receives a priority profit share from 3i Networks Finland LP, a subsidiary of the Company. During the year, £1.7 million (2012: nil) was payable to 3i Group, of which £1.5 million was offset against the advisory fee (2012: nil). The net amount of £0.2 million is shown as part of the management fee of £1.2 million (2012: £0.9 million) in Note 2. As at 31 March 2013 nil remained outstanding (2012: nil).
- 3i Osprey GP Limited, a subsidiary of 3i Group, receives a priority profit share from 3i Osprey LP, a subsidiary of the Company. During the year, £3.2 million (2012: £2.9 million) was payable to 3i Group of which £2.2 million was offset against the advisory fee (2012: £2.0 million). The net amount of £1.0 million is

shown as part of the management fee of £1.2 million (2012: £0.9 million) in Note 2. As at 31 March 2013, £0.2 million remained outstanding (2012: £0.2 million).

3i Investments plc, a subsidiary of 3i Group, acts as the exclusive Investment Adviser to the Company. It also acts as the manager for the 3i India Infrastructure Fund. 3i plc, another subsidiary of 3i Group, together with 3i Investments plc, provides support services to the Company. In November 2012, the Company extended the exclusivity arrangements under the Investment Advisory Agreement between the Company and 3i Investments plc, by £47.0 million, to cover the cash balances available for investment at 30 September 2012. This extension of the exclusivity arrangement was subject to approval from the Jersey Financial Services Commission, which was obtained.

Under the Investment Advisory Agreement, an annual advisory fee is payable to 3i plc based on the Gross Investment Value of 3i Infrastructure at the end of each financial period. Gross Investment Value is defined as the total aggregate value (including any subscription obligations) of the investments of the Group as at the start of a financial period plus any investment (excluding cash) made during the period valued at cost (including any subscription obligations). The applicable annual rate is 1.5%, dropping to an annual rate of 1.25% for investments that have been held by the Group for longer than five years. The advisory fee accrues throughout a financial period and quarterly instalments are payable on account of the advisory fee for that period. The advisory fee is not payable in respect of cash or cash equivalent liquid temporary investments held by the Group throughout a financial period. For the year to 31 March 2013, £12.9 million (2012: £15.3 million) was payable and £0.6 million (2012: £0.1 million) remains due to 3i plc at 31 March 2013.

The Investment Advisory Agreement also provides for an annual performance fee to be payable to 3i plc. This becomes payable when the Adjusted Total Return per ordinary share (being mainly closing net asset value per share aggregated with any distributions made in the course of the financial period and any accrued performance fees relating to the financial period) for the period exceeds the Target Total Return per share, being the Net Asset Value per ordinary share equal to the opening Net Asset Value per ordinary share increased at a rate of 8% per annum ("the performance hurdle"). If the performance hurdle is exceeded, the performance fee will be equal to 20% of the Adjusted Total Return per share in excess of the performance hurdle for the relevant financial period, multiplied by the weighted average of the total number of shares in issue over the relevant financial period. For the year to 31 March 2013, £1.4 million was payable and remains due to 3i plc at 31 March 2013. For the year to 31 March 2012, the performance hurdle was not exceeded hence no performance fee was payable and no amounts remained due to 3i plc.

Under the Investment Advisory Agreement, the Investment Adviser's appointment may be terminated by either the Company or the Investment Adviser giving the other not less than 12 months' notice in writing (expiring on or after 13 March 2015, unless 3i Investments plc has previously ceased to be a member of 3i Group), or with immediate effect by either party giving the other written notice in the event of insolvency or material or persistent breach by the other party. The Investment Adviser may also terminate the agreement on two months' notice given within two months of a change of control of the Company.

Pursuant to the UK Support Services Agreement, the Company also pays 3i plc an annual fee for the provision of support services. Such remuneration is payable quarterly in arrears. The cost incurred for the year to 31 March 2013 was £0.8 million (2012: £0.8 million). The outstanding balance payable as at 31 March 2013 was £0.2 million (2012: £0.2 million).

### Transaction with a joint venture company

In January 2010, the Group invested £39.1 million to acquire a 49.9% stake in Elgin Infrastructure Limited. This has been treated as a joint venture in accordance with IAS 31 and has been held at fair value through profit and loss and accounted for in accordance with IAS 39. The value of this investment as at 31 March 2013 was £42.9 million (2012: £42.0 million).

During the year, £3.4 million of portfolio income was recognised by the Group from Elgin (2012: £3.2 million) with £0.9 million due to the Group as at 31 March 2013 (2012: £0.5 million).

# Investment policy

The Company aims to build a diversified portfolio of equity investments in entities owning infrastructure businesses and assets. The Company seeks investment opportunities globally, but with a focus on Europe, North America and Asia.

The Company's equity investments will often comprise share capital and related shareholder loans (or other financial instruments that are not shares but that, in combination with shares, are similar in substance). The Company may also invest in junior or mezzanine debt in infrastructure businesses or assets.

Most of the Company's investments are in unquoted companies. However, the Company may also invest in entities owning infrastructure businesses and assets whose shares or other instruments are listed on any stock exchange, irrespective of whether they cease to be listed after completion of the investment, if the Directors judge that such an investment is consistent with the Company's investment objectives. The Company will, in any case, invest no more than 15% of its total gross assets in other investment companies or investment trusts which are listed on the Official List.

The Company may also consider investing in other fund structures (in the event that it considers, on receipt of advice from the Investment Adviser, that that is the most appropriate and effective means of investing), which may be advised or managed either by the Investment Adviser or a third party. If the Company invests in another fund advised or managed by 3i Group, the relevant proportion of any advisory or management fees payable by the investee fund to 3i plc will be deducted from the annual advisory fee payable under the Investment Advisory Agreement and the relevant proportion of any performance fee will be deducted from the annual performance fee, if payable, under the Investment Advisory Agreement. For the avoidance of doubt, there will be no similar set-off arrangement where any such fund is advised or managed by a third party.

For most investments, the Company seeks to obtain representation on the board of directors of the investee company (or equivalent governing body) and in cases where it acquires a majority equity interest in a business, that interest may also be a controlling interest.

No investment made by the Company will represent more than 20% of the Company's gross assets, including cash holdings, at the time of the making of the investment. It is expected that most individual investments will exceed £50 million. In some cases, the total amount required for an individual transaction may exceed the maximum amount that the Company is permitted to commit to a single investment. In such circumstances, the Company may consider entering into co-investment arrangements with 3i Group (or other investors who may also be significant shareholders), pursuant to which 3i Group and its subsidiaries (or such other investors) may co-invest on the same financial and economic terms as the Company. The suitability of any such co-investment arrangements will be assessed on a transaction-by-transaction basis and would be subject to Board approval. Depending on the size of the relevant investment and the identity of the relevant co-investor, such a co-investment arrangement may be subject to the related party transaction provisions contained in the Listing Rules and may therefore require shareholder consent.

The Company's Articles require its outstanding borrowings, including any financial guarantees to support subsequent obligations, to be limited to 50% of the gross assets of the Group (valuing investments on the basis included in the Group's accounts).

In accordance with Listing Rules requirements, the Company will only make a material change to its investment policy with the approval of shareholders.

# Portfolio valuation methodology

A description of the methodology used to value the investment portfolio of 3i Infrastructure and its subsidiaries ("the Group") is set out below in order to provide more detailed information than is included within the accounting policies and the Investment Adviser's review for the valuation of the portfolio. The methodology complies in all material aspects with the "International Private Equity and Venture Capital valuation guidelines" which are endorsed by the British Private Equity and Venture Capital Association and the European Private Equity and Venture Capital Association.

#### **Basis of valuation**

Investments are reported at the Directors' estimate of fair value at the reporting date. Fair value represents the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction.

### General

In estimating fair value, the Directors seek to use a methodology that is appropriate in light of the nature, facts and circumstances of the investment and its materiality in the context of the overall portfolio. The methodology that is the most appropriate may consequently include adjustments based on informed and experience-based judgments, and will also consider the nature of the industry and market practice. Methodologies are applied consistently from period to period except where a change would result in a better estimation of fair value. Given the uncertainties inherent in estimating fair value, a degree of caution is applied in exercising judgments and making necessary estimates.

#### **Quoted investments**

Quoted equity investments are valued at the closing bid price at the reporting date. In accordance with International Financial Reporting Standards, no discount is applied for liquidity of the stock or any dealing restrictions. Quoted debt investments will be valued using quoted prices provided by third-party broker information where reliable or will be held at cost less fair value adjustments.

## **Unquoted investments**

Unquoted investments are valued using one of the following methodologies:

- Discounted Cash Flow ("DCF")
- Proportionate share of net assets
- Sales basis
- Cost less any fair value adjustments required

#### **DCF**

DCF is the primary basis for valuation. In using the DCF basis, fair value is estimated by deriving the present value of the investment using reasonable assumptions and estimation of expected future cash flows and the terminal value and date, and the appropriate risk-adjusted discount rate that quantifies the risk inherent to the investment. The terminal value attributes a residual value to the investee company at the end of the projected discrete cash flow period. The discount rate will be estimated for each investment derived from the market risk-free rate, a risk-adjusted premium and information specific to the investment or market sector.

## **Proportionate share of net assets**

Where the Group has made investments into other infrastructure funds, the value of the investment will be derived from the Group's share of net assets of the fund based on the most recent reliable financial information available from the fund. Where the underlying investments within a fund are valued on a DCF basis, the discount rate applied may be adjusted by the Company to reflect its assessment of the most appropriate discount rate for the nature of assets held in the fund.

## Sales basis

The expected sale proceeds will be used to assign a fair value to an asset in cases where offers have been received as part of an investment sales process. This may either support the value derived from another methodology or may be used as the primary valuation basis. A marketability discount is applied to the expected sale proceeds to derive the valuation where appropriate.

## Cost less fair value adjustment

Any investment in a company that has failed or, in the view of the Board, is expected to fail within the next 12 months, has the equity shares valued at nil and the fixed income shares and loan instruments valued at the lower of cost and net recoverable amount.

# Notes to the preliminary announcement

#### Note 1

The statutory accounts for the year to 31 March 2013 have not yet been delivered to the Jersey Financial Services Commission. The statutory accounts for the year to 31 March 2012 have been delivered to the Jersey Financial Services Commission. The auditors' reports on the statutory accounts for these years are unqualified. This announcement does not constitute statutory accounts. The preliminary announcement is prepared on the same basis as set out in the statutory accounts for the year to 31 March 2012.

#### Note 2

Subject to shareholder approval, the proposed final dividend is expected to be paid on 12 July 2013 to holders of ordinary shares on the register on 21 June 2013. The Ex-dividend date for final dividend will be on 19 June 2013.

### Note 3

Copies of the Report and accounts 2013 will be distributed to shareholders on or soon after 30 May 2013.

## Note 4

This announcement may contain certain statements about the future outlook for 3i Infrastructure plc. Although we believe our expectations are based on reasonable assumptions, any statements about the future outlook may be influenced by factors that could cause actual outcomes and results to be materially different.